



> THIS IS THE WAY

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Nortel brand simplification initiative Remote Office rebranding bulletin

At Nortel, we constantly listen to our customers. Recent feedback indicates that customers want it to be easier to do business with us. One step we are taking is to simplify our brand naming process to streamline the way we market products, services, and solutions. Products will no longer reflect a marketing brand. Product names will be converted to easily understood terminology according to the functionality they provide your network.

This is to alert you that all products in the Remote Office portfolio will transition to the brand simplified naming format. This will be effective January 9, 2005. Below is a list of new and “formerly known as” names for your quick reference. All existing Remote Office documentation, user

guides, etc, are still valid. These materials will be updated to reflect the new product names as needed. Additionally, you can log on to www.nortel.com/brandchanges for more information.

Please note: We are not eliminating products; rather, improving the way we name them. You will still experience the same technology innovation, service, and support you have come to expect from Nortel.

Remote Office Enterprise Portfolio

Formerly known as	New name
Meridian® Digital Telephone IP Adapter	Digital Telephone IP Adapter
Meridian Digital Telephone Internal IP Adapter	Digital Telephone Internal IP Adapter
Meridian Digital Telephone External IP Adapter	Digital Telephone External IP Adapter
Reach Line Card	Reach Line Card
Remote Office 9110	Remote Gateway 9110
Remote Office 9115	Remote Gateway 9115
Remote Office 9150	Remote Gateway 9150
Remote Office Units Configuration Manager	Remote Gateway 9100 Series Configuration Manager
Remote Office 1.5	Remote Gateway 9100 Series Software v1.5

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For more information, contact your Nortel representative, or call 1-800-4 NORTEL or 1-800-466-7835 from anywhere in North America.

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