



IMPLEMENTATION SERVICES

IMPLEMENTATION SERVICES PACKAGES

Implementation Services Packages, for all products other than Optical Metro 3000 & 5200, are designed to provide a combination of three Component Services that comprise a typical product deployment scenario for a product. These scenarios are documented in the applicable Service Definition Document (SDD) and generally include Installation, Configuration, Integration and Logical Design (Site Survey and Site Engineering are also available. See note 1). This offering for Optical Metro's uses a different set of Optical Metro oriented bundled services. Most Implementation Services Packages have a fixed fee price for the 1st unit of a specific product and a separate per unit price for additional units when installed at the same site, on the same trip as the first unit. For 6 or more units of a specific product, pricing is Custom Quoted allowing for pricing economies of scale. Some products have only a Custom Quote price. If neither a fixed fee nor custom quote is shown for a product, the offering is not available for that product.

Please note: Service Definition Documents available for the Implementation Services Package order number for the first unit apply to the order numbers for the additional units

	ORDER NO.	SERVICE	PRICE
Application Switches			
Application Switch 2000 Series	A0537475	Implementation Service Package - 1st unit at a site	\$5,268
	A0551271	Implementation Services Package - additional price per 2-5 units at same site	\$2,543
	N0029071	Implementation Services Package	Custom Quote
Application Switch 3000 Series	A0551272	Implementation Service Package - 1st unit at a site	\$5,268
	A0551273	Implementation Services Package - additional price per 2-5 units at same site	\$2,543
	N0029072	Implementation Services Package	Custom Quote
Web Switches			
Web Switch 180 series, ACEdirector 3, ACEdirector 4	A0519047	Implementation Service Package - 1st unit at a site	\$5,268
	A0519048	Implementation Services Package - additional price per 2-5 units at same site	\$2,543
	N0029073	Implementation Services Package	Custom Quote
Link Optimizer	A0537474	Implementation Service Package - 1st unit at a site	\$4,996
	A0551274	Implementation Services Package - additional price per 2-5 units at same site	\$2,271
	N0029074	Implementation Services Package	Custom Quote
Ethernet Routing Switch Web Switching Module	A0519045	Implementation Service Package - 1st unit at a site	\$5,178
	A0519046	Implementation Services Package - additional price per 2-5 units at same site	\$2,453
	N0029075	Implementation Services Package	Custom Quote
Switched Firewalls			
Switched Firewall System: 6614, 6414, 5714, 5614, 5409, 5309 [include 1 Accelerator & 1 Director]	A0519032	Implementation Service Package - 1st SYSTEM at a site	\$5,995
	A0519034	Implementation Services Package - additional price for 2-5 Systems each at same site	\$3,270
	N0029077	Implementation Services Package	Custom Quote
Standalone Firewall - 51xx Series: 5109, 5112, 5114	N0060265	Implementation Service Package - 1st unit at a site	\$5,900
	N0060267	Implementation Services Package - additional price per 2-5 units at same site	\$3,100
	N0060268	Implementation Services Package	Custom Quote
Switched Firewall Director or Switched Firewall Accelerator, Non-Accelerator - 5xxx Series: 5300, 5400, 5600, 5700, 6400, 6600 (to be integrated into a customers existing SF System or Cluster)	N0060269	Implementation Service Package - 1st unit at a site	\$5,000
	N0060270	Implementation Services Package - additional price per 2-5 units at same site	\$2,500
	N0060271	Implementation Services Package	Custom Quote
SSL Accelerators, VPN Gateways, Content Caches			
SSL Accelerators	A0519043	Implementation Service Package - 1st unit at a site	\$5,087
	A0519044	Implementation Services Package - additional price per 2-5 units at same site	\$2,362
	N0029076	Implementation Services Package	Custom Quote
SSL VPN and VPN Gateway	A0551277	Implementation Service Package - 1st unit at a site	\$5,813
	A0551278	Implementation Services Package - additional price per 2-5 units at same site	\$3,088
	N0029078	Implementation Services Package	Custom Quote
Content Cache	A0519035	Implementation Service Package - 1st unit at a site	\$4,360
	A0519037	Implementation Services Package - additional price per 2-5 units at same site	\$1,635
	N0029079	Implementation Services Package	Custom Quote
Content Manager	A0519041	Implementation Service Package - 1st unit at a site	\$4,360

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	A0519042	Implementation Services Package - additional price per 2-5 units at same site	\$1,635
	N0029080	Implementation Services Package	Custom Quote
Content Director	A0519038	Implementation Service Package - 1st unit at a site	\$4,360
	A0519039	Implementation Services Package - additional price per 2-5 units at same site	\$1,635
	N0029081	Implementation Services Package	Custom Quote
ROUTERS			
ARN, ANH, Multiprotocol Router 2430	A0994236	Implementation Service Package - 1st unit at a site	\$2,076
	A0511346	Implementation Services Package - additional price per 2-5 units at same site	\$1,272
	N0029082	Implementation Services Package	Custom Quote
ASN , Multiprotocol Router 5430	A0511347	Implementation Service Package - 1st unit at a site	\$2,407
	A0511348	Implementation Services Package - additional price per 2-5 units at same site	\$1,408
	N0029083	Implementation Services Package	Custom Quote
BCN	A0511349	Implementation Service Package - 1st unit at a site	\$3,860
	A0511350	Implementation Services Package - additional price per 2-5 units at same site	\$1,998
	N0029084	Implementation Services Package	Custom Quote
BLN, BLN2	A0511363	Implementation Service Package - 1st unit at a site	\$2,634
	A0511364	Implementation Services Package - additional price per 2-5 units at same site	\$1,544
	N0029086	Implementation Services Package	Custom Quote
ETHERNET SWITCH			
Ethernet Switch 300, 400 series, ERS 3510, 5500 series and BPS 2000	A0994241	Implementation Services Package - 1st unit at a site	\$1,453
	A0511370	Implementation Services Package - each additional unit at same site	\$182
Ethernet Switch 8100	A0511374	Implementation Services Package - 1st unit at a site	\$2,135
	A0511372	Implementation Services Package - additional price per 2-5 units at same site	\$1,408
	N0029099	Implementation Services Package	Custom Quote
ETHERNET ROUTING SWITCHES			
Ethernet Routing Switch 1612, 1624, 1648	A0537472	Implementation Service Package - 1st unit at a site	\$3,040
	A0537596	Implementation Services Package - additional price per 2-5 units at same site	\$2,800
	N0029089	Implementation Services Package	Custom Quote
Ethernet Routing Switch 8300	A0537473	Implementation Service Package - 1st unit at a site	\$2,407
	A0537597	Implementation Services Package - additional price per 2-5 units at same site	\$1,317
	N0029100	Implementation Services Package	Custom Quote
Ethernet Routing Switch 8600, AC unit, non-Central	A0994239	Implementation Service Package - 1st unit at a site	\$4,723
	A0511375	Implementation Services Package - additional price per 2-5 units at same site	\$2,362
	N0029101	Implementation Services Package	Custom Quote
Ethernet Routing Switch 8600, CWDM AC version	A0514257	Implementation Service Package - 1st unit at a site	\$8,995
	A0514259	Implementation Services Package - additional price per 2-5 units at same site	\$7,715
	N0029102	Implementation Services Package	Custom Quote
VPN ROUTERS			
VPN Router 221, 251	A0546343	Implementation Services Package - any number of units	Custom Quote
VPN Router 100, 600, 1010, 1050, 1100	A0994237	Implementation Services Package - 1st unit at a site	\$1,590
	A0511365	Implementation Services Package - additional price per 2-15 units at same site	\$1,135
	A0514282	Implementation Services Package	Custom Quote
VPN Router 1600, 1700, 1740, 1750, 2600, 2700	A0511366	Implementation Services Package - 1st unit at a site	\$2,464
	A0511367	Implementation Services Package - additional price per 2-15 units at same site	\$1,363
	A0514281	Implementation Services Package	Custom Quote
VPN Router 4600, 5000	A0511368	Implementation Services Package - 1st unit at a site	\$3,344
	A0511369	Implementation Services Package - additional price per 2-15 units at same site	\$1,499
	A0514283	Implementation Services Package	Custom Quote
OPTICAL METRO			
Optical Metro 1200, 1400, 1450, ESU 1800	A0998253	Implementation Service Package - 1st unit at a site	\$1,872
	A0511377	Implementation Services Package - additional price per 2-5 units at same site	\$1,628
	N0029087	Implementation Services Package	Custom Quote
Optical Metro 3000, 5000 Series	A0551280	Implementation Services Package - any number of units	Custom Quote
Optical Metro 8000 AC	A0998254	Implementation Service Package - 1st unit at a site	\$5,200
	A0511378	Implementation Services Package - additional price per 2-5 units at same site	\$4,900
	N0029088	Implementation Services Package	Custom Quote
Optical Multiservice Edge 1000, 6110	N0038207	Implementation Services Package - 1st unit at a site	\$1,500

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	N0038208	Implementation Services Package - each additional unit at same site	\$400
	N0038209	Implementation Services Package	Custom Quote
MULTISERVICE SWITCHES			
Multiservice Access Switch 4120, 4430, 4450, 4460	A0994238	Implementation Services Package - 1st unit at a site	\$3,093
	A0511376	Implementation Services Package - additional price per 2-5 units at same site	\$2,849
	N0029094	Implementation Services Package	Custom Quote
Multiservice Switch 6420, 6440, 7440	A0994231	Implementation Services Package - 1st unit at a site	\$9,306
	A0511298	Implementation Services Package - additional price per 2-5 units at same site	\$4,718
	N0029095	Implementation Services Package	Custom Quote
Multiservice Switch 6480, 7480 (1-5 ports Backbone)	A0511299	Implementation Services Package - 1st unit at a site	\$14,819
	A0511343	Implementation Services Package - additional price per 2-5 units at same site	\$9,195
	N0029096	Implementation Services Package	Custom Quote
Multiservice Switch 6480, 7480 (6+ ports Access)	A0511344	Implementation Services Package - 1st unit at a site	\$19,444
	A0511345	Implementation Services Package - additional price per 2-5 units at same site	\$11,230
	N0029098	Implementation Services Package	Custom Quote
Multiservice Switch 15000 (1-5 ports Backbone)	N0042908	Implementation Services Package - 1st unit at a site	\$14,819
	N0042909	Implementation Services Package - additional price per 2-5 units at same site	\$9,195
	N0029103	Implementation Services Package	Custom Quote
Multiservice Switch 15000 (6+ ports Access)	N0042910	Implementation Services Package - 1st unit at a site	\$19,444
	N0042911	Implementation Services Package - additional price per 2-5 units at same site	\$11,230
	N0029104	Implementation Services Package	Custom Quote
SERVICES EDGE ROUTER			
Services Edge Router 5500	A0994233	Implementation Services Package - 1st unit at a site	\$8,175
Requires Element Manager/Client Workstation Set-up & Integration A0917105 for 1st install	A0511373	Implementation Services Package - additional price per 2-5 units at same site	\$4,905
	N0029105	Implementation Services Package	Custom Quote
SECURITY			
Threat Protection System	N0027564	Implementation Services Package - 1st SYSTEM at a site	\$5,813
	N0033187	Implementation Services Package - additional price per 2-5 SYSTEM at same site	\$3,088
	N0033188	Implementation Services Package	Custom Quote
Business Communication Manager			
Digital Mobility Solution	N0038201	Implementation Services Package	Custom Quote
Survivable Remote Gateway 500	N0042899	Implementation Services Package	Custom Quote
Business Communication Manager (BCM) 200, 400	A0501033	Implementation Services Package- Non Networked (w Call Pilot, no Call Center).	\$4,292
	N0031324	Implementation Services Package- Networked w VoIP (w Call Pilot, no Call Center)	\$6,068
	N0038052	Implementation Services Package	Custom Quote
Business Communication Manager (BCM) 50	N0038205	Implementation Services Package	Custom Quote
See ADD on Services for BCM on "Other Impl & Eng Svcs" Tab			
Communication Server 1000	A0501335	Implementation Services Package - any number of units	Custom Quote
IP MULTIMEDIA PLATFORMS			
Multimedia Communication Server 5100	N0031327	Impl Svc Pkg -1 Sys, Non-Red (Basic- Incl. 2 or 4 Server Cluster, 3 MAS Servers (MeetMe, Adhoc, IM Chat), 1 GW, 1 Trunk De	\$10,400
	N0031326	Impl Svc Pkg -1 Sys, Redund (Basic- Incl. 8 Server Cluster, 3 MAS Servers (MeetMe, Adhoc, IM Chat), 1 GW, 1 Trunk Dest	\$12,800
	A0523092	Implementation Services Package	Custom Quote
See ADD on Services for Multimedia Communication Server on "Other Impl & Eng Svcs" Tab			
MESSAGING SERVERS			
Hospitality Messaging Server 400 (HMS 400)	N0022310	Implementation Services Package	Custom Quote
WIRELESS			
WIRELESS LAN 2200 SERIES (Includes Integration with Access Points, but does not include Standard installation of AP)			
Wireless LAN 2270 Series Security Switch 12 Access Ports	A0538638	Implementation Services Package - 1st unit at a site	\$2,200
	A0538639	Implementation Services Package - each additional unit at same site	\$1,780
Wireless LAN 2270 Series Security Switch 24 Access Ports	A0519964	Implementation Services Package - 1st unit at a site	\$2,900
	A0519966	Implementation Services Package - each additional unit at same site	\$2,320
Wireless LAN 2270 Series Security Switch 36 Access Ports	N0029106	Implementation Services Package - 1st unit at a site	\$3,600
	N0029093	Implementation Services Package - each additional unit at same site	\$2,880

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Wireless LAN 2220, 2250, 2260, 2270 Series	N0029107	Implementation Services Package	Custom Quote
WIRELESS LAN 2300 SERIES (Includes Integration with Access Points, but does not include Standard installation of AP)			
2360/2361 (2361=Redundant PS) Wireless Security	N0042914	Implementation Services Package - 1st unit at a site	\$1,275
Switch MX-8 and MX-8R	N0042915	Implementation Services Package - each additional unit at same site	\$1,090
2370 Wireless Security Switch MX-20	N0042916	Implementation Services Package - 1st unit at a site	\$2,175
	N0042917	Implementation Services Package - each additional unit at same site	\$1,820
2380 Wireless Security Switch MX-400 (Integrates w up to 40 Access Ports)	N0042918	Implementation Services Package - 1st unit at a site	\$4,000
	N0042919	Implementation Services Package - each additional unit at same site	\$3,650
Additional 10 Access Ports for 2380	N0057623	Implementation Services Package	\$1,270
Additional 20 Access Ports for 2380	N0057625	Implementation Services Package	\$1,825
Additional 40 Access Ports for 2380	N0057627	Implementation Services Package	\$3,650
2300 Wireless Security Switch (Custom)	N0042920		Custom Quote

See ADD on Services for WLAN on "Other Impl & Eng Svcs" Tab

WIRELESS MESH NETWORKS

Wireless Mesh Networks 7220 Access Point Series	N0017240	Implementation Services Package	Custom Quote
Wireless Mesh Networks 7250 Gateway	N0017241	Implementation Services Package - 1-5 units at a site	Custom Quote

VOICE OVER WIRELESS

Wireless LAN IP Telephony Manager 2245 (includes 2245 configuration of up to 50 Handsets, does not incl configuration of voice mail. Configuration & testing of actual handsets is offered separately, see "Add on Svc for WLAN")	A0519963	Implementation Services Package - 1st unit at a site	\$1,500
	A0551282	Implementation Services Package - each additional unit at same site	\$1,200
Wireless LAN Application Gateway 2246	A0551283	Implementation Services Package - 1st unit at a site	\$1,500
	A0551285	Implementation Services Package - each additional unit at same site	\$1,200

See ADD on Services for WLAN on "Other Impl & Eng Svcs" Tab

SOFTWARE (APPLICATIONS)

Security Element Manager, VPN	A0551281	Implementation Services Package any number of units	Custom Quote
Enterprise Network Mgmt Series (Ent. Ntwk Mgmt System, Ent Plicy Mgr, IP Adress Mgr, Ent Subscriber Mgr)	A0551284	Implementation Services Package any number of units	Custom Quote
WLAN 2270 Network Management for installation and basic customization. Services not to exceed 1-day (8-hours) of on-site Engineering services.	N0029092	Implementation Services Package	\$1,600
Multiservice Data Manager, Optical Network Manager (Formerly Preside MDM, Preside Opt. Mgmt)	A0551286	Implementation Services Package any number of units	Custom Quote
Call Pilot	N0038206	Implementation Services Package	Custom Quote

Click on Cust Quote to link to the contact who will provide the custom quote

To access a service offering SDD (Service Definition Document) click on the "Click here", scroll down the left side navigation bar to the Intranet Search box, type in the Order No /A0 (use number 0, not letter O) Code for the service, and follow the prompts to the SDD.

CUSTOM QUOTES CONTACTS

For quotes see Contact Tab within the price book (Please provide equipment list for quotes required)

IVR Services

System and application installation fees will be custom quoted by Portal Solutions sales admin (ESN: 297-2304 or direct at 631-285-2204) following definition of customer requirements. Other Implementation Services (Application development, project management) require a customized quotation.

ADDITIONAL UNITS - CUSTOM QUOTES

Depending upon the product, the custom quote will be made up of a combination of Standard Installation Services, Staging and Logical Configuration Services and Enhanced Implementation Services. The quote will include the A0 Codes for the services included.

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Order No.	Service Description	
OTHER IMPLEMENTATION SERVICES		
<p>These Services provide the flexibility to design a service solution to meet the customer's unique needs. Customers who have implementation skills can complement their expertise from our portfolio of Staging and Logical Configuration, Standard Installation, and/or Enhanced Implementation Services; they may design a unique end-to-end solution delivered by Nortel Networks; or select a service that enhances an Implementation Services Package.</p>		
ENHANCED SERVICES		
<p>These Services are individually priced services used to complement a Packaged or Standard Installation Service offering, to complement an implementation performed by a customer, or to create a unique end-to-end implementation solution when a packaged offering for that product does not fit.</p>		
A0810095	Site Survey - Data (1) (for Multiservice Switch 6000, 7000, 8000, 15000 Series and Service Edge Router BSN only)	\$1,500/site
<p>Analyzes the installation and engineering needs for a customer's Data site. The service will ensure site readiness for the applicable equipment order. A Site Survey will help define requirements needed to successfully complete the customer project per site.</p>		
A0518813	Site Survey - Optical (1) (for Optical Metro 3000 family, Optical Metro 5000 family, and All Optical Longhaul products)	\$1,500/site
<p>Analyzes the installation and engineering needs for a customer's Optical site. The service will ensure site readiness for the applicable equipment order. A Site Survey will help define requirements needed to successfully complete the customer project per site.</p>		
Wireless Services		
A0511171	Site Survey - Wireless LAN Radio Frequency (RF) Site Survey (for Nortel Networks 2200 & 2300 series Access Point family of products)	<u>Custom Quote</u>
<p>The Wireless LAN Radio Frequency Site Survey results in a detailed specification addressing equipment quantities, access point placement, electrical power considerations, and communication wiring requirements for a specific site as identified by the customer in the completed WLAN RF Site Survey Request Form (the "Site").. This specification will serve as a guide for sizing and planning a Wireless LAN 802.11a/b deployment and as input to a Site installation and implementation plan. This survey will provide for measurement and analysis of the radio frequency ranges and interfaces which are used to determine equipment quantities and recommended equipment placement within the Site to achieve up to 100% radio coverage in areas indicated by the customer on the WLAN RF Site Survey Request Form.</p>		
N0017248	Wireless Mesh Networks Radio Frequency (RF) Site Design Planning Service (for Nortel Networks 7220 series Access Point products)	<u>Custom Quote</u>
<p>The Wireless Mesh Networks (WMN) Radio Frequency Site Design Planning Service results in a detailed specification addressing equipment quantities, access point placement, electrical power considerations, and communication wiring requirements for a specific site as identified by the customer in the completed WMN RF Site Design Planning Service Request Form. This specification will serve as a guide for sizing and planning a Wireless LAN 802.11a/b deployment and as input to a Site installation and implementation plan. This survey will provide for measurement and analysis of the radio frequency ranges and interfaces which are used to determine equipment quantities and recommended equipment placement within the Site to achieve up to 100% radio coverage in areas indicated by the customer on the WMN RF Site Design Planning Service Request Form.</p>		
ADD on Services for WLAN 2200 and 2300 Series		
N0029108	Standard Installation for Mounting Access Point 2230/2231 using Standard Mounting Brackets	\$90
N0038053	Installation and Testing of WLAN 2210/2211 Handset	\$75
N0042921	Standard Installation 2330 Access Port [NTMP-372]	\$125
A0881075	Site Engineering - Data (1) (3) (for Multiservice Switch 6000, 7000, 8000, 15000 Series & Service Edge Router 5500 only)	<u>Custom Quote</u>
<p>Provides customer/site specific equipment application specifications and drawings and a list of installation related materials required for successful installation of Nortel Networks equipment at customer location.</p>		
A0994244	Install Infrastructure IRM - Data Products (3) (for Multiservice Switch 6000, 7000, 8000, 15000 Series and Service Edge Router only)	\$2,900/ 10 feet
<p>Installs all required Infrastructure Installation Related Materials (IRM) to successfully complete the installation of Nortel Networks Data equipment at the customer location.</p>		
A0917105	Element Manager/Client Workstation Set-up & Integration (for Preside MDM and Service Edge Router 5500 SCS only)	<u>Custom Quote</u>
<p>Provides configuration and testing of the required hardware and software platform, plus integration into the LAN.</p>		
A0810084	Network Management Data Network Design (for Preside MDM and Service Edge Router 5500 SCS only)	<u>Custom Quote</u>
<p>Defines the network management data network interconnection that will specify the connectivity requirements of the primary network management centers to independently manage a customer's network.</p>		
Fiber Characterization (required service for all Metro Optical 3000 and 5000 and Optical Longhaul products with 10G or DWDM Fiber)		

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A0814036	Fiber Characterization Service - Initial Site	\$9,647
A0814036	Fiber Characterization Service - each additional site	\$1,600
A0814036	Fiber Characterization Service - each fiber	\$329
A0881067	Bit Error Rate Testing - 24 Hour (for Optical Metro 3000 products, Optical Metro 5000 products, and All Optical Longhaul products)	\$2,353/Site
	24 Hr duration stability testing that measures the number of error bits received as a proportion of the number of good bits over a 24-hr test period. Only applies to sites that contain OADM and Terminal shelves. Does not apply to Amplifier or REGEN only sites.	
A0881068	Bit Error Rate Testing - 72 Hour (for Optical Metro 3000 products, Optical Metro 5000 products, and All Optical Longhaul products)	\$3,529/Site
	72 Hr duration stability testing that measures the number of error bits received as a proportion of the number of good bits over a 72-hr test period. Only applies to sites that contain OADM and Terminal shelves. Does not apply to Amplifier or REGEN only sites.	
A0517819	Implementation Engineering Advisor (for Optical Metro 3000 family, Optical Metro 5000 family, and all Optical Longhaul products)	\$2,800/day
	Provides an implementation engineer to assist customer with the site engineering for the deployment of Nortel Networks equipment. The engineer will guide and consult with customer to ensure proper planning of the physical facilities required for Nortel Networks equipment per the applicable NTPs. Nortel Networks does not make any commitments regarding completion of specific tasks or deliverables unless a quote is provided from the Nortel Networks service organization.	
A0501031	Network Expansion - Optical Metro 3000, Connect, 5000	Custom Quote
	This service bundle allows existing networks to expand to meet growing capacity and traffic requirements by providing for the basic planning and deployment of new Optical equipment into an existing operational Optical network. This service provides for rapid time to market, maximum performance, and minimum interruption to existing traffic.	
A0517820	Implementation Engineering Advisor (for Multiservice Switch 6000, 7000, 8000, 15000 Series & Service Edge Router 5500 only)	\$2,800/day
	Provides an implementation engineer to assist customer with the site engineering for the deployment of Nortel Networks equipment. The engineer will guide and consult with customer to ensure proper planning of the physical facilities required for Nortel Networks equipment per the applicable NTPs.	
A0917099	Data Network Element Configuration & Integration (2)	Custom Quote
	Configures the individual network elements and then integrates them into the complete network logical design.	
A0917322	Data Network Connectivity Test, Verification & Acceptance	Custom Quote
	Nortel Networks will develop and execute a network test plan consisting of a suite of individually developed test cases whose execution results in the thorough testing of each system element and the network as a whole.	
A0861910	Implementation Technician for Optical/Data Networks	\$200/hour (8 hour minimum)
	This service is designed for customers who want an experienced Nortel Networks engineer to work under the customer's direction to assist in the implementation of Optical and Data products. The customer determines the number of hours to be requested. Nortel Networks does not make any commitments regarding completion of specific tasks or deliverables unless a custom quote is provided from the Nortel Networks service organization.	
A0917418	Project Management	\$1,500/day
	Nortel Networks offers the expertise of a highly skilled project manager who will act as a single point of contact to coordinate a variety of network projects.	
A0517818	Project Management - Optical	\$1,500/day
	Nortel Networks offers the expertise of a highly skilled project manager who will act as a single point of contact to coordinate a variety of network projects. Nortel Networks does not make any commitments regarding completion of specific tasks or deliverables unless a quote is provided from the Nortel Networks service organization.	
A0868172	Custom Staging & Logical Configuration	Custom Quote
	The traditional model for deploying "network solutions" involves shipping the various components to a customer's site and then assembling, installing, configuring, and testing the equipment at the site. However, many of these tasks can be done in advance in a centralized facility before shipment to the field. The solution is then shipped to the site for simple field installation, in as close to a "plug and play" mode as possible. This is the concept behind Nortel Networks Solution Integration Center (SIFC).	
Advanced Technology Services		
A0852113	Network Audit & Assessment Service	Custom Quote
	Whether the focus is optimizing an existing network or readying it to support critical real-time applications like Voice over IP, Multimedia-IP and/or Mobility, Nortel recommends that the IP infrastructure be reviewed, evaluated, and comprehensively documented. This activity is an essential element of a good maintenance routine and will ensure that your network is ready to support new technologies.	
A0917098	Network Detailed Design (2)	Custom Quote

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	Nortel provides end-to-end Network Detailed Design solutions. The Network Detailed Design service produces specifications for the network to ensure that the network works as designed. The Network Detailed Design Service can take the results of a Network Assessment or a Strategic Network Plan and create the specific details required for a successful network. The Network Detailed Design Service will also serve as critical input into a migration or implementation plan.	
N0032596	Network Migration Planning Service	Custom Quote
	Nortel provides Network Migration Planning solutions. The Network Migration Planning Service produces the strategy and step-by-step procedures to replace and/or enhance functionality delivered by the network. The Network Migration Planning service can take the results of a Network Audit and/or Network Assessment and use it as a baseline for the existing network, and take the results of a Strategic Network Plan and/or Network Detailed Design and use it as the target network to be deployed. The Network Migration Plan can serve as a critical input into an implementation plan.	
N0010498	Strategic Network and Technology Planning Service	Custom Quote
	Strategic Network and Technology Planning is essential to the long term success of an enterprise. This strategic planning is by far the best way to successfully meet future business requirements. It allows an enterprise to leverage existing and future technologies to design and implement cost effective networks supporting mission critical applications. The ability to anticipate and plan for new business requirements and the technology needed to meet them is what strategic network planning is all about.	
Security Services		
N0024196	Network Security Assessment	Custom Quote
	The Nortel Network Security Assessment service offers an assessment of the customer's current network security practices, the security of the network and security vulnerabilities within that network. A review of the customer's desired vision for deploying network security and a gap analysis between the current and desired state will be provided. Recommendations for reducing security vulnerabilities and improving the customer's security posture are also included.	
N0024197	Network Security Design	Custom Quote
	Nortel provides a comprehensive, solutions oriented approach to securing your network and your information resources. A comprehensive and cost effective network security architecture limits the exposure that internal and external influences have on the organization's information resources and computing infrastructure. Nortel can help translate the organization's business objectives into a secure architecture that functions as the blue print for deploying a secure computing infrastructure.	
N0024198	Network Security Consulting	Custom Quote
	Strategic Security Planning is essential to the long term success of an enterprise. It allows an enterprise to leverage existing and future technologies to design and implement cost effective secure networks supporting mission critical applications. The ability to anticipate and plan for new business requirements and the security technologies needed to meet them is what strategic network security planning is all about.	
N0057633	Customer Database Security Audit for Meridian Systems	Custom Quote
	The Customer Database Security Audit Service for Large and Small Succession includes a remote database security audit, a detailed analysis report, and a phone consultation reviewing findings and recommendations.	
N0042901	Secure Mobility Assessment	Custom Quote
	This Secure Mobility Assessment Service includes an analysis of your current network, its security practices and vulnerabilities, current security policies and a gap analysis between your present and desired state of network security. This service includes a review of your internal, external and wireless network as well as remote user's security procedures and practices.	
N0042903	Secure Convergence Assessment	Custom Quote
	Leveraging our heritage in telephony and our expertise in network security, Nortel provides a security assessment geared for the unique characteristics of the converged network. This service includes a review of your internal and external network, access control methods, and security procedures and practices.	
N0042905	Compliance Assessment Service	Custom Quote
	Nortel security professionals provide compliance strategy and audit services to assist clients with meeting regulatory compliance requirements. Nortel utilizes a proven framework that is based on industry standards to help clients plan and implement compliance strategies.	
Voice Converged Services		
These Services are individually priced services used to complement a Packaged or Standard Installation Service offering, to complement an implementation performed by a customer, or to create a unique end-to-end implementation solution when a packaged offering for that product does not fit.		
A0523088	Voice Over IP Network Health Check (Can be purchased ONLY when a Nortel Solution is being implemented) Mandatory Pre-requisite for MCS 5100, BCM 200, 400 and recommended with BCM 50	\$4,500
	Provides a more focused version of the VoIP Network Assessment Audit. It is data network vs voice configuration oriented. It is limited to representative samplings of a few (1-5) key targeted VoIP locations and the planned VoIP traffic load. A basic report is provided including a summary of fix recommendations found during analysis. Statistical results delivered include Mean Opinion Score, One-way Delay, Percentage of Packet Loss, and Jitter & Latency. Service length is typically 1-3 days and is available only to customers in post-sales situations.	
A0501337	Voice Over IP Network Assessment Audit	Custom Quote
	Provides a full business/technology analysis with recommendations on the readiness of voice and IP-based data networks for migration to Voice over IP (VOIP). It may include a review of the customer's Network Elements (NEs), NE software releases, NE configuration validity, and operational software & patch-level validity. Analysis is compared with previously captured network baseline analysis, if previously performed. Detailed and executive level reports are prepared. Analysis information may enable customers to plan for network expansion or deployment, solve problems by identifying their source, and plan for smooth migration to VoIP. Time on site is determined by the SOW. It is applicable in both pre and post sales situations. It includes the services delivered in the VOIP Health Check plus additional services.	

END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
Excludes Training and Custom Quotes

ADD on Services for Multimedia Communication Server (MCS) 5100		
A0555130	Implementation - Additional Sun Server in an MCS system	\$580
A0994243	Implementation - Additional MAS Server in an MCS system	\$580
A0889702	Implementation - Additional PRI Spans	\$290
A0533893	Implementation - Additional Trunking Destinations	\$725
N0057630	Implementation- RTP Media Portal	\$6,230
N0033190	MCS5100 Client Setup (Only available with an Implementation Services Package - during the same site visit)	\$30
A0550530	Software Upgrade Installation Service for MCS 5100	Custom Quote
Nortel Networks Consultants will perform onsite software upgrade installations for Multimedia Communications Server 5100 systems. See the associated SDD for specifics		
ADD on Services for BCM		
A0991486	BCM Expansion Module Installation	\$444
N0031325	BCM Phone Install	\$74
N0057632	Bulk 10 BCM Phone installations with 1 hr 10 user Orientation	\$890
A0518815	BCM IVR or Call Ctr Inst	Custom Quote
A0555127	Traffic Study Services - Any Size system (O11c, O61c, O81c)	Custom Quote
Nortel Networks Network Consultants will remotely collect traffic data to measure system performance, trunk utilization, and console activity. From this discovery a comprehensive written report will be generated.		
A0555129	System Quality Evaluation	Custom Quote
Nortel Networks Consultants will conduct a system quality evaluation regarding the customers Succession - Meridian voice systems (PBX, voice messaging, and call center applications). Consultants will visit a single customer location and compare actual conditions with Nortel Networks installation specifications, identify variances, and provide recommendations for corrective actions.		
A0555131	Dialing Plan Modifications	Custom Quote
Nortel Networks Consultants provide analysis for database modifications to expand the number of digits used to call across the voice network. This service is available for Succession - Meridian 1 PBX Systems, OP11E, OP11C, OP51c, OP61c, OP81c Meridian Mail, MSM, and Call Pilot Messaging.		
A0555132	In-House Conversion Software Upgrade	Custom Quote
Nortel Networks Consultants will convert the customer's source database in the Nortel Network's lab. This does not apply to upgrades from Option 11/Option 11E systems to Option 11C.		

For Custom Quote

For quotes see Contact Tab within the price book (Please provide equipment list for quotes required)

Footnotes

- (1) Site Survey information must be provided for Site Engineering (A0881075) and Standard Installation Services. The Site Survey information can be provided by the customer, but the purchase of Site Survey (A0810095) from Nortel Networks will ensure availability of the prerequisite site information.
- (2) The Network Detailed Design Service (A0917098) or Review Customer-produced Data Network Detailed Logical Design Service (A0889702) must be purchased if the Data Network Element Configuration & Integration Service (A0917099) is purchased.
- (3) The Site Engineering Service (A0881075) must be purchased if the Furnish & Install Inter-Bay Cables - Data Products Service (A0994243) or the Furnish & Install Infrastructure IRM - Data Products Service (A0994244) is purchased.

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OTHER MAINTENANCE SERVICES

These are Per Incident and Custom Quoted Services delivered by GES North America

Order No.	Product Description	List Price
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Data/Packet Network Audit Service

A0852113	Delivers prompt and cost effective expert analysis, assessment, and recommendations to improve data flow throughout the network	Custom Quote
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Data/Packet Network Audit Recommendation Implementation Service

A0857404	Where Nortel Networks has provided a Data/Packet Network Audit (A0852113) that examined the state of a customer network, this follow-on service implements network optimization recommendations identified in the Data/Packet Network Audit report.	Custom Quote
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Onsite Resident Engineering Service (Depending on local availability of a qualified engineer Travel & Living expenses may apply)

A0994242	Regularly Scheduled Engineer - custom (includes regularly scheduled or yearly requirements)	Custom Quote
A0994242	Resident Engineer- 1st shift, One Year (1) plus travel and living if required	\$260,000/Year
	Nortel Networks on-site services complement your staff by providing experienced, knowledgeable professionals to meet your specific requirements. The right levels of personnel cost-effectively deliver the kinds of expertise you require on a scheduled or annual basis.	

On-site Mentor Service

A0857403	Daily	\$1,870/day
A0857403	Annual (plus travel and living if required)	\$290,000/Year
	Provides for a networking engineer to be located at the customer's site in order to train and support the customer's operating personnel. The primary purpose of the On-site Mentor is to manage knowledge transfer of Nortel Networks products to the customer through various on-the-job activities such as one-on-one mentoring, real-time instruction and product workshops.	

To obtain a Custom Quote

Click on "Click here", scroll to Service Contact Information, click of the type of business the custom quote required for, then find the contact who handles the state or service.	Click here
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PER INCIDENT SERVICES

BX2300	Return to Factory Repair* - 10 business day turnaround upon receipt of part at NN depot (does not include BCM)	30% (1)
BY2300	Advance Replacement Repair*- Next Business Day shipment (does not include BCM)	40% (1)

Contivity 64MB Flash Card Upgrade Services

A0536674	Return to Factory (Shipment within 10 business days of receipt at NN depot) - 64MB Compact Flash Card Upgrade Service for Contivity 1010, 1050, or 1100 only	\$300
A0536673	Next Business Day - 64MB Compact Flash Card Upgrade Service for Contivity 1010, 1050, or 1100 only	\$400

Passport 8600 CLPD Upgrade Service

A0537499	Return to Factory CPLD Upgrade-only service for PP86xx I/O Blades - required for running Split MLT feature in single-CPU systems.	\$995
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80XX High Performance Chassis Upgrade Service

N0060024	Advance Replacement 80XX Backplane Upgrade Service - For 8010,8006 & 8010C0 Chassis only - Required for running R series modules at high perf in all slots. This service provides advance replacement of an upgraded chassis only. Labor support is not included and may be purchased separately at current hourly rates. Customer is required to return their original chassis to Nortel within 30 days of receiving the upgrade or pay full chassis list price.	\$2,000
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OTHER MAINTENANCE SERVICES

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Order No.	Product Description	List Price
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T&M SERVICES

(Do not apply to Installation Services)

A0816992	Non-Contract Telephone Technical Support, hourly rate, 2 hr. minimum (2)	\$300/Hour
	Overtime 1, 2 hr. minimum (2)	\$450/Hour
	Overtime 2, 2 hr. minimum (2)	\$600/Hour

Note: For Non-contract Technical Support, the customer will be required to provide a method of payment prior to Nortel Networks delivering the Non-contract Technical Support service. Nortel Networks offers three methods of payment: credit card, purchase order (PO), or cash on account (certified check). For customers that do not meet Nortel Networks' criteria for accepting a PO or credit card, a cash deposit will be required. The minimum requirement to cover a service request under the non-contract provision will be \$5,000(U.S.) per case. Only the actual T&M charges will be billed against the PO. Once the Non-contract Technical Support service case has been closed, charges will be calculated and invoiced against the PO and the PO will be closed. Any prepaid amount left over from a \$5000 cash on account payment will be refunded to the customer. Every time a new Non-contract Technical Support case is opened, a new method of payment with a \$5000 minimum is required.

CE2328001	Data Network Engineer, hourly rate, 4 hr. min., 1st shift (base rate) (3)	\$200/Hour
CE2328003	Senior Data Network Engineer hourly rate, 4 hr. min., 1st shift (base rate) (3) 2nd shift add 50% uplift to applicable base rate: 3rd shift add 100% uplift to applicable base rate. (3)	\$300/Hour
CE2328042	Onsite Voice Engineer, hourly rate, 4 hr. min., 1st shift (base rate) (4)(3)	\$145/hour
CE2328043	Onsite Senior Voice Consultant, hourly rate, 4 hr. min., 1st shift (base rate) (4)(3)	\$225/hour

Passport 6xxx/7xxx/15000/2000

(Applies to Carrier Customers only)

A0551346	If a Network Element is on a software load that is no longer in Production Status (i.e. Generally Available), there is a surcharge applicable to \$3,000 per network element per year cover the higher average cost of technical support.	
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Passport/Shasta Performance Tool (netRx)

A0533889	Passport/Shasta Performance Tool - Base version [See Note 5 re pricing]	\$1,000 per network element per year
A0533894	Passport/Shasta Performance Tool - Enhanced version	\$1,000 per network element per year

Enhanced Support Services for Alteon and other Advanced Enterprise Data Technologies

Note: The following services are Maintenance services targeted to customers who desire support services entitlement that is broader in scope than is covered by 5300000 Technical Support Services (which are primarily for break-fix resolution). These enhanced services expand the scope of support to include elements of consultation, knowledge transfer, network design planning, network performance, proof of concept, and other elements that may be beyond what is covered by 5300000 services. Complex network implementations involving content switching, firewall, security and other advanced technologies are what these services are targeted for, however, enhanced support can be used for any Enterprise Data products. **Note that any products covered by these Enhanced Support Services must be under an NNSS contract.** These service are not to be confused with various Implementation Services, which are event-based and project-oriented for specific scheduled product implementations.

GR5347683	Enhanced Technical Support - This is an annual contract service offering that entitles an unlimited number of callers to receive "expanded scope" technical support, up to an annual cap of 350 support hours. This support is provided on a 24x7 basis. Callers are provided with a unique Express Routing Code that routes calls into a Premium support group, where a designation "quad" of assigned engineers will take the call. This allows for a very personalized technical support relationship. Note: Enhanced Technical Support provided that is not entitled by an active contract will be charged for at the hourly rate described in the T&M section under service code A0816992. The annual contract fee covers 350 hours of support, which is a substantial discount over the non-contracted rate.	\$63,000 per year (covers up to 350 hours of support)
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END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
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OTHER MAINTENANCE SERVICES

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Order No.	Product Description	List Price
GR5348683	DesignAid Service - This is an annual contracted service offering that can be added to an Enhanced Technical Support contract. (An ETS contract is a prerequisite.) For an annual fee, subscribers of this service receive proactive design support, including elements of implementation plan assistance, network design assistance, remote deployment assistance, and knowledge transfer. This assistance can be applied to a maximum of two significant network design projects occurring in the coverage year. This service will primarily be delivered on a remote basis (via regularly scheduled teleconferences) but one face-to-face meeting with a Nortel Enterprise CSAM is budgeted in the service. This service is not meant to overlap with specific Plan/Build services that provide resources for actual equipment deployments and are highly project/site/event specific.	\$54,000 per year

For Custom Quote

For quotes see Contact Tab within the price book (Please provide equipment list for quotes required)

FOOTNOTES:

- (1) The Service List Price is calculated as that % of the published Product List Price
- (2) Shift Descriptions:
 - 1st Shift - Mon. - Fri. 8:00AM - 5:00PM Customer Local Time
 - 2nd Shift - Mon. - Fri. 5:01PM - 7:59AM Customer Local Time + Sat. all day (12:00AM - 11:59PM) Customer Local Time
 - 3rd Shift - Sun. all day (12:00AM - Mon. 7:59AM) & Nortel Networks Holidays all day (12:00AM - 7:59AM the next non-Holiday day) Customer Local Time
- (3) Shift Descriptions, :
 - 1st Shift - M-F, 8AM - 5PM Local Time
 - 2nd Shift - M-F, 5:01PM - 11:59PM, Saturdays 8AM - 5PM Local Time
 - 3rd Shift - Tuesday - Saturday, 12:00AM - 7:59AM, Saturday - Monday 5:01 PM - 7:59 AM Local Time & Holidays
- (4) 2nd shift add 50% uplift to applicable base rate; 3rd shift add 100% uplift to applicable base rate.
- (5) Fee for Passport/Shasta Performance Tool (netRx) - Base waived for customers that have purchased NNSS

END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
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Rebranded SLN Description	Service Line Number	GE5300										GU5300 Software Rel Subscrip - Plus	GW5300 Software Rel Subscrip - Basic
		Technical Support Svc Pack	GL5300 Return & Replace Repair Svc Pack	GF5300 Mgd Spares NBD Svc Pack	GG5300 Mgd Spares SBD Svc Pack	GH5300 Mgd Spares 4Hr(24x7) Svc Pack	GJ5300 Mgd Onsite w Spares NBD Svc Pack	GK5300 Mgd Onsite w Spares SBD Svc Pack	GN5300 Mgd Onsite w Spares 4Hr (24x7) Svc Pack				
AN, ANH, ARN	001	\$ 245.00	\$ 280.00	\$ 350.00	\$ 490.00	\$ 620.00	\$ 420.00	\$ 620.00	\$ 850.00			\$ -	
ASN	005	\$ 840.00	\$ 960.00	\$ 1,200.00	\$ 1,680.00	\$ 1,920.00	\$ 1,440.00	\$ 1,920.00	\$ 2,160.00			\$ -	
BLN, BLN2	010	\$ 3,270.00	\$ 3,737.00	\$ 4,670.00	\$ 6,540.00	\$ 7,470.00	\$ 5,600.00	\$ 7,470.00	\$ 8,400.00			\$ -	
BCN 1-4 boards	011	\$ 5,600.00	\$ 6,400.00	\$ 7,000.00	\$ 9,800.00	\$ 11,200.00	\$ 8,400.00	\$ 11,200.00	\$ 12,600.00			\$ -	
BCN 5-8 boards	012	\$ 9,200.00	\$ 10,514.00	\$ 13,140.00	\$ 18,400.00	\$ 21,030.00	\$ 15,760.00	\$ 21,030.00	\$ 23,650.00			\$ -	
BCN 9-13 boards	013	\$ 11,340.00	\$ 12,960.00	\$ 16,210.00	\$ 22,690.00	\$ 25,930.00	\$ 19,450.00	\$ 25,930.00	\$ 29,170.00			\$ -	
Ethernet Switch 425-48T	029	\$ 50.00	\$ 60.00	\$ 80.00	\$ 125.00	\$ 175.00	\$ 113.00	\$ 175.00	\$ 200.00			\$ -	
Ethernet Switch to \$3199 (3)	037	\$ 50.00	\$ 60.00	\$ 80.00	\$ 125.00	\$ 175.00	\$ 113.00	\$ 175.00	\$ 200.00			\$ -	
Ethernet Switch \$3200 - \$4999 (3)	038	\$ 175.00	\$ 200.00	\$ 245.00	\$ 340.00	\$ 490.00	\$ 315.00	\$ 490.00	\$ 560.00			\$ -	
Optical Metro 5000 Shelf Processor	041	\$ 3,295.00	\$ 3,395.00	\$ 3,445.00	\$ 3,595.00	\$ 3,695.00	\$ 5,295.00	\$ 5,545.00	\$ 5,645.00			\$ -	
Optical Metro 5000 Shelf	042	\$	\$ 100.00	\$ 150.00	\$ 650.00	\$ 800.00	\$ 250.00	\$ 800.00	\$ 900.00			\$ -	
Optical Metro 5000 Optical Channel Mgr (OCM) 2.5Gb/s	043	\$	\$ 100.00	\$ 120.00	\$ 400.00	\$ 500.00	\$ 170.00	\$ 500.00	\$ 550.00			\$ -	
Optical Metro 5000 2.5Gb/s OCLD	044	\$	\$ 200.00	\$ 220.00	\$ 700.00	\$ 720.00	\$ 240.00	\$ 720.00	\$ 750.00			\$ -	
Optical Metro 5000 10GB/S Fixed Transponder	045	\$	\$ 1,100.00	\$ 1,380.00	\$ 12,500.00	\$ 12,800.00	\$ 1,420.00	\$ 12,800.00	\$ 12,900.00			\$ -	
Optical Metro 5000 OFA C Band	046	\$	\$ 700.00	\$ 780.00	\$ 1,500.00	\$ 1,700.00	\$ 800.00	\$ 1,700.00	\$ 1,750.00			\$ -	
Optical Metro 5000 Components Category A	047	\$	\$ 50.00	\$ 60.00	\$ 200.00	\$ 250.00	\$ 80.00	\$ 250.00	\$ 280.00			\$ -	
Optical Metro 5000 Components Category B	048	\$	\$ 100.00	\$ 120.00	\$ 1,200.00	\$ 1,350.00	\$ 140.00	\$ 1,350.00	\$ 1,400.00			\$ -	
Optical Metro 5000 Components Category C	049	\$	\$ 100.00	\$ 150.00	\$ 800.00	\$ 950.00	\$ 180.00	\$ 950.00	\$ 1,050.00			\$ -	
Optical Metro 5000 Components Category D	050	\$	\$ 200.00	\$ 220.00	\$ 2,000.00	\$ 2,250.00	\$ 240.00	\$ 2,250.00	\$ 2,300.00			\$ -	
Optical Metro 5000 Components Category E	051	\$	\$ 1,100.00	\$ 1,400.00	\$ 4,000.00	\$ 4,500.00	\$ 1,500.00	\$ 4,500.00	\$ 4,700.00			\$ -	
Optical Metro 5000 Components Category F	052	\$	\$ 300.00	\$ 350.00	\$ 3,800.00	\$ 4,000.00	\$ 390.00	\$ 4,000.00	\$ 4,300.00			\$ -	
Remote Annex 2000	055	\$ 240.00	\$ 274.00	\$ 350.00								\$ -	
Remote Annex 4000	056	\$ 320.00	\$ 365.00	\$ 460.00								\$ -	
Remote Annex 6100/6300	057	\$ 1,400.00	\$ 1,600.00	\$ 2,000.00								\$ -	
Ethernet Routing Switch 100	078	\$ 2,800.00	\$ 3,200.00	\$ 4,000.00	\$ 5,600.00	\$ 6,350.00	\$ 4,750.00	\$ 6,350.00	\$ 7,100.00			\$ -	
Optivity NetID Base Package	082									\$ 2,775.00	\$ 1,820.00	\$ -	
Optivity NetID 5000 Address License Addition	083									\$ 1,250.00	\$ 910.00	\$ -	
Ethernet Routing Switch 10xx/11xx	089	\$ 1,550.00	\$ 1,771.00	\$ 2,200.00	\$ 3,100.00	\$ 3,550.00	\$ 2,650.00	\$ 3,550.00	\$ 4,000.00			\$ -	
Ethernet Switch \$5000 + (3)	094	\$ 420.00	\$ 480.00	\$ 600.00	\$ 840.00	\$ 960.00	\$ 720.00	\$ 960.00	\$ 1,080.00			\$ -	
VPN Router 5000 (5)	106	\$ 3,150.00	\$ 3,600.00	\$ 4,500.00	\$ 6,300.00	\$ 7,200.00	\$ 5,400.00	\$ 7,200.00	\$ 8,100.00			\$ -	
IP Address Domain Manager (ADM) 1500 Limited Use Package	115									\$ 906.00	\$ 725.00	\$ -	
IP Address Domain Manager (ADM) 2500 Address License Addition	121									\$ 906.00	\$ 520.00	\$ -	
IP Address Domain Manager (ADM) 25000 Address License Addition	122									\$ 6,200.00	\$ 4,160.00	\$ -	
Optivity Enterprise NMS (formerly Optivity NMS)	156									\$ 2,800.00	\$ 1,820.00	\$ -	
Optivity Campus NMS (formerly Optivity Campus)	159									\$ 1,000.00	\$ 650.00	\$ -	
OPS 250 Additional Device Licenses	165									\$ 800.00	\$ 520.00	\$ -	
Passport 4120	171	\$ 240.00	\$ 270.00	\$ 340.00	\$ 480.00	\$ 550.00	\$ 410.00	\$ 550.00	\$ 620.00			\$ -	
Mltsrvc Access Switch 4430	172	\$ 530.00	\$ 610.00	\$ 760.00	\$ 1,065.00	\$ 1,220.00	\$ 920.00	\$ 1,220.00	\$ 1,370.00			\$ -	
Mltsrvc Access Switch 4450	173	\$ 710.00	\$ 815.00	\$ 1,015.00	\$ 1,425.00	\$ 1,625.00	\$ 1,220.00	\$ 1,625.00	\$ 1,825.00			\$ -	
Ethernet Routing Switch 8600 6 slot and Metro Ethernet Passport 6 Slot (22)	186	\$ 3,130.00	\$ 3,580.00	\$ 5,250.00	\$ 7,613.00	\$ 8,400.00	\$ 6,563.00	\$ 9,518.00	\$ 10,500.00			\$ -	
Ethernet Routing Switch 8600 10 slot and Metro Ethernet Passport 10 Slot (22)	187	\$ 4,710.00	\$ 5,380.00	\$ 6,720.00	\$ 9,410.00	\$ 10,760.00	\$ 8,070.00	\$ 10,760.00	\$ 12,100.00			\$ -	
Passport 4455	198	\$ 850.00	\$ 975.00	\$ 1,215.00	\$ 1,700.00	\$ 1,950.00	\$ 1,460.00	\$ 1,950.00	\$ 2,190.00			\$ -	
Multiprotocol Router 2430	205	\$ 150.00	\$ 175.00	\$ 215.00	\$ 305.00	\$ 345.00	\$ 510.00	\$ 595.00	\$ 690.00			\$ -	
Ethernet Routing Switch 8100 10 slot	206	\$ 2,760.00	\$ 3,160.00	\$ 3,950.00	\$ 5,530.00	\$ 6,320.00	\$ 4,740.00	\$ 6,320.00	\$ 7,110.00			\$ -	
Multiprotocol Router 5430	209	\$ 1,050.00	\$ 1,200.00	\$ 1,500.00	\$ 2,100.00	\$ 2,400.00	\$ 1,800.00	\$ 2,400.00	\$ 2,700.00			\$ -	
Ethernet Routing Switch 8100 6 slot	211	\$ 2,620.00	\$ 3,000.00	\$ 3,750.00	\$ 5,250.00	\$ 6,000.00	\$ 4,500.00	\$ 6,000.00	\$ 6,750.00			\$ -	
VPN Router 2700 (5)	228	\$ 1,400.00	\$ 1,600.00	\$ 2,000.00	\$ 2,800.00	\$ 3,200.00	\$ 2,400.00	\$ 3,200.00	\$ 3,600.00			\$ -	
Passport 6400 Express Manager NT	231									\$ 500.00	\$ 325.00	\$ -	

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Rebranded SLN Description	Service Line Number	GE5300										GU5300 Software Rel Subscrip - Plus	GW5300 Software Rel Subscrip - Basic
		Technical Support Svc Pack	GL5300 Return & Replace Repair Svc Pack	GF5300 Mgd Spares NBD Svc Pack	GG5300 Mgd Spares SBD Svc Pack	GH5300 Mgd Spares 4Hr(24x7) Svc Pack	GJ5300 Mgd Onsite w Spares NBD Svc Pack	GK5300 Mgd Onsite w Spares SBD Svc Pack	GN5300 Mgd Onsite w Spares 4Hr (24x7) Svc Pack				
BCM400 Base System (7)	232	\$ 750.00	\$ 900.00	\$ 1,125.00	\$ 1,650.00	\$ 1,800.00	\$ 1,425.00	\$ 1,840.00	\$ 2,250.00			\$ -	
BCM Expansion Cabinets (7)	233	\$ 250.00	\$ 300.00	\$ 375.00	\$ 550.00	\$ 600.00	\$ 475.00	\$ 610.00	\$ 750.00			\$ -	
BCM 200 Base System	234	\$ 600.00	\$ 700.00	\$ 800.00	\$ 1,150.00	\$ 1,350.00	\$ 1,200.00	\$ 1,500.00	\$ 1,750.00			\$ -	
BCM Phone Sets (7)	237		\$	\$ 20.00								\$ -	
Ethernet Switch 10/15 PSU(RPSU only)	238	\$ 210.00	\$ 240.00	\$ 300.00	\$ 420.00	\$ 480.00						\$ -	
Ethernet Switch 10 UPS (Must include same service level of line 238)	239	\$ 150.00	\$ 170.00	\$ 210.00	\$ 250.00	\$ 300.00						\$ -	
VPN Router 600 (5)	246	\$ 130.00	\$ 150.00	\$ 190.00	\$ 260.00	\$ 300.00	\$ 570.00	\$ 650.00	\$ 730.00			\$ -	
OPS Base Package	258									\$ 2,400.00		\$ 1,560.00	
VPN Router 100	259	\$ 80.00	\$ 105.00	\$ 130.00	\$ 235.00	\$ 255.00	\$ 265.00	\$ 375.00	\$ 450.00			\$ -	
Business Policy Switch 2000 (3)	286	\$ 75.00	\$ 120.00	\$ 150.00	\$ 244.00	\$ 280.00	\$ 225.00	\$ 338.00	\$ 360.00			\$ -	
Mltsrvc Access Switch 4460 (16)	287	\$ 560.00	\$ 640.00	\$ 800.00	\$ 1,120.00	\$ 1,280.00	\$ 960.00	\$ 1,280.00	\$ 1,440.00			\$ -	
Internet Telephones i2002/i2004	289		\$	\$ 20.00								\$ -	
VPN Router 17xx (5)	299	\$ 490.00	\$ 560.00	\$ 700.00	\$ 980.00	\$ 1,120.00	\$ 840.00	\$ 1,120.00	\$ 1,260.00			\$ -	
Passport 15000 Base Unit single shelf, 2 Cntrl Processors	300	\$ 6,300.00	\$ 7,200.00	\$ 9,000.00	\$ 12,600.00	\$ 14,400.00	\$ 10,800.00	\$ 14,400.00	\$ 16,200.00			\$ -	
Passport 15000 Base Unit dual shelf, 4 Control Processors	301	\$ 12,600.00	\$ 14,400.00	\$ 18,000.00	\$ 25,200.00	\$ 28,800.00	\$ 21,600.00	\$ 28,800.00	\$ 32,400.00			\$ -	
Passport 15000 Functional Processors, Category A	302	\$ 2,100.00	\$ 2,400.00	\$ 3,000.00	\$ 4,200.00	\$ 4,800.00	\$ 3,600.00	\$ 4,800.00	\$ 5,400.00			\$ -	
Passport 15000 Functional Processors, Category B	303	\$ 3,850.00	\$ 4,400.00	\$ 5,500.00	\$ 7,700.00	\$ 8,800.00	\$ 6,600.00	\$ 8,800.00	\$ 9,900.00			\$ -	
Passport 15000 Functional Processors, Category C	304	\$ 6,300.00	\$ 7,200.00	\$ 9,000.00	\$ 12,600.00	\$ 14,400.00	\$ 10,800.00	\$ 14,400.00	\$ 16,200.00			\$ -	
Passport 15000 Functional Processors, Category D	305	\$ 8,400.00	\$ 9,600.00	\$ 12,000.00	\$ 16,800.00	\$ 19,200.00	\$ 14,400.00	\$ 19,200.00	\$ 21,600.00			\$ -	
Passport 15000 AC Power One shelf B0256893	306	\$ 610.00	\$ 700.00	\$ 870.00	\$ 1,220.00	\$ 1,390.00	\$ 1,040.00	\$ 1,390.00	\$ 1,570.00			\$ -	
Passport 15000 AC Power Two shelf B0256894	307	\$ 910.00	\$ 1,040.00	\$ 1,300.00	\$ 1,820.00	\$ 2,080.00	\$ 1,560.00	\$ 2,080.00	\$ 2,340.00			\$ -	
Application Switch 2424	311	\$ 1,995.00	\$ 2,280.00	\$ 2,850.00	\$ 3,990.00	\$ 4,560.00	\$ 3,420.00	\$ 4,560.00	\$ 5,130.00			\$ -	
Application Switch 3408	312	\$ 2,795.00	\$ 3,195.00	\$ 3,995.00	\$ 5,595.00	\$ 6,390.00	\$ 4,795.00	\$ 6,390.00	\$ 7,190.00			\$ -	
Application Switch 2424-SSL	314	\$ 2,240.00	\$ 2,560.00	\$ 3,200.00	\$ 4,510.00	\$ 5,190.00	\$ 3,840.00	\$ 5,120.00	\$ 5,760.00			\$ -	
Application Switch 2216	317	\$ 1,440.00	\$ 1,640.00	\$ 2,050.00	\$ 2,870.00	\$ 3,280.00	\$ 2,460.00	\$ 3,280.00	\$ 3,690.00			\$ -	
Application Switch 2208	318	\$ 1,120.00	\$ 1,280.00	\$ 1,600.00	\$ 2,240.00	\$ 2,560.00	\$ 1,920.00	\$ 2,560.00	\$ 2,880.00			\$ -	
Wireless LAN 2220 Access Point (Dual Mode)	323	\$ 70.00	\$ 90.00	\$ 100.00	\$ 140.00	\$ 160.00	\$ 160.00	\$ 165.00	\$ 180.00			\$ -	
Wireless LAN 2201, 2202 Mobile Adapter	324	\$ 11.00	\$ 13.00	\$ 16.00								\$ -	
Application Switch 180e Web switch AC power	327	\$ 1,540.00	\$ 1,760.00	\$ 2,639.00	\$ 3,520.00	\$ 3,960.00	\$ 3,080.00	\$ 3,960.00	\$ 4,399.00			\$ -	
Application Switch 184 Web switch AC power	329	\$ 2,100.00	\$ 2,400.00	\$ 3,599.00	\$ 4,800.00	\$ 5,400.00	\$ 4,200.00	\$ 5,400.00	\$ 5,999.00			\$ -	
Application Switch 184 Web switch DC power	330	\$ 2,205.00	\$ 2,520.00	\$ 3,779.00		\$	\$ 4,410.00					\$ -	
ACEdirector 3 Web switch AC power	332	\$ 910.00	\$ 1,040.00	\$ 1,559.00	\$ 2,080.00	\$ 2,340.00	\$ 1,820.00	\$ 2,340.00	\$ 2,599.00			\$ -	
ACEdirector 4 Web switch AC power	334	\$ 1,470.00	\$ 1,680.00	\$ 2,519.00	\$ 3,360.00	\$ 3,780.00	\$ 2,940.00	\$ 3,780.00	\$ 4,199.00			\$ -	
ACEdirector 4 Web switch DC power	335	\$ 1,575.00	\$ 1,800.00	\$ 2,699.00		\$	\$ 3,150.00					\$ -	
VPN Gateway 3050	339	\$ 735.00	\$ 840.00	\$ 1,200.00	\$ 1,960.00	\$ 2,250.00	\$ 1,470.00	\$ 2,250.00	\$ 2,350.00			\$ -	
Application Switch Personal Content Director 1000Base-SX	341	\$ 1,644.00	\$ 1,879.00	\$ 2,819.00	\$ 7,260.00	\$ 7,485.00	\$ 3,288.00	\$ 7,485.00	\$ 7,595.00			\$ -	
Application Switch Personal Content Director 10/100Base-T	342	\$ 1,574.00	\$ 1,799.00	\$ 2,699.00	\$ 6,975.00	\$ 7,205.00	\$ 3,148.00	\$ 7,205.00	\$ 7,315.00			\$ -	
WebOS for Web switches	343									\$ 210.00		\$ -	
ACC 310 Microsoft Streaming License	344									\$ 1,080.00		\$ -	
WebOS Bandwidth Management	345									\$ 630.00		\$ -	
SSL Accelerator iSD-x10 SSL acclerator 10/100Base-T	346	\$ 1,163.00	\$ 1,329.00	\$ 1,899.00	\$ 3,325.00	\$ 3,800.00	\$ 2,326.00	\$ 3,800.00	\$ 4,275.00			\$ -	
SSL Accelerator iSD-x10 SSL 1000Base-SX	347	\$ 1,224.00	\$ 1,399.00	\$ 1,999.00	\$ 3,500.00	\$ 4,000.00	\$ 2,448.00	\$ 4,000.00	\$ 4,500.00			\$ -	
Application Switch iSD-310 Alton Content Cache 10/100Base-T plus1000Base	349	\$ 1,848.00	\$ 2,112.00	\$ 3,168.00	\$ 8,540.00	\$ 8,770.00	\$ 3,696.00	\$ 8,770.00	\$ 8,880.00			\$ -	
Alton SFA-184, SFA 5600, SFA 6600	350	\$ 2,100.00	\$ 2,400.00	\$ 3,599.00	\$ 5,040.00	\$ 5,760.00	\$ 4,200.00	\$ 5,760.00	\$ 6,480.00			\$ -	
Ethernet Routing Switch 8600 3 slot (22)	351	\$ 1,875.00	\$ 2,150.00	\$ 3,150.00	\$ 4,575.00	\$ 5,050.00	\$ 3,950.00	\$ 5,710.00	\$ 6,300.00			\$ -	
Optical Ethernet 1400	352	\$ 555.00	\$ 635.00	\$ 795.00	\$ 1,110.00	\$ 1,270.00	\$ 995.00	\$ 1,270.00	\$ 1,430.00			\$ -	
Optical Ethernet 1450	353	\$ 1,120.00	\$ 1,280.00	\$ 1,650.00	\$ 2,500.00	\$ 2,600.00	\$ 1,920.00	\$ 2,750.00	\$ 2,850.00			\$ -	
Optical Ethernet 8000	361	\$ 4,480.00	\$ 5,120.00	\$ 6,400.00	\$ 8,960.00	\$ 10,240.00	\$ 7,680.00	\$ 10,240.00	\$ 11,520.00			\$ -	
Optical Ethernet 8000 Modules	362	\$ -	\$ 400.00	\$ 1,200.00	\$ 3,745.00	\$ 4,305.00	\$ 1,200.00	\$ 3,745.00	\$ 4,305.00			\$ -	

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Rebranded SLN Description	Service Line Number	GE5300										GU5300 Software Rel Subscrip - Plus	GW5300 Software Rel Subscrip - Basic
		Technical Support Svc Pack	GL5300 Return & Replace Repair Svc Pack	GF5300 Mgd Spares NBD Svc Pack	GG5300 Mgd Spares SBD Svc Pack	GH5300 Mgd Spares 4Hr(24x7) Svc Pack	GJ5300 Mgd Onsite w Spares NBD Svc Pack	GK5300 Mgd Onsite w Spares SBD Svc Pack	GN5300 Mgd Onsite w Spares 4Hr (24x7) Svc Pack				
Optical Ethernet Gigabit Interface Converters (GBICs), XD and ZX types	363	\$ -	\$ 60.00	\$ 180.00	\$ 455.00	\$ 540.00	\$ 180.00	\$ 455.00	\$ 540.00				
VPN Router 1010/1050/1100 (5)	364	\$ 90.00	\$ 120.00	\$ 125.00	\$ 240.00	\$ 265.00	\$ 415.00	\$ 440.00	\$ 475.00				
Passport 1424T	366	\$ 435.00	\$ 480.00	\$ 600.00	\$ 925.00	\$ 960.00	\$ 810.00	\$ 1,150.00	\$ 1,240.00				
Contivity Configuration Manager, Up to 250 Devices	367									\$	3,180.00	\$	2,130.00
Contivity Configuration Manager, Up to 2500 Devices	368									\$	7,680.00	\$	5,060.00
Ethernet Switch 470-48T	376	\$ 110.00	\$ 135.00	\$ 190.00	\$ 313.00	\$ 388.00	\$ 370.00	\$ 450.00	\$ 513.00				
VPN Router 2xx (5)	389	\$ 34.00	\$ 38.00	\$ 48.00									
Alteon WSM	390	\$ 1,500.00	\$ 2,350.00	\$ 2,400.00	\$ 5,225.00	\$ 5,800.00	\$ 6,350.00	\$ 6,600.00	\$ 6,800.00				
Contivity VPN Client for Macintosh and Unix, Single User	391									\$	16.00		
Contivity VPN Client for Macintosh and Unix, 100-User	392									\$	917.00		
Contivity VPN Client for Macintosh and Unix, 1000-User	393									\$	5,000.00		
Ethernet Switch 460-24T PWR	400	\$ 105.00	\$ 130.00	\$ 160.00	\$ 310.00	\$ 385.00	\$ 335.00	\$ 445.00	\$ 510.00				
Optivity Switch Manager	401									\$	500.00	\$	325.00
2.5 G System Bundle	402	\$ 2,000.00	\$ 2,400.00	\$ 3,100.00			\$ 3,700.00		Custom			\$	-
5 G System Bundle	403	\$ 2,600.00	\$ 3,000.00	\$ 3,900.00			\$ 4,700.00		Custom			\$	-
10 G System Bundle	404	\$ 3,800.00	\$ 4,400.00	\$ 5,600.00			\$ 6,900.00		Custom			\$	-
Redundant SFC Switch Fabric Card 2.5 Gbps (22)	405	\$ 800.00	\$ 900.00	\$ 1,200.00			\$ 1,500.00		Custom				
Redundant SFC Switch Fabric Card 5 Gbps (22)	406	\$ 1,300.00	\$ 1,500.00	\$ 2,000.00			\$ 2,400.00		Custom				
Redundant SFC Switch Fabric Card 10 Gbps (22)	407	\$ 2,300.00	\$ 2,700.00	\$ 3,500.00			\$ 4,200.00		Custom				
AC Power Kit	408	\$ 500.00	\$ 500.00	\$ 700.00			\$ 800.00		Custom				
Series 1 SSC (Subscriber Services Card)	409	\$ 2,200.00	\$ 2,600.00	\$ 3,400.00			\$ 4,100.00		Custom				
Series 2 SSC (Subscriber Services Card)	410	\$ 3,300.00	\$ 3,800.00	\$ 4,900.00			\$ 6,000.00		Custom				
SER 5500 Access line card Category 'A'	411	\$ 1,300.00	\$ 1,500.00	\$ 2,000.00			\$ 2,400.00		Custom				
SER 5500 Access line card Category 'B'	412	\$ 2,200.00	\$ 2,500.00	\$ 3,300.00			\$ 4,000.00		Custom				
SER 5500 Access line card Category 'C'	413	\$ 4,000.00	\$ 4,600.00	\$ 5,900.00			\$ 7,300.00		Custom				
SER 5500 Access line card Category 'D'	414	\$ 4,900.00	\$ 5,800.00	\$ 7,400.00			\$ 9,100.00		Custom				
NetRIO Service Management Center (SMC) 1-4 BSNs	415									\$	6,000.00		
NetRIO Service Management Center (SMC) 5-20 BSNs	416									\$	22,500.00		
NetRIO Service Management Center (SMC) 21-50 BSNs	417									\$	41,250.00		
NetRIO Service Management Center (SMC) 51-100 BSNs	418									\$	63,750.00		
Ethernet Switch 380-24T	420	\$ 156.00	\$ 225.00	\$ 313.00	\$ 613.00	\$ 713.00	\$ 650.00	\$ 806.00	\$ 888.00			\$	-
BCM NCM (250 Systems)	426									\$	800.00	\$	650.00
BCM NCM (1000 Systems)	427									\$	2,400.00	\$	1,650.00
BCM NCM (2000 Systems)	428									\$	4,100.00	\$	2,800.00
Optical Ethernet 1200	430	\$ 100.00	\$ 171.00	\$ 245.00	\$ 358.00	\$ 396.00	\$ 370.00	\$ 435.00	\$ 488.00				
iSD3xx-SFD Switched Firewall Director	459	\$ 1,224.00	\$ 1,399.00	\$ 1,999.00	\$ 3,500.00	\$ 4,000.00	\$ 2,448.00	\$ 4,000.00	\$ 4,500.00				
Application Switch iSD-305 Alteon Content Cache	461	\$ 1,490.00	\$ 1,610.00	\$ 2,090.00	\$ 3,435.00	\$ 3,665.00	\$ 2,330.00	\$ 3,665.00	\$ 3,770.00				
Application Switch iSD-320 Alteon Content Cache	462	\$ 6,085.00	\$ 6,485.00	\$ 8,100.00	\$ 16,045.00	\$ 16,045.00	\$ 8,905.00	\$ 16,275.00	\$ 16,380.00				
Application Switch iSD-340 Alteon Content Cache	463	\$ 9,135.00	\$ 9,650.00	\$ 11,700.00	\$ 25,290.00	\$ 25,290.00	\$ 12,730.00	\$ 25,520.00	\$ 25,630.00				
ACC 305 Microsoft Streaming License	466									\$	815.00		
ACC 305 Combined Streaming License	467									\$	925.00		
ACC 310 Real Streaming License	468									\$	1,080.00		
ACC 310 Combined Streaming License	469									\$	1,345.00		
ACC 320 Microsoft Streaming License	470									\$	1,280.00		
ACC 320 Real Streaming License	471									\$	1,280.00		
ACC 320 Combined Streaming License	472									\$	1,675.00		
ACC 340 Microsoft Streaming License	473									\$	1,610.00		
ACC 340 Real Streaming License	474									\$	1,610.00		
ACC 340 Combined Streaming License	475									\$	2,260.00		
SFA-AD4 Switched Firewall Accelerator	477	\$ 1,470.00	\$ 1,680.00	\$ 2,519.00	\$ 3,525.00	\$ 4,030.00	\$ 2,940.00	\$ 4,030.00	\$ 4,535.00			\$	-
SFA-185 Switched Firewall Accelerator	478	\$ 3,080.00	\$ 3,520.00	\$ 4,400.00	\$ 6,160.00	\$ 7,040.00	\$ 5,280.00	\$ 7,040.00	\$ 7,920.00			\$	-
ASF-5105 and 5106 Firewall	479	\$ 495.00	\$ 575.00	\$ 625.00	\$ 1,460.00	\$ 1,680.00	\$ 965.00	\$ 1,740.00	\$ 1,850.00				

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Rebranded SLN Description	Service Line Number	GE5300										GU5300 Software Rel Subscrip - Plus	GW5300 Software Rel Subscrip - Basic
		Technical Support Svc Pack	GL5300 Return & Replace Repair Svc Pack	GF5300 Mgd Spares NBD Svc Pack	GG5300 Mgd Spares SBD Svc Pack	GH5300 Mgd Spares 4Hr(24x7) Svc Pack	GJ5300 Mgd Onsite w Spares NBD Svc Pack	GK5300 Mgd Onsite w Spares SBD Svc Pack	GN5300 Mgd Onsite w Spares 4Hr (24x7) Svc Pack				
ASF-5109 Firewall and SFD 5009	480	\$ 840.00	\$ 960.00	\$ 1,200.00	\$ 1,960.00	\$ 2,250.00	\$ 1,540.00	\$ 2,250.00	\$ 2,350.00				
Ethernet Routing Switch Layer 2 Bundles (9) (22)	481	\$ 1,610.00	\$ 2,390.00	\$ 2,550.00	\$ 3,590.00	\$ 3,890.00	\$ 3,935.00	\$ 4,050.00	\$ 4,065.00				
Ethernet Routing Switch 8XXX Category "E" Boards (formerly called High Density Boards) (service priced separately)	482	\$ 550.00	\$ 650.00	\$ 830.00	\$ 1,295.00	\$ 1,480.00	\$ 1,020.00	\$ 1,390.00	\$ 1,575.00				
Application Switch iSD-310 ACM-SM Alteon Content Manager	483	\$ 6,760.00	\$ 7,260.00	\$ 8,260.00	\$ 10,260.00	\$ 11,260.00	\$ 9,260.00	\$ 11,260.00	\$ 12,260.00				
Application Swith iSD-310 ACM-LE Alteon Content Manager	484	\$ 13,520.00	\$ 14,520.00	\$ 16,520.00	\$ 20,520.00	\$ 22,520.00	\$ 18,520.00	\$ 22,520.00	\$ 24,520.00				
Application Switch iSD-310 ACM-SP Alteon Content Manager	485	\$ 29,100.00	\$ 31,300.00	\$ 35,700.00	\$ 44,495.00	\$ 48,895.00	\$ 40,100.00	\$ 48,895.00	\$ 53,295.00				
ACM-SM-CA Upgrade License	486									\$ 3,715.00			
ACM-AG-1 Cache Management License Single	487									\$ 270.00			
ACM-AG-10 Cache Management License 10-Pack	488									\$ 1,585.00			
ACM-AG-25 Cache Management License 25-Pack	489									\$ 3,030.00			
ACM-AG-50 Cache Management License 50-Pack	490									\$ 5,055.00			
ACM-AG-100 Cache Management License 100-Pack	491									\$ 8,665.00			
Application Switch Link Optimizer 143	492	\$ 1,050.00	\$ 1,200.00	\$ 1,500.00	\$ 2,755.00	\$ 3,040.00	\$ 1,800.00	\$ 3,040.00	\$ 3,145.00				
Application Switch Link Optimizer 150	493	\$ 1,750.00	\$ 2,000.00	\$ 2,500.00	\$ 3,340.00	\$ 3,620.00	\$ 3,000.00	\$ 3,620.00	\$ 3,730.00				
Contivity VPN Client for Macintosh and Unix, 20-User	497									\$ 300.00			
Contivity VPN Client for Macintosh and Unix, Site License	498									\$ 20,000.00			
Ethernet Switch 380-24F	499	\$ 180.00	\$ 250.00	\$ 350.00	\$ 830.00	\$ 945.00	\$ 685.00	\$ 980.00	\$ 1,100.00				
Ethernet Routing Switch 8XXX Category "G" Boards (formerly called 10 Gig Ethernet Interface Modules) (service priced separately)	528		\$ 1,335.00	\$ 1,800.00	\$ 15,995.00	\$ 18,390.00	\$ 1,800.00	\$ 15,995.00	\$ 18,390.00				
Alteon Security Manager - Unlimited Nodes	530									\$ 800.00		\$ 515.00	
Passport 1648T	536	\$ 615.00	\$ 705.00	\$ 880.00	\$ 1,235.00	\$ 1,410.00	\$ 1,055.00	\$ 1,410.00	\$ 1,585.00				
Passport 1612G	537	\$ 1,010.00	\$ 1,155.00	\$ 1,445.00	\$ 2,020.00	\$ 2,310.00	\$ 1,735.00	\$ 2,310.00	\$ 2,600.00				
Passport 1624G	538	\$ 1,530.00	\$ 1,750.00	\$ 2,190.00	\$ 3,065.00	\$ 3,500.00	\$ 2,625.00	\$ 3,500.00	\$ 3,940.00				
Alteon SSL VPN - 100 user license	539									\$ 2,000.00		\$ 1,300.00	
Alteon SSL VPN - 250 user license	540									\$ 3,000.00		\$ 1,950.00	
Alteon SSL VPN - 500 User license	541									\$ 5,000.00		\$ 3,250.00	
Alteon SSL VPN - 1000 User license	542									\$ 8,000.00		\$ 5,200.00	
Ethernet Switch 470-24T	543	\$ 80.00	\$ 115.00	\$ 140.00	\$ 240.00	\$ 275.00	\$ 225.00	\$ 335.00	\$ 360.00				
Passport 20000 Base Unit (single shelf)	544	\$ 6,550.00	\$ 7,490.00	\$ 9,360.00	\$ 13,100.00	\$ 14,980.00	\$ 11,230.00	\$ 14,980.00	\$ 16,850.00				
Passport 20000 Base Unit (dual shelf)	545	\$ 13,100.00	\$ 14,980.00	\$ 18,720.00	\$ 26,210.00	\$ 29,950.00	\$ 22,460.00	\$ 29,950.00	\$ 33,700.00				
Wireless LAN 2250 Security Switch	546	\$ 600.00	\$ 715.00	\$ 800.00	\$ 1,580.00	\$ 1,660.00	\$ 1,050.00	\$ 1,810.00	\$ 1,915.00				
ASF-5114 Firewall	548	\$ 1,120.00	\$ 1,280.00	\$ 1,600.00	\$ 5,085.00	\$ 5,335.00	\$ 1,920.00	\$ 5,310.00	\$ 5,420.00				
Ethernet Rtnng Swt 5510-48T	549	\$ 180.00	\$ 215.00	\$ 280.00	\$ 620.00	\$ 640.00	\$ 685.00	\$ 920.00	\$ 985.00				
Ethernet Rtnng Swt 5510-24T	550	\$ 130.00	\$ 155.00	\$ 200.00	\$ 440.00	\$ 460.00	\$ 450.00	\$ 660.00	\$ 705.00				
Ethernet Switch 425-24T	551	\$ 50.00	\$ 55.00	\$ 70.00	\$ 115.00	\$ 125.00	\$ 113.00	\$ 175.00	\$ 185.00				
Passport 6420/7420 Base Unit	552	\$ 1,900.00	\$ 2,100.00	\$ 2,780.00	\$ 2,940.00	\$ 3,050.00	\$ 2,940.00	\$ 3,160.00	\$ 3,270.00				
Passport 6440/7440 Base Unit	553	\$ 2,400.00	\$ 2,700.00	\$ 4,190.00	\$ 4,400.00	\$ 4,540.00	\$ 4,400.00	\$ 4,670.00	\$ 4,810.00				
Passport 6480/7480/7460 Base Unit (single shelf)	554	\$ 4,500.00	\$ 4,770.00	\$ 5,180.00	\$ 5,580.00	\$ 5,850.00	\$ 5,580.00	\$ 6,120.00	\$ 6,390.00				
Passport 6480/7480/7460 Base Unit (dual shelf)	555	\$ 9,000.00	\$ 9,540.00	\$ 10,360.00	\$ 11,160.00	\$ 11,700.00	\$ 11,160.00	\$ 12,240.00	\$ 12,780.00				
Passport 6K/7K Function Processors, Category A	556	\$ 600.00	\$ 790.00	\$ 990.00	\$ 1,190.00	\$ 1,330.00	\$ 1,190.00	\$ 1,460.00	\$ 1,600.00				
Passport 6K/7K Function Processors, Category B	557	\$ 750.00	\$ 1,050.00	\$ 1,500.00	\$ 1,950.00	\$ 2,250.00	\$ 1,950.00	\$ 2,550.00	\$ 2,850.00				
Passport 6K/7K Function Processors, Category C	558	\$ 850.00	\$ 1,410.00	\$ 2,250.00	\$ 3,090.00	\$ 3,650.00	\$ 3,090.00	\$ 4,210.00	\$ 4,770.00				
Passport 6K/7K Function Processors, Category D	559	\$ 1,000.00	\$ 1,800.00	\$ 3,000.00	\$ 4,200.00	\$ 5,000.00	\$ 4,200.00	\$ 5,800.00	\$ 6,600.00				
Communication Server 1000 - Base System Package (0 Line, 0 Trunk)	560	\$ 174.00		\$ 274.00		\$ 736.00	\$ 956.00		\$ 1,927.00				
Media Gateway 1000S	561	\$ 174.00		\$ 212.00		\$ 432.00	\$ 344.00		\$ 857.00				

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Rebranded SLN Description	Service Line Number	GE5300 Technical Support Svc Pack	GL5300 Return & Replace Repair Svc Pack	GF5300 Mgd Spares NBD Svc Pack	GG5300 Mgd Spares SBD Svc Pack	GH5300 Mgd Spares 4Hr(24x7) Svc Pack	GJ5300 Mgd Onsite w Spares NBD Svc Pack	GK5300 Mgd Onsite w Spares SBD Svc Pack	GN5300 Mgd Onsite w Spares 4Hr (24x7) Svc Pack	GU5300 Software Rel Subscrip - Plus	GW5300 Software Rel Subscrip - Basic
Media Gateway 1000 Expansion	562	\$ 174.00		\$ 191.00		\$ 290.00	\$ 313.00		\$ 381.00		
Call Server Gateway Expansion Kit	563	\$ 174.00		\$ 191.00		\$ 290.00	\$ 313.00		\$ 381.00		
Signalling Server	564	\$ 174.00		\$ 194.00		\$ 455.00	\$ 315.00		\$ 880.00		
Voice Gateway Media Card-32 Port	565	\$ 174.00		\$ 237.00		\$ 381.00	\$ 349.00		\$ 473.00		
Voice Gateway Media Card-8 Port	566	\$ 174.00		\$ 217.00		\$ 324.00	\$ 333.00		\$ 415.00		
Media Gateway 1000B	567	\$ 349.00		\$ 413.00		\$ 695.00	\$ 527.00		\$ 1,196.00		
MCS 5100 Base Client Services Package	568	\$ 1,825.00	\$ 1,925.00	\$ 2,200.00		\$ 3,300.00	\$ 2,600.00		\$ 4,250.00		
MCS 5100 Media Conference Server	569	\$ 640.00	\$ 680.00	\$ 780.00		\$ 1,250.00	\$ 975.00		\$ 1,560.00		
MCP SIP Audio Server	570	Custom	Custom	Custom		Custom	Custom		Custom		
MCP RTP Media Portal	571	\$ 3,440.00	\$ 4,600.00	\$ 5,800.00		\$ 9,350.00	\$ 6,250.00		\$ 11,420.00		
MCP SIP PRI Gateway	572	Custom	Custom	Custom		Custom	Custom		Custom		
MCS 5100 Evaluation Kit	573	\$ 2,465.00	\$ 1,605.00	\$ 2,980.00		\$ 4,550.00	\$ 3,525.00		\$ 5,810.00		
MCS 5100 Category A Software	574									\$ 75.00	
MCS 5100 Category B Software	575									\$ 200.00	
MCS 5100 Category C Software	576									\$ 500.00	
MCS 5100 Category D Software	577									\$ 1,000.00	
MCS 5100 Category E Software	578									\$ 2,000.00	
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - Single Span	579	\$ 350.00	\$ 815.00	\$ 810.00		\$ 1,535.00	\$ 960.00		\$ 2,140.00		
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - Dual Span	580	\$ 350.00	\$ 1,175.00	\$ 1,160.00		\$ 2,810.00	\$ 1,475.00		\$ 3,570.00		
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - FourSpan	581	\$ 350.00	\$ 1,410.00	\$ 1,395.00		\$ 3,940.00	\$ 1,650.00		\$ 4,700.00		
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - EightSpan	582	\$ 350.00	\$ 2,305.00	\$ 2,275.00		\$ 6,200.00	\$ 2,330.00		\$ 6,960.00		
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - Sixteen Span	583	\$ 350.00	\$ 3,390.00	\$ 3,345.00		\$ 9,340.00	\$ 3,500.00		\$ 10,100.00		
Ethernet Routing Switch 8300 6 slot	588	\$ 600.00	\$ 700.00	\$ 800.00	\$ 1,400.00	\$ 1,500.00	\$ 1,200.00	\$ 1,900.00	\$ 2,000.00		
Ethernet Routing Switch 8300 10 slot	589	\$ 600.00	\$ 700.00	\$ 800.00	\$ 1,400.00	\$ 1,500.00	\$ 1,200.00	\$ 1,900.00	\$ 2,000.00		
Ethernet Routing Switch 8300 SwitchFabric Module (8993SF)	590	\$ 190.00	\$ 370.00	\$ 385.00	\$ 530.00	\$ 560.00	\$ 385.00	\$ 530.00	\$ 615.00		
Ethernet Routing Switch 8300 I/O Blades	591	\$ 75.00	\$ 155.00	\$ 160.00	\$ 220.00	\$ 230.00	\$ 160.00	\$ 220.00	\$ 250.00		
Alteon SSL VPN - 50 user license	592									\$ 1,200.00	\$ 780.00
Alteon Security Manager - Stand Alone Version	593									\$ 300.00	\$ 195.00
Wireless LAN 2221 Access Point (B-mode Only)	594	\$ 55.00	\$ 70.00	\$ 75.00	\$ 110.00	\$ 130.00	\$ 130.00	\$ 135.00	\$ 145.00		
Web OS Advanced DOS Protection License for Alteon AAS	596									\$ 1,600.00	
Contivity VPN Client Administrator (CVCA) 5000 User Lic	597									\$ 3,600.00	
Contivity VPN Client Administrator (CVCA)1000 User Lic	598									\$ 720.00	
SFA-6400 Switched Firewall Accelerator	599	\$ 1,995.00	\$ 2,280.00	\$ 2,850.00	\$ 3,990.00	\$ 4,560.00	\$ 3,420.00	\$ 4,560.00	\$ 5,130.00		
Wireless LAN 223x Access Port	647	\$ 70.00	\$ 90.00	\$ 100.00	\$ 140.00	\$ 160.00	\$ 160.00	\$ 165.00	\$ 180.00		
Wireless LAN 2270 Security Switch - for 12 access ports	648	\$ 1,100.00	\$ 1,300.00	\$ 1,430.00	\$ 4,010.00	\$ 4,215.00	\$ 1,650.00	\$ 4,255.00	\$ 4,345.00		
Wireless LAN 2270 Security Switch - for 24 access ports	649	\$ 1,500.00	\$ 1,650.00	\$ 1,950.00	\$ 5,230.00	\$ 5,495.00	\$ 2,250.00	\$ 5,475.00	\$ 5,565.00		
Wireless LAN 2270 Security Switch - for 36 access ports	650	\$ 1,800.00	\$ 1,980.00	\$ 2,340.00	\$ 6,165.00	\$ 6,470.00	\$ 2,700.00	\$ 6,405.00	\$ 6,500.00		
MCS 5100 V100 Core Platform	656	\$ 360.00	\$ 390.00	\$ 440.00		\$ 650.00	\$ 500.00		\$ 875.00		
MCP MRV iTouch 8020 Terminal Server	657	\$ 375.00	\$ 400.00	\$ 475.00		\$ 775.00	\$ 600.00		\$ 890.00		
MCS 5100 Media Applications Server X335	658	\$ 640.00	\$ 680.00	\$ 780.00		\$ 1,250.00	\$ 975.00		\$ 1,560.00		
PRESIDE MDM BASE PACKAGE (Base service price applicable to all MDM management service contracts (8))	659									\$ 2,000.00	

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Service Line	GE5300 Technical Support Svc Pack	GL5300 Return & Replace Repair Svc Pack	GF5300 Mgd Spares NBD Svc Pack	GG5300 Mgd Spares SBD Svc Pack	GH5300 Mgd Spares 4Hr(24x7) Svc Pack	GJ5300 Mgd Onsite w Spares NBD Svc Pack	GK5300 Mgd Onsite w Spares SBD Svc Pack	GN5300 Mgd Onsite w Spares 4Hr (24x7) Svc Pack	GU5300 Software Rel Subscrip - Plus	GW5300 Software Rel Subscrip - Basic
Rebranded SLN Description										
PRESIDE MDM CATEGORY A (In addition to the base price, MDM service pricing is priced per node for management of Passport 4120 & (6000, 7000, 15000, 15000-VSS, 20000) series, DPN) (8)	660								\$ 100.00	
PRESIDE MDM CATEGORY B (In addition to the base price, MDM service pricing is priced per node for management of Passport 4400 & 8600, Shasta, Baystack 450 & 420, BPS 2000, BAYRS(PP2430,PP5430,ARN,ASN,BLN,BCN), Juniper M5, M10, M20, M40, M160)	661								\$ 50.00	
Optical Ethernet ESU 18x0	662	\$ 205.00	\$ 235.00	\$ 295.00	\$ 505.00	\$ 530.00	\$ 480.00	\$ 710.00	\$ 745.00	
Optical Metro 3500 Shelf Processor	663	\$ 1,410.00	\$ 1,480.00	\$ 1,680.00	\$ 1,710.00	\$ 1,710.00	\$ 5,620.00	\$ 5,650.00	\$ 5,650.00	
Optical Metro 3300/3400 Shelf Processor	664	\$ 630.00	\$ 640.00	\$ 880.00	\$ 950.00	\$ 950.00	\$ 4,420.00	\$ 4,490.00	\$ 4,490.00	
Optical metro 3100 Shelf Processor	665	\$ 420.00	\$ 440.00	\$ 680.00	\$ 750.00	\$ 750.00	\$ 2,680.00	\$ 2,750.00	\$ 2,750.00	
Optical Metro 3000 Components Category A	666		\$ 15.00	\$ 20.00	\$ 40.00	\$ 40.00	\$ 25.00	\$ 45.00	\$ 45.00	
Optical Metro 3000 Components Category B	667		\$ 40.00	\$ 50.00	\$ 100.00	\$ 100.00	\$ 60.00	\$ 110.00	\$ 110.00	
Optical Metro 3000 Components Category C	668		\$ 40.00	\$ 50.00	\$ 300.00	\$ 300.00	\$ 60.00	\$ 360.00	\$ 360.00	
Optical Metro 3000 Components Category D	669		\$ 40.00	\$ 50.00	\$ 500.00	\$ 500.00	\$ 60.00	\$ 550.00	\$ 550.00	
Optical Metro 3000 Components Category E	670		\$ 80.00	\$ 100.00	\$ 200.00	\$ 200.00	\$ 110.00	\$ 220.00	\$ 220.00	
Optical Metro 3000 Components Category F	671		\$ 80.00	\$ 100.00	\$ 1,500.00	\$ 1,500.00	\$ 110.00	\$ 1,650.00	\$ 1,650.00	
Optical Metro 3000 Components Category G	672		\$ 140.00	\$ 180.00	\$ 360.00	\$ 360.00	\$ 200.00	\$ 400.00	\$ 400.00	
Optical Metro 3000 Components Category H	673		\$ 220.00	\$ 290.00	\$ 1,600.00	\$ 1,600.00	\$ 320.00	\$ 1,750.00	\$ 1,750.00	
Optical Metro 3000 Components Category I	674		\$ 220.00	\$ 290.00	\$ 4,350.00	\$ 4,350.00	\$ 320.00	\$ 4,780.00	\$ 4,780.00	
Optical Metro 3000 Components Category J	675		\$ 300.00	\$ 360.00	\$ 720.00	\$ 720.00	\$ 400.00	\$ 790.00	\$ 790.00	
Passport 6K/7K/15K/20K S/W Per-FP Category "A"	735								\$ 250.00	
Passport 6K/7K/15K/20K S/W Per-FP Category "B"	736								\$ 875.00	
Passport 6K/7K/15K/20K S/W Per-FP Category "C"	737								\$ 1,875.00	
Passport 6K/7K/15K/20K S/W Per-Ntwk Elem Category "A"	738								\$ 250.00	
Passport 6K/7K/15K/20K S/W Per-Ntwk Elem Category "B"	739								\$ 1,500.00	
Passport 6K/7K/15K/20K S/W Per-Ntwk Elem Category "C"	740								\$ 3,750.00	
Passport 6K/7K/15K/20K S/W Network-wide Category "A"	741								\$ 1,250.00	
Passport 6K/7K/15K/20K S/W Network-wide Category "B"	742								\$ 5,000.00	
Passport 6K/7K/15K/20K S/W Network-wide Category "C"	743								\$ 8,750.00	
WLAN Management Software Base Lic 36 Ports	764								\$ 1,260.00	\$ 910.00
WLAN Management Software 100 Access Ports	765								\$ 2,018.00	\$ 1,458.00
WLAN Management Software 250 Access Ports	766								\$ 3,216.00	\$ 2,323.00
WLAN Management Software 500 Access Ports	767								\$ 5,422.00	\$ 3,917.00
WLAN Management Software 1000 Access Ports	768								\$ 8,575.00	\$ 6,195.00
Contivity Configuration Manager, 1-50 Devices	775								\$ 950.00	\$ 650.00
Contivity Configuration Manager, License Upgrade 50 to 250 Devices	776								\$ 2,000.00	\$ 1,300.00
Ethernet Switch 325-24T/G	777	\$ 40.00	\$ 50.00	\$ 60.00	\$ 115.00	\$ 125.00	\$ 100.00	\$ 138.00	\$ 150.00	
Contivity Configuration Manager, License Upgrade 250 to 2500	783								\$ 4,500.00	\$ 2,930.00
Series 3 SSC (Subscriber Services Card)	784	\$ 5,900.00	\$ 6,950.00	\$ 8,900.00			\$ 10,900.00			
Redundant CMC Control & Mgmt Card 512 MB (22)	785	\$ 700.00	\$ 800.00	\$ 1,000.00			\$ 1,200.00			
Wireless LAN Handset Kit	787			\$ 40.00						
Wireless LAN Handsets/Headsets	788			\$ 20.00						

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Wireless LAN 2245 IP Telephony Manager	789				\$ 250.00		\$ 290.00	\$ 320.00		\$ 390.00		
Wireless LAN 2246 Application Gateway - 64 Users	790				\$ 160.00		\$ 177.00	\$ 190.00		\$ 272.00		
Wireless LAN 2246 Application Gateway - 128 Users	791				\$ 280.00		\$ 309.00	\$ 333.00		\$ 476.00		
Wireless LAN 2246 Application Gateway - 256 Users	792				\$ 420.00		\$ 464.00	\$ 500.00		\$ 714.00		
Wireless LAN 2246 Application Gateway - 512 Users	793				\$ 750.00		\$ 829.00	\$ 893.00		\$ 1,275.00		
Wireless LAN 2246 Application Gateway - 1024 Users	794				\$ 1,400.00		\$ 1,547.00	\$ 1,666.00		\$ 2,380.00		
Wireless LAN 2246 Application Gateway - 10,000 Users	795				\$ 2,400.00		\$ 2,652.00	\$ 2,856.00		\$ 4,080.00		
SER 5500 Chassis (if ordered standalone) (22)	796	\$ 600.00	\$ 700.00	\$ 900.00				\$ 1,100.00				
Redundant CMC Control & Mgmt Card 1G (22)	797	\$ 1,200.00	\$ 1,400.00	\$ 1,800.00				\$ 2,200.00				
Redundant CMC Control & Mgmt Card 4G (22)	798	\$ 2,100.00	\$ 2,500.00	\$ 3,200.00				\$ 3,900.00				
Optical 4-Port MUX	806	\$ 1,260.00	\$ 1,440.00	\$ 1,800.00	\$ 2,520.00	\$ 2,880.00	\$ 2,160.00	\$ 2,880.00	\$ 3,240.00			
Optical 8-Port MUX	807	\$ 1,750.00	\$ 2,000.00	\$ 2,500.00	\$ 3,500.00	\$ 4,000.00	\$ 3,000.00	\$ 4,000.00	\$ 4,500.00			
Optical Add/Drop MUX	808	\$ 700.00	\$ 800.00	\$ 1,000.00	\$ 1,425.00	\$ 1,500.00	\$ 1,200.00	\$ 1,625.00	\$ 1,700.00			
ACC-325 Alteon Content Cache	809	\$ 1,750.00	\$ 2,000.00	\$ 2,500.00	\$ 6,600.00	\$ 6,750.00	\$ 3,000.00	\$ 6,900.00	\$ 7,100.00			
ACC-345 Alteon Content Cache	810	\$ 2,800.00	\$ 3,200.00	\$ 4,000.00	\$ 8,800.00	\$ 9,000.00	\$ 4,800.00	\$ 9,150.00	\$ 9,350.00			
SSL VPN Module 1	817	\$ 490.00	\$ 560.00	\$ 700.00	\$ 980.00	\$ 1,120.00	\$ 840.00	\$ 1,120.00	\$ 1,260.00			
Ethernet Switch 450-12T & 24T	818	\$ 60.00	\$ 70.00	\$ 88.00	\$ 125.00	\$ 175.00	\$ 113.00	\$ 175.00	\$ 200.00			\$ -
Contivity VPN Client for PocketPC 20 User	831									\$ 150.00		
Contivity VPN Client for PocketPC 100 User	832									\$ 500.00		
Contivity VPN Client for PocketPC 1000 User	833									\$ 3,333.00		
Contivity VPN Client for PocketPC Site License	834									\$ 8,333.00		
Alteon AAS Link Optimizer License	835									\$ 720.00		
Wireless Access Point 7220	841	\$ 245.00	\$ 280.00	\$ 350.00	\$ 490.00	\$ 560.00						
Wireless Gateway 7250	842	\$ 490.00	\$ 560.00	\$ 700.00	\$ 980.00	\$ 1,120.00	\$ 840.00	\$ 1,120.00	\$ 1,260.00			
Ethrnt RtnngSwT 5520-48T PWR	845	\$ 230.00	\$ 275.00	\$ 360.00	\$ 795.00	\$ 820.00	\$ 690.00	\$ 995.00	\$ 1,100.00			
Ethrnt Rtnng Swt5520-24T PWR	846	\$ 155.00	\$ 185.00	\$ 240.00	\$ 525.00	\$ 550.00	\$ 455.00	\$ 660.00	\$ 725.00			
Communication Server 1000E - (Buffy)	847	\$ 2,550.00		\$ 3,850.00		\$ 5,331.00	\$ 4,850.00		\$ 6,294.00			
Media Gateway 1000T	848	\$ 174.00		\$ 425.00		\$ 1,668.00	\$ 881.00		\$ 2,149.00			
MCS 5100 Category F Software	849									\$ 6,200.00		
MCS 5100 Category G Software	850									\$ 13,000.00		
MCS 5100 Category H Software	851									\$ 23,000.00		
MCS 5100 Category I Software	852									\$ 50,000.00		
MCS 5100 Category J Software	853									\$ 60,000.00		
MCS 5100 Category K Software	854									\$ 75,000.00		
MCS 5100 Category L Software	855									\$ 100,000.00		
MCP MRV iTouch LX 8 Terminal Server	856	\$ 180.00	\$ 240.00	\$ 250.00		\$ 465.00	\$ 300.00		\$ 510.00			
MCP MRV iTouch LX 16 Terminal Server	857	\$ 245.00	\$ 280.00	\$ 350.00		\$ 560.00	\$ 420.00		\$ 630.00			
MCS 5100 N240 Core Platform	858	\$ 1,190.00	\$ 1,360.00	\$ 2,110.00		\$ 3,020.00	\$ 2,340.00		\$ 3,460.00			
MCS 5100 Media Applications Server X306	859	\$ 275.00	\$ 335.00	\$ 380.00		\$ 725.00	\$ 500.00		\$ 950.00			
MCS 5100 Media Application Server Blade Ctre	860	\$ 395.00	\$ 460.00	\$ 550.00		\$ 850.00	\$ 680.00		\$ 900.00			
MCS 5100 Media Application Server Xblade	861	\$ 490.00	\$ 560.00	\$ 700.00		\$ 1,120.00	\$ 840.00		\$ 1,360.00			
MCS 5100 Media Application Server Xblade Combo	862	\$ 665.00	\$ 960.00	\$ 970.00		\$ 1,720.00	\$ 1,340.00		\$ 2,010.00			
MCS 5100 Media Application Server Blade Ctre Redundant	863	\$ 1,190.00	\$ 1,360.00	\$ 1,700.00		\$ 2,720.00	\$ 2,040.00		\$ 3,060.00			
MCP SIP RTP Media Portal/PRI GW/Audio Chassis	864	\$ 3,000.00	\$ 4,000.00	\$ 5,100.00		\$ 8,250.00	\$ 5,500.00		\$ 10,000.00			
MCP RTP Media Portal Resource Cards	865	\$ 440.00	\$ 600.00	\$ 700.00		\$ 1,100.00	\$ 750.00		\$ 1,420.00			
HMS 400 Base Server Package	868	\$ 1,150.00		\$ 1,350.00		\$ 1,605.00	\$ 1,850.00		\$ 2,391.00			
HMS 400 Voice Channel Expansion Packages	869	\$ 202.00		\$ 400.00		\$ 600.00	\$ 500.00		\$ 769.00			
Alteon IPSEC License - 500 User	870									\$ 1,000.00	\$ 650.00	
Alteon IPSEC License - 1000 User	871									\$ 2,000.00	\$ 1,300.00	
Alteon IPSEC License - 250 User	872									\$ 600.00	\$ 390.00	

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Alteon Secure Services partitioning software	873										\$	1,999.00	\$	1,299.00					
Alteon Portal Guard	874										\$	1,199.00	\$	780.00					
Contivity - CES Easy Install Software	875										\$	259.00	\$	168.00					
Wireless LAN 2232R Remote AccessPort (26)	877	\$	70.00	\$	90.00	\$	100.00												
Threat Protection System 2050-IS (Intrusion Sensor)	878	\$	1,500.00	\$	1,675.00	\$	1,690.00	\$	2,960.00	\$	3,110.00	\$	2,015.00	\$	3,310.00	\$	3,460.00		
Threat Protection System 2070-IS (Intrusion Sensor)	879	\$	2,625.00	\$	2,850.00	\$	3,000.00	\$	5,155.00	\$	5,245.00	\$	3,600.00	\$	5,485.00	\$	5,595.00		
Threat Protection System 2070-DC (Defense Center)	880	\$	1,645.00	\$	1,875.00	\$	2,200.00	\$	4,125.00	\$	4,265.00	\$	2,640.00	\$	4,475.00	\$	4,615.00		
VPN Gateway 3070	881	\$	1,610.00	\$	1,840.00	\$	2,155.00	\$	3,220.00	\$	3,680.00	\$	2,590.00	\$	3,680.00	\$	4,140.00		
Integrated Products Category A	884	\$	96.00			\$	112.00			\$	213.00			\$	160.00		240.00		
Integrated Products Category B	885	\$	270.00			\$	315.00			\$	599.00			\$	450.00		675.00		
Integrated Products Category C	886	\$	540.00			\$	630.00			\$	1,197.00			\$	900.00		1,350.00		
Integrated Products Category D	887	\$	900.00			\$	1,050.00			\$	1,995.00			\$	1,500.00		2,250.00		
Integrated Products Category E	888	\$	1,440.00			\$	1,680.00			\$	3,192.00			\$	2,400.00		3,600.00		
Integrated Products Category F	889	\$	2,040.00			\$	2,380.00			\$	4,522.00			\$	3,400.00		5,100.00		
Integrated Products Category G	890	\$	3,120.00			\$	3,640.00			\$	6,916.00			\$	5,200.00		7,800.00		
Circuit Cards Category A	891	\$	45.00			\$	53.00			\$	100.00			\$	75.00		113.00		
Circuit Cards Category B	892	\$	75.00			\$	88.00			\$	166.00			\$	125.00		188.00		
Circuit Cards Category C	893	\$	105.00			\$	123.00			\$	233.00			\$	175.00		263.00		
Circuit Cards Category D	894	\$	135.00			\$	158.00			\$	299.00			\$	225.00		338.00		
Circuit Cards Category E	895	\$	159.00			\$	186.00			\$	352.00			\$	265.00		398.00		
Circuit Cards Category F	896	\$	180.00			\$	210.00			\$	399.00			\$	300.00		450.00		
Circuit Cards Category G	897	\$	240.00			\$	280.00			\$	532.00			\$	400.00		600.00		
Circuit Cards Category H	898	\$	435.00			\$	508.00			\$	964.00			\$	725.00		1,088.00		
Power Products Category A	899	\$	120.00			\$	140.00			\$	266.00			\$	200.00		300.00		
Power Products Category B	900	\$	315.00			\$	368.00			\$	698.00			\$	525.00		788.00		
Power Products Category C	901	\$	510.00			\$	595.00			\$	1,131.00			\$	850.00		1,275.00		
Power Products Category D	902	\$	840.00			\$	980.00			\$	1,862.00			\$	1,400.00		2,100.00		
Power Products Category E	903	\$	1,350.00			\$	1,575.00			\$	2,993.00			\$	2,250.00		3,375.00		
Ethernet Routing Switch 8683 XLR 3-port 10GE LAN RSM	905	\$	-	\$	780.00	\$	1,050.00	\$	5,600.00	\$	5,915.00	\$	1,050.00	\$	6,400.00	\$	6,705.00	\$	-
Ethernet Routing Switch 8660 FW1	908	\$	1,260.00	\$	1,440.00	\$	1,800.00	\$	2,520.00	\$	2,880.00	\$	2,160.00	\$	2,880.00	\$	3,240.00	\$	-
Ethernet Routing Switch 8660 FW2	909	\$	1,540.00	\$	1,760.00	\$	2,200.00	\$	3,080.00	\$	3,520.00	\$	2,640.00	\$	3,520.00	\$	3,960.00	\$	-
Ethernet Routing Switch 8660 FW4	910	\$	2,800.00	\$	3,200.00	\$	4,000.00	\$	5,600.00	\$	6,400.00	\$	4,800.00	\$	6,400.00	\$	7,200.00	\$	-
OME 6500 Shelf Processor	911	\$	2,040.00	\$	2,110.00	\$	2,120.00	\$	2,210.00	\$	2,210.00	\$	4,590.00	\$	4,680.00	\$	4,680.00	\$	-
OME 6500 Components Category A	912			\$	60.00	\$	80.00	\$	470.00	\$	470.00	\$	90.00	\$	520.00	\$	520.00		
OME 6500 Components Category B	913			\$	80.00	\$	100.00	\$	190.00	\$	190.00	\$	110.00	\$	210.00	\$	210.00		
OME 6500 Components Category C	914			\$	80.00	\$	100.00	\$	620.00	\$	620.00	\$	110.00	\$	680.00	\$	680.00		
OME 6500 Components Category D	915			\$	120.00	\$	170.00	\$	1,680.00	\$	1,680.00	\$	190.00	\$	1,850.00	\$	1,850.00		
OME 6500 Components Category E	916			\$	150.00	\$	210.00	\$	2,100.00	\$	2,100.00	\$	230.00	\$	2,310.00	\$	2,310.00		
OME 6500 Components Category F	917			\$	200.00	\$	280.00	\$	2,800.00	\$	2,800.00	\$	310.00	\$	3,080.00	\$	3,080.00		
OME 6500 Components Category G	918			\$	350.00	\$	490.00	\$	4,900.00	\$	4,900.00	\$	540.00	\$	5,390.00	\$	5,390.00		
Ethernet Routing Switch 3510-24T	922	\$	60.00	\$	70.00	\$	95.00	\$	210.00	\$	225.00	\$	240.00	\$	330.00	\$	350.00	\$	-
CallPilot IPE System	A05	\$	813.00			\$	980.00	\$	1,646.00	\$	1,729.00	\$	2,077.00	\$	2,773.00	\$	3,069.00		
CallPilot Tower System	A06	\$	1,540.00			\$	1,842.00	\$	4,848.00	\$	5,091.00	\$	3,242.00	\$	6,178.00	\$	6,524.00		
CallPilot Rack Mount System	A07	\$	3,500.00			\$	4,225.00	\$	9,150.00	\$	9,950.00	\$	5,850.00	\$	10,350.00	\$	11,550.00		
Ethernet Routing Switch 5530-24TFD Stackable Switch	A08	\$	435.00	\$	510.00	\$	675.00	\$	1,485.00	\$	1,545.00	\$	1,470.00	\$	1,980.00	\$	2,115.00	\$	-
BCM50 Main Unit	A09	\$	75.00	\$	80.00	\$	105.00	\$	155.00	\$	170.00	\$	185.00	\$	223.00	\$	260.00		
BCM50 Main Unit w/Router	A10	\$	118.00	\$	130.00	\$	160.00	\$	217.00	\$	239.00	\$	203.00	\$	271.00	\$	303.00		

END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
Excludes Training and Custom Quotes



Rebranded SLN Description	Former SLN Description	Service Line Number	GF5500 Mgd Spares NBD Svc Pack	GG5500 Mgd Spares SBD Svc Pack	GH5500 Mgd Spares 4Hr(24x7) Svc Pack	GJ5500 Mgd Onsite w Spares NBD Svc Pack	GK5500 Mgd Onsite w Spares SBD Svc Pack	GN5500 Mgd Onsite w Spares 4Hr (24x7) Svc Pack	GU5500 Software Rel Subscrip - Basic	GW5500 Software Rel Subscrip - Basic						
ACC 305 Combined Streaming License	ACC 305 Combined Streaming License	467							\$	450.00						
ACC 305 Microsoft Streaming License	ACC 305 Microsoft Streaming License	466							\$	450.00						
ACC 310 Combined Streaming License	ACC 310 Combined Streaming License	469							\$	450.00						
ACC 310 Microsoft Streaming License	ACC 310 Microsoft Streaming License	344							\$	450.00						
ACC 310 Real Streaming License	ACC 310 Real Streaming License	468							\$	450.00						
ACC 320 Combined Streaming License	ACC 320 Combined Streaming License	472							\$	450.00						
ACC 320 Microsoft Streaming License	ACC 320 Microsoft Streaming License	470							\$	450.00						
ACC 320 Real Streaming License	ACC 320 Real Streaming License	471							\$	450.00						
ACC 340 Combined Streaming License	ACC 340 Combined Streaming License	475							\$	450.00						
ACC 340 Microsoft Streaming License	ACC 340 Microsoft Streaming License	473							\$	450.00						
ACC 340 Real Streaming License	ACC 340 Real Streaming License	474							\$	450.00						
Alteon AAS Link Optimizer License	Alteon AAS Link Optimizer License	835							\$	400.00						
Alteon WSM	Alteon WSM	390	\$	875.00	\$	3,700.00	\$	4,250.00	\$	4,825.00	\$	5,000.00	\$	5,200.00		
Web OS Advanced DOS Protection License for Alteon AAS	Web OS Advanced DOS Protection License for Alteon AAS	596							\$	885.00						
WebOS Bandwidth Management	WebOS Bandwidth Management	345							\$	450.00						
WebOS for Web switches	WebOS for Web switches	343							\$	150.00	\$	150.00				
ACC-325 Alteon Content Cache	Alteon ACC-325 Alteon Content Cache	809	\$	750.00	\$	4,620.00	\$	4,725.00	\$	1,250.00	\$	4,830.00	\$	4,970.00		
ACC-345 Alteon Content Cache	Alteon ACC-345 Alteon Content Cache	810	\$	1,200.00	\$	6,160.00	\$	6,300.00	\$	2,000.00	\$	6,405.00	\$	6,545.00		
ACEdirector 3 Web switch AC power	Alteon ACEdirector 3 Web switch AC power	332	\$	650.00	\$	1,170.00	\$	1,430.00	\$	910.00	\$	1,430.00	\$	1,690.00		
ACEdirector 4 Web switch AC power	Alteon ACEdirector 4 Web switch AC power	334	\$	1,050.00	\$	1,890.00	\$	2,310.00	\$	1,470.00	\$	2,310.00	\$	2,730.00		
ACEdirector 4 Web switch DC power	Alteon ACEdirector 4 Web switch DC power	335	\$	1,125.00			\$	1,575.00								
ACM-AG-1 Cache Management License Single	Alteon ACM-AG-1 Cache Management License Single	487							\$	60.00						
ACM-AG-10 Cache Management License 10-Pack	Alteon ACM-AG-10 Cache Management License 10-Pack	488							\$	120.00						
ACM-AG-100 Cache Management License 100-Pack	Alteon ACM-AG-100 Cache Management License 100-Pack	491							\$	360.00						
ACM-AG-25 Cache Management License 25-Pack	Alteon ACM-AG-25 Cache Management License 25-Pack	489							\$	180.00						
ACM-AG-50 Cache Management License 50-Pack	Alteon ACM-AG-50 Cache Management License 50-Pack	490							\$	210.00						
ACM-SM-CA Upgrade License	Alteon ACM-SM-CA Upgrade License	486							\$	195.00						
Application Switch 180e Web switch AC power	Alteon 180e Web switch AC power	327	\$	1,100.00	\$	1,980.00	\$	2,420.00	\$	1,540.00	\$	2,420.00	\$	2,860.00		
Application Switch 184 Web switch AC power	Alteon 184 Web switch AC power	329	\$	1,500.00	\$	2,700.00	\$	3,300.00	\$	2,100.00	\$	3,300.00	\$	3,900.00		
Application Switch 184 Web switch DC power	Alteon 184 Web switch DC power	330	\$	1,575.00			\$	2,205.00								
Application Switch 2208	Alteon Application Switch 2208	318	\$	480.00	\$	1,120.00	\$	1,140.00	\$	800.00	\$	1,440.00	\$	1,760.00		
Application Switch 2216	Alteon Application Switch 2216	317	\$	620.00	\$	1,440.00	\$	1,850.00	\$	1,030.00	\$	1,850.00	\$	2,260.00		
Application Switch 2424	Alteon Application Switch 2424	311	\$	855.00	\$	1,995.00	\$	2,565.00	\$	1,425.00	\$	2,565.00	\$	3,135.00		
Application Switch 2424-SSL	Alteon Application Switch 2424-SSL	314	\$	960.00	\$	2,365.00	\$	2,880.00	\$	1,600.00	\$	2,880.00	\$	3,519.00		
Application Switch 3408	Alteon Application Switch 3408	312	\$	1,195.00	\$	2,795.00	\$	3,595.00	\$	1,995.00	\$	3,595.00	\$	4,395.00		
Application Switch iSD-305 Alteon Content Cache	Alteon iSD-305 Alteon Content Cache	461	\$	600.00	\$	2,260.00	\$	2,485.00	\$	840.00	\$	2,485.00	\$	2,595.00		
Application Switch iSD-310 ACM-SM Alteon Content Manager	Alteon iSD-310 ACM-SM Alteon Content Manager	483	\$	1,500.00	\$	3,500.00	\$	4,500.00	\$	2,500.00	\$	4,500.00	\$	5,500.00		
Application Switch iSD-310 ACM-SP Alteon Content Manager	Alteon iSD-310 ACM-SP Alteon Content Manager	485	\$	6,600.00	\$	15,400.00	\$	19,800.00	\$	11,000.00	\$	19,800.00	\$	24,200.00		
Application Switch iSD-310 Alteon Content Cache 10/100Base-T plus1000Base	Alteon iSD-310 Alteon Content Cache 10/100Base-T plus1000Base	349	\$	1,320.00	\$	6,450.00	\$	6,680.00	\$	1,848.00	\$	6,680.00	\$	6,790.00		
Application Switch iSD-320 Alteon Content Cache	Alteon iSD-320 Alteon Content Cache	462	\$	2,015.00	\$	12,260.00	\$	12,260.00	\$	2,825.00	\$	12,490.00	\$	12,600.00		
Application Switch iSD-340 Alteon Content Cache	Alteon iSD-340 Alteon Content Cache	463	\$	2,565.00	\$	19,220.00	\$	19,220.00	\$	3,590.00	\$	19,450.00	\$	19,560.00		
Application Switch Link Optimizer 143	Alteon Link Optimizer 143	492	\$	450.00	\$	2,260.00	\$	2,545.00	\$	750.00	\$	2,545.00	\$	2,650.00		
Application Switch Link Optimizer 150	Alteon Link Optimizer 150	493	\$	750.00	\$	2,845.00	\$	3,125.00	\$	1,250.00	\$	3,125.00	\$	3,235.00		
Application Switch Personal Content Director 10/100Base-T	Alteon Personal Content Director 10/100Base-T	342	\$	1,125.00	\$	5,615.00	\$	5,840.00	\$	1,574.00	\$	5,840.00	\$	5,950.00		
Application Switch Personal Content Director 1000Base-SX	Alteon Personal Content Director 1000Base-SX	341	\$	1,175.00	\$	5,925.00	\$	6,110.00	\$	1,644.00	\$	6,110.00	\$	6,200.00		
Application Swith iSD-310 ACM-LE Alteon Content Manager	Alteon iSD-310 ACM-LE Alteon Content Manager	484	\$	3,000.00	\$	7,000.00	\$	9,000.00	\$	5,000.00	\$	9,000.00	\$	11,000.00		
BCM Digital Mobility Controllers 080, 081	BCM Digital Mobility Controllers 080, 081	A67	\$	38.00	\$	95.00	\$	115.00	\$	123.00	\$	186.00	\$	200.00		
BCM Digital Mobility Controllers 320, 321	BCM Digital Mobility Controllers 320, 321	A68	\$	68.00	\$	168.00	\$	216.00	\$	130.00	\$	235.00	\$	265.00		
BCM 200 Base System	BCM 200 Base System	234	\$	250.00	\$	600.00	\$	800.00	\$	850.00	\$	1,100.00	\$	1,250.00		
BCM Digital Mobility Basetations 10, 12-15 & Repeaters 20, 22-25, 40, 42-45	BCM Digital Mobility Basetations 10, 12-15 & Repeaters 20, 22-25, 40, 42-45	A69	\$	23.00	\$	53.00	\$	69.00	\$	38.00	\$	69.00	\$	84.00		
BCM Digital Mobility Handset Kit	BCM Digital Mobility Handset Kit	A70	\$	20.00												
BCM Expansion Cabinets (7)	BCM Expansion Cabinets (7)	233	\$	125.00	\$	250.00	\$	340.00	\$	300.00	\$	410.00	\$	500.00		
BCM Media Bay Module Category A	BCM Media Bay Module Category A	A85	\$	24.00	\$	43.00	\$	71.00	\$	43.00	\$	71.00	\$	85.00		
BCM Media Bay Module Category B	BCM Media Bay Module Category B	A86	\$	47.00	\$	71.00	\$	118.00	\$	71.00	\$	118.00	\$	141.00		
BCM Media Bay Module Category C	BCM Media Bay Module Category C	A87	\$	68.00	\$	103.00	\$	171.00	\$	103.00	\$	171.00	\$	205.00		
BCM Media Bay Module Category D	BCM Media Bay Module Category D	A88	\$	86.00	\$	130.00	\$	216.00	\$	130.00	\$	216.00	\$	259.00		
BCM Phone Sets (7)	BCM Phone Sets (7)	237	\$	10.00												
BCM400 Base System (7)	BCM400 Base System (7)	232	\$	375.00	\$	750.00	\$	1,010.00	\$	900.00	\$	1,240.00	\$	1,500.00		
BCM50 Expansion Unit	BCM50 Expansion Unit	A11	\$	12.00	\$	33.00	\$	38.00	\$	28.00	\$	34.00	\$	39.00		
BCM50 Main Unit	BCM50 Main Unit	A09	\$	39.00	\$	88.00	\$	109.00	\$	139.00	\$	146.00	\$	182.00		

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Rebranded SLN Description	Former SLN Description	Service Line Number	GF5500 Mgd Spares NBD Svc Pack	GG5500 Mgd Spares SBD Svc Pack	GH5500 Mgd Spares 4Hr(24x7) Svc Pack	GJ5500 Mgd Onsite w Spares NBD Svc Pack	GK5500 Mgd Onsite w Spares SBD Svc Pack	GN5500 Mgd Onsite w Spares 4Hr (24x7) Svc Pack	GU5500 Software Rel Subscrip - Basic	GW5500 Software Rel Subscrip - Basic
BCM50 Main Unit w/Router	BCM50 Main Unit w/Router	A10	\$ 55.00	\$ 130.00	\$ 152.00	\$ 180.00	\$ 210.00	\$ 238.00		
CallPilot IPE System	CallPilot IPE System	A05	\$ 687.00	\$ 1,152.00	\$ 1,210.00	\$ 1,454.00	\$ 1,941.00	\$ 2,148.00		
CallPilot Rack Mount System	CallPilot Rack Mount System	A07	\$ 2,800.00	\$ 6,405.00	\$ 6,965.00	\$ 4,095.00	\$ 7,242.00	\$ 8,085.00		
CallPilot Tower System	CallPilot Tower System	A06	\$ 1,289.00	\$ 3,394.00	\$ 3,563.00	\$ 2,128.00	\$ 4,163.00	\$ 4,389.00		
Call Server Gateway Expansion Kit	Call Server Gateway Expansion Kit	563	\$ 110.00		\$ 155.00	\$ 179.00		\$ 247.00		
Circuit Cards Category A	Circuit Cards Category A	891	\$ 23.00		\$ 56.00	\$ 34.00		\$ 68.00		
Circuit Cards Category B	Circuit Cards Category B	892	\$ 38.00		\$ 94.00	\$ 56.00		\$ 113.00		
Circuit Cards Category C	Circuit Cards Category C	893	\$ 53.00		\$ 131.00	\$ 79.00		\$ 158.00		
Circuit Cards Category D	Circuit Cards Category D	894	\$ 68.00		\$ 169.00	\$ 101.00		\$ 203.00		
Circuit Cards Category E	Circuit Cards Category E	895	\$ 80.00		\$ 199.00	\$ 119.00		\$ 239.00		
Circuit Cards Category F	Circuit Cards Category F	896	\$ 90.00		\$ 225.00	\$ 135.00		\$ 270.00		
Circuit Cards Category G	Circuit Cards Category G	897	\$ 120.00		\$ 300.00	\$ 180.00		\$ 360.00		
Circuit Cards Category H	Circuit Cards Category H	898	\$ 218.00		\$ 544.00	\$ 326.00		\$ 653.00		
Communication Server 1000 - Base System Package (0 Line, 0 Trunk)	Communication Server 1000 - Base System Package (0 Line, 0 Trunk)	560	\$ 200.00		\$ 589.00	\$ 811.00		\$ 1,780.00		
Communication Server 1000E - (Buffy)	Communication Server 1000E - (Buffy)	847	\$ 1,320.00		\$ 3,732.00	\$ 2,250.00		\$ 4,406.00		
Integrated Products Category A	Integrated Products Category A	884	\$ 48.00		\$ 120.00	\$ 72.00		\$ 144.00		
Integrated Products Category B	Integrated Products Category B	885	\$ 135.00		\$ 338.00	\$ 203.00		\$ 405.00		
Integrated Products Category C	Integrated Products Category C	886	\$ 270.00		\$ 675.00	\$ 405.00		\$ 810.00		
Integrated Products Category D	Integrated Products Category D	887	\$ 450.00		\$ 1,125.00	\$ 675.00		\$ 1,350.00		
Integrated Products Category E	Integrated Products Category E	888	\$ 720.00		\$ 1,800.00	\$ 1,080.00		\$ 2,160.00		
Integrated Products Category F	Integrated Products Category F	889	\$ 1,020.00		\$ 2,550.00	\$ 1,530.00		\$ 3,060.00		
Integrated Products Category G	Integrated Products Category G	890	\$ 1,560.00		\$ 3,900.00	\$ 2,340.00		\$ 4,680.00		
Media Gateway 1000 Expansion	Media Gateway 1000 Expansion	562	\$ 110.00		\$ 155.00	\$ 179.00		\$ 247.00		
Media Gateway 1000B	Media Gateway 1000B	567	\$ 200.00		\$ 403.00	\$ 350.00		\$ 967.00		
Media Gateway 1000S	Media Gateway 1000S	561	\$ 100.00		\$ 298.00	\$ 210.00		\$ 723.00		
Media Gateway 1000T	Media Gateway 1000T	848	\$ 297.00		\$ 1,573.00	\$ 617.00		\$ 2,058.00		
Power Products Category A	Power Products Category A	899	\$ 60.00		\$ 150.00	\$ 90.00		\$ 180.00		
Power Products Category B	Power Products Category B	900	\$ 158.00		\$ 394.00	\$ 236.00		\$ 473.00		
Power Products Category C	Power Products Category C	901	\$ 255.00		\$ 638.00	\$ 383.00		\$ 765.00		
Power Products Category D	Power Products Category D	902	\$ 420.00		\$ 1,050.00	\$ 630.00		\$ 1,260.00		
Power Products Category E	Power Products Category E	903	\$ 675.00		\$ 1,688.00	\$ 1,013.00		\$ 2,025.00		
Signalling Server	Signalling Server	564	\$ 100.00		\$ 321.00	\$ 182.00		\$ 650.00		

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Rebranded SLN Description	Former SLN Description	Service Line Number	GF5500 Mgd Spares NBD Svc Pack	GG5500 Mgd Spares SBD Svc Pack	GH5500 Mgd Spares 4Hr(24x7) Svc Pack	GJ5500 Mgd Onsite w Spares NBD Svc Pack	GK5500 Mgd Onsite w Spares SBD Svc Pack	GN5500 Mgd Onsite w Spares 4Hr (24x7) Svc Pack	GU5500 Software Rel Subscrip - Basic	GW5500 Software Rel Subscrip - Basic
Voice Gateway Media Card-32 Port	Voice Gateway Media Card-32 Port	565	\$ 100.00		\$ 247.00	\$ 215.00		\$ 339.00		
Voice Gateway Media Card-8 Port	Voice Gateway Media Card-8 Port	566	\$ 100.00		\$ 190.00	\$ 200.00		\$ 282.00		
Ethernet Routing Switch 100	Passport 100	078	\$ 1,200.00	\$ 2,800.00	\$ 3,550.00	\$ 1,950.00	\$ 3,550.00	\$ 4,300.00		
Ethernet Routing Switch 10xx/11xx	Passport 10xx/ 11xx	089	\$ 660.00	\$ 1,540.00	\$ 1,980.00	\$ 1,100.00	\$ 1,980.00	\$ 2,420.00		
Ethernet Routing Switch 5530-24TFD Stackable Switch	Ethernet Routing Switch 5530-24TFD Stackable Switch	A08	\$ 440.00	\$ 970.00	\$ 1,005.00	\$ 925.00	\$ 1,315.00	\$ 1,430.00		
Ethernet Routing Switch 8100 10 slot	Passport 8100 10 slot	206	\$ 1,180.00	\$ 2,760.00	\$ 3,550.00	\$ 1,970.00	\$ 3,550.00	\$ 4,340.00		
Ethernet Routing Switch 8100 6 slot	Passport 8100 6 slot	211	\$ 1,120.00	\$ 2,620.00	\$ 3,370.00	\$ 1,870.00	\$ 3,370.00	\$ 4,120.00		
Ethernet Routing Switch 8300 10 slot	Passport 8300 10 Slot	589	\$ 560.00	\$ 980.00	\$ 1,050.00	\$ 840.00	\$ 1,330.00	\$ 1,400.00		
Ethernet Routing Switch 8300 6 slot	Passport 8300 6 Slot	588	\$ 560.00	\$ 980.00	\$ 1,050.00	\$ 840.00	\$ 1,330.00	\$ 1,400.00		
Ethernet Routing Switch 8300 I/O Blades	Passport 8300 I/O Blades	591	\$ 135.00	\$ 180.00	\$ 190.00	\$ 135.00	\$ 180.00	\$ 210.00		
Ethernet Routing Switch 8300 SwitchFabric Module (8993SF)	Passport 8300 SwitchFabric Module (8393SF)	590	\$ 325.00	\$ 450.00	\$ 475.00	\$ 325.00	\$ 450.00	\$ 520.00		
Ethernet Routing Switch 8600 10 slot and Metro Ethernet	Passport 8600 10 Slot and Metro Ethernet Passport 10 Slot (22)	187	\$ 2,010.00	\$ 4,690.00	\$ 6,030.00	\$ 3,350.00	\$ 6,030.00	\$ 7,370.00		
Ethernet Routing Switch 8600 3 slot (22)	Passport 8600 3 Slot (22)	351	\$ 1,575.00	\$ 2,290.00	\$ 2,525.00	\$ 1,975.00	\$ 2,855.00	\$ 3,150.00		
Ethernet Routing Switch 8600 6 slot and Metro Ethernet Passport 6 Slot (22)	Passport 8600 6 Slot and Metro Ethernet Passport 6 Slot (22)	186	\$ 1,680.00	\$ 3,920.00	\$ 5,040.00	\$ 2,800.00	\$ 5,040.00	\$ 6,160.00		
Ethernet Routing Switch 8660 FW1	Passport 8660 FW1	908	\$ 580.00	\$ 1,528.00	\$ 1,604.00	\$ 900.00	\$ 1,620.00	\$ 1,980.00		
Ethernet Routing Switch 8660 FW2	Passport 8660 FW2	909	\$ 660.00	\$ 2,156.00	\$ 2,464.00	\$ 1,100.00	\$ 2,464.00	\$ 2,772.00		
Ethernet Routing Switch 8660 FW4	Passport 8660 FW4	910	\$ 1,200.00	\$ 3,920.00	\$ 4,400.00	\$ 2,000.00	\$ 4,120.00	\$ 4,740.00		
Ethernet Routing Switch 8683 XLR 3-port 10GE LAN RSM	8683XLR 3-PORT 10GE LAN RSM	905	\$ 735.00	\$ 3,920.00	\$ 4,140.00	\$ 735.00	\$ 4,480.00	\$ 4,695.00		
Ethernet Routing Switch 8XXX Category "E" Boards (formerly called High Density Boards) (service priced separately)	Passport 8XXX Category "E" Boards (formerly called High Density Boards) (service priced separately)	482	\$ 280.00	\$ 740.00	\$ 925.00	\$ 465.00	\$ 835.00	\$ 1,020.00		
Ethernet Routing Switch 8XXX Category "G" Boards (formerly called 10 Gig Ethernet Interface Modules) (service priced separately)	Passport 8XXX Category "G" Boards (formerly called 10 Gig Ethernet Interface Modules) (service priced separately)	528	\$ 1,800.00	\$ 15,995.00	\$ 18,390.00	\$ 1,800.00	\$ 15,995.00	\$ 18,390.00		
Ethernet Routing Switch Layer 2 Bundles (9) (22)	Passport 8600 Layer 2 Bundles (9) (22)	481	\$ 945.00	\$ 1,985.00	\$ 2,285.00	\$ 2,330.00	\$ 2,450.00	\$ 2,475.00		
Mltsrvc Access Switch 4430	Passport 4430	172	\$ 230.00	\$ 535.00	\$ 685.00	\$ 640.00	\$ 850.00	\$ 960.00		
Mltsrvc Access Switch 4450	Passport 4450	173	\$ 305.00	\$ 710.00	\$ 915.00	\$ 855.00	\$ 1,135.00	\$ 1,275.00		
Mltsrvc Access Switch 4460 (16)	Passport 4460 (16)	287	\$ 240.00	\$ 560.00	\$ 720.00	\$ 400.00	\$ 720.00	\$ 880.00		
Passport 4455	Passport 4455	198	\$ 365.00	\$ 850.00	\$ 1,095.00	\$ 1,020.00	\$ 1,365.00	\$ 1,530.00		
Business Policy Switch 2000 (3)	Business Policy Switch (3)	286	\$ 95.00	\$ 171.00	\$ 196.00	\$ 158.00	\$ 234.00	\$ 252.00		
Ethernet Routing Switch 3510-24T	Ethernet Routing Switch 3510-24T	922	\$ 65.00	\$ 145.00	\$ 155.00	\$ 170.00	\$ 230.00	\$ 245.00		
Ethernet Rtnng Swt 5510-24T	Baystack 5510-24T	550	\$ 140.00	\$ 295.00	\$ 310.00	\$ 320.00	\$ 460.00	\$ 490.00		
Ethernet Rtnng Swt 5510-48T	Baystack 5510-48T	549	\$ 165.00	\$ 390.00	\$ 445.00	\$ 470.00	\$ 615.00	\$ 670.00		
Ethernet Switch \$3200 - \$4999 (3)	BayStack ENET/TR \$3200 - \$4999 (3)	038	\$ 70.00	\$ 210.00	\$ 315.00	\$ 140.00	\$ 280.00	\$ 382.00		
Ethernet Switch \$5000 + (3)	BayStack ENET/TR \$5000 + (3)	094	\$ 180.00	\$ 420.00	\$ 540.00	\$ 300.00	\$ 540.00	\$ 660.00		
Ethernet Switch 10 UPS (Must include same service level of line 238)	Baystack 10 UPS (Must include same service level of line 238)	239	\$ 100.00	\$ 145.00	\$ 200.00					
Ethernet Switch 10/15 PSU(RPSU only)	Baystack 10 PSU(RPSU only)	238	\$ 125.00	\$ 210.00	\$ 270.00					
Ethernet Switch 325-24T/G	Baystack 325-24T/G	777	\$ 40.00	\$ 75.00	\$ 87.00	\$ 50.00	\$ 93.00	\$ 100.00		
Ethernet Switch 380-24F	Baystack 380-24F (Gigabit Ethernet Switch)	499	\$ 150.00	\$ 581.00	\$ 660.00	\$ 386.00	\$ 685.00	\$ 770.00		
Ethernet Switch 380-24T	Baystack 380-24T (10/100/1000)	420	\$ 219.00	\$ 429.00	\$ 499.00	\$ 455.00	\$ 565.00	\$ 625.00		
Ethernet Switch 425-24T	Baystack 425-24T	551	\$ 45.00	\$ 75.00	\$ 87.00	\$ 50.00	\$ 100.00	\$ 130.00		
Ethernet Switch 425-48T	Baystack 425-48T	029	\$ 55.00	\$ 75.00	\$ 112.00	\$ 50.00	\$ 100.00	\$ 138.00		
Ethernet Switch 450-12T & 24T	BayStack-450-12T & 24T	818	\$ 25.00	\$ 75.00	\$ 112.00	\$ 50.00	\$ 100.00	\$ 138.00		
Ethernet Switch 460-24T PWR	Baystack 460-24T-PWR	400	\$ 110.00	\$ 217.00	\$ 270.00	\$ 235.00	\$ 312.00	\$ 357.00		
Ethernet Switch 470-24T	Baystack 470-24T	543	\$ 85.00	\$ 165.00	\$ 195.00	\$ 158.00	\$ 235.00	\$ 252.00		
Ethernet Switch 470-48T	Baystack 470-48T	376	\$ 130.00	\$ 219.00	\$ 270.00	\$ 260.00	\$ 315.00	\$ 360.00	\$	
Ethernet Switch to \$3199 (3)	BayStack ENET/TR to \$3199 (3)	037	\$ 25.00	\$ 75.00	\$ 112.00	\$ 50.00	\$ 100.00	\$ 138.00		
Ethrrt Rtnng Swt5520-24T PWR	Baystack 5520-24T-PWR	846	\$ 165.00	\$ 365.00	\$ 385.00	\$ 320.00	\$ 460.00	\$ 505.00		
Ethrrt RtnngSwt 5520-48T PWR	Baystack 5520-48T-PWR	845	\$ 250.00	\$ 555.00	\$ 575.00	\$ 480.00	\$ 700.00	\$ 770.00		
HMS 400 Base Server Package	HMS 400 Base Server Package	868	\$ 500.00		\$ 1,123.00	\$ 789.00		\$ 1,674.00		
HMS 400 Voice Channel Expansion Packages	HMS 400 Voice Channel Expansion Packages	869	\$ 190.00		\$ 350.00	\$ 211.00		\$ 539.00		
Internet Telephones i2002/i2004	Internet Telephones i2002/i2004	289	\$ 10.00							
MCP MRV iTouch 8020 Terminal Server	MCP MRV iTouch 8020 Terminal Server	657	\$ 300.00		\$ 560.00	\$ 420.00		\$ 640.00		
MCP MRV iTouch LX 16 Terminal Server	MCP MRV iTouch LX 16 Terminal Server	857	\$ 245.00		\$ 390.00	\$ 295.00		\$ 440.00		
MCP MRV iTouch LX 8 Terminal Server	MCP MRV iTouch LX 8 Terminal Server	856	\$ 175.00		\$ 325.00	\$ 210.00		\$ 355.00		
MCP RTP Media Portal	MCP RTP Media Portal	571	\$ 2,000.00		\$ 6,000.00	\$ 5,340.00		\$ 7,340.00		

END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
Excludes Training and Custom Quotes



Rebranded SLN Description	Former SLN Description	Service Line Number	GF5500 Mgd Spares NBD Svc Pack	GG5500 Mgd Spares SBD Svc Pack	GH5500 Mgd Spares 4Hr(24x7) Svc Pack	GJ5500 Mgd Onsite w Spares NBD Svc Pack	GK5500 Mgd Onsite w Spares SBD Svc Pack	GN5500 Mgd Onsite w Spares 4Hr (24x7) Svc Pack	GU5500 Software Rel Subscrip - Basic	GW5500 Software Rel Subscrip - Basic
MCP RTP Media Portal Resource Cards	MCP RTP Media Portal Resource Cards	865	\$ 300.00		\$ 770.00	\$ 525.00	\$ 995.00			
MCP SIP Audio Server	MCP SIP Audio Server	570	Custom		Custom	Custom	Custom			
MCP SIP PRI Gateway	MCP SIP PRI Gateway	572	Custom		Custom	Custom	Custom			
MCP SIP RTP Media Portal/PRI GW/Audio Chassis	MCP SIP RTP Media Portal/PRI GW/Audio Chassis	864	\$ 3,570.00		\$ 5,775.00	\$ 3,850.00	\$ 7,000.00			
MCS 5100 Base Client Services Package	MCS 5100 Base Client Services Package	568	\$ 610.00		\$ 2,230.00	\$ 1,310.00	\$ 2,350.00			
MCS 5100 Evaluation Kit	MCS 5100 Evaluation Kit	573	\$ 920.00		\$ 3,440.00	\$ 1,870.00	\$ 3,710.00			
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - Dual Span	MCS 5100 Gateway (T1 CAS/QSIG/PRI) - Dual Span	580	\$ 810.00		\$ 2,545.00	\$ 1,210.00	\$ 3,300.00			
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - EightSpan	MCS 5100 Gateway (T1 CAS/QSIG/PRI) - EightSpan	582	\$ 1,925.00		\$ 5,930.00	\$ 2,060.00	\$ 6,690.00			
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - FourSpan	MCS 5100 Gateway (T1 CAS/QSIG/PRI) - FourSpan	581	\$ 1,040.00		\$ 3,675.00	\$ 1,385.00	\$ 4,435.00			
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - Single Span	MCS 5100 Gateway (T1 CAS/QSIG/PRI) - Single Span	579	\$ 460.00		\$ 1,320.00	\$ 750.00	\$ 1,925.00			
MCS 5100 Gateway (T1 CAS/QSIG/PRI) - Sixteen Span	MCS 5100 Gateway (T1 CAS/QSIG/PRI) - Sixteen Span	583	\$ 2,995.00		\$ 9,075.00	\$ 3,200.00	\$ 9,830.00			
MCS 5100 Media Application Server Blade Ctr	MCS 5100 Media Application Server Blade Ctr	860	\$ 385.00		\$ 550.00	\$ 475.00	\$ 630.00			
MCS 5100 Media Application Server Blade Ctr Redundant	MCS 5100 Media Application Server Blade Ctr Redundant	863	\$ 510.00		\$ 1,530.00	\$ 850.00	\$ 1,870.00			
MCS 5100 Media Application Server Xblade	MCS 5100 Media Application Server Xblade	861	\$ 450.00		\$ 780.00	\$ 590.00	\$ 950.00			
MCS 5100 Media Application Server Xblade Combo	MCS 5100 Media Application Server Xblade Combo	862	\$ 680.00		\$ 1,205.00	\$ 940.00	\$ 1,410.00			
MCS 5100 Media Applications Server X306	MCS 5100 Media Applications Server X306	859	\$ 265.00		\$ 510.00	\$ 350.00	\$ 665.00			
MCS 5100 Media Applications Server X335	MCS 5100 Media Applications Server X335	658	\$ 310.00		\$ 1,210.00	\$ 660.00	\$ 1,360.00			
MCS 5100 Media Conference Server	MCS 5100 Media Conference Server	569	\$ 310.00		\$ 1,210.00	\$ 660.00	\$ 1,360.00			
MCS 5100 N240 Core Platform	MCS 5100 N240 Core Platform	858	\$ 1,400.00		\$ 2,110.00	\$ 1,640.00	\$ 2,420.00			
MCS 5100 V100 Core Platform	MCS 5100 V100 Core Platform	656	\$ 130.00		\$ 425.00	\$ 300.00	\$ 475.00			
AN, ANH, ARN	BayStack AN/ANH/ARN	001	\$ 105.00	\$ 245.00	\$ 375.00	\$ 175.00	\$ 375.00	\$ 595.00		
ASN	ASN	005	\$ 360.00	\$ 840.00	\$ 1,080.00	\$ 600.00	\$ 960.00	\$ 1,320.00		
BCN 1-4 boards	BCN 1-4 boards	011	\$ 1,400.00	\$ 4,200.00	\$ 5,600.00	\$ 2,800.00	\$ 5,600.00	\$ 7,000.00		
BCN 5-8 boards	BCN 5-8 boards	012	\$ 3,940.00		\$ 11,830.00	\$ 6,560.00	\$ 10,520.00	\$ 14,450.00		
BCN 9-13 boards	BCN 9-13 boards	013	\$ 4,870.00	\$ 11,350.00	\$ 14,590.00	\$ 8,110.00	\$ 12,960.00	\$ 17,830.00		
BLN, BLN2	BLN, BLN2	010	\$ 1,400.00	\$ 3,270.00	\$ 4,200.00	\$ 2,330.00	\$ 3,720.00	\$ 5,130.00		
Multiprotocol Router 2430	Passport 2430	205	\$ 40.00	\$ 130.00	\$ 170.00	\$ 210.00	\$ 300.00	\$ 345.00		
Multiprotocol Router 5430	Passport 5430	209	\$ 300.00	\$ 900.00	\$ 1,200.00	\$ 600.00	\$ 1,200.00	\$ 1,500.00		
Optical Ethernet 1200	Optical Metro 1200 Ethernet Service Module	430	\$ 129.00	\$ 233.00	\$ 265.00	\$ 256.00	\$ 297.00	\$ 342.00	\$ -	
Optical Ethernet 1400	Optical Metro 1400 Ethernet Service Module	352	\$ 240.00	\$ 595.00	\$ 715.00	\$ 395.00	\$ 715.00	\$ 875.00		
Optical Ethernet 1450	Optical Metro 1450 Ethernet Service Module	353	\$ 480.00	\$ 2,500.00	\$ 2,600.00	\$ 800.00	\$ 2,650.00	\$ 2,725.00		
Optical Ethernet 8000	OM8000 Base Systems (22)	361	\$ 1,920.00	\$ 4,480.00	\$ 5,760.00	\$ 3,200.00	\$ 5,670.00	\$ 7,040.00		
Optical Ethernet 8000 Modules	OM8000 OSM Modules	362	\$ 1,200.00	\$ 3,745.00	\$ 4,305.00	\$ 1,200.00	\$ 3,745.00	\$ 4,305.00		
Optical Ethernet ESU 18x0	Optical Metro ESU 18x0	662	\$ 90.00	\$ 340.00	\$ 355.00	\$ 320.00	\$ 495.00	\$ 520.00		
Optical Ethernet Gigabit Interface Converters (GBICs), XD and ZX types	Gigabit Interface Converters (GBICs), XD and ZX types	363	\$ 180.00	\$ 455.00	\$ 540.00	\$ 180.00	\$ 455.00	\$ 540.00		
Optical Metro 3000 Components Category A	Optical Metro 3000 Components Category A	666	\$ 20.00	\$ 40.00	\$ 40.00	\$ 25.00	\$ 45.00	\$ 45.00		
Optical Metro 3000 Components Category B	Optical Metro 3000 Components Category B	667	\$ 50.00	\$ 100.00	\$ 100.00	\$ 60.00	\$ 110.00	\$ 110.00		
Optical Metro 3000 Components Category C	Optical Metro 3000 Components Category C	668	\$ 50.00	\$ 300.00	\$ 300.00	\$ 60.00	\$ 360.00	\$ 360.00		
Optical Metro 3000 Components Category D	Optical Metro 3000 Components Category D	669	\$ 50.00	\$ 500.00	\$ 500.00	\$ 60.00	\$ 550.00	\$ 550.00		
Optical Metro 3000 Components Category E	Optical Metro 3000 Components Category E	670	\$ 100.00	\$ 200.00	\$ 200.00	\$ 110.00	\$ 220.00	\$ 220.00		
Optical Metro 3000 Components Category F	Optical Metro 3000 Components Category F	671	\$ 100.00	\$ 1,500.00	\$ 1,500.00	\$ 110.00	\$ 1,650.00	\$ 1,650.00		
Optical Metro 3000 Components Category G	Optical Metro 3000 Components Category G	672	\$ 180.00	\$ 360.00	\$ 360.00	\$ 200.00	\$ 400.00	\$ 400.00		
Optical Metro 3000 Components Category H	Optical Metro 3000 Components Category H	673	\$ 290.00	\$ 1,600.00	\$ 1,600.00	\$ 320.00	\$ 1,750.00	\$ 1,750.00		
Optical Metro 3000 Components Category I	Optical Metro 3000 Components Category I	674	\$ 290.00	\$ 4,350.00	\$ 4,350.00	\$ 320.00	\$ 4,780.00	\$ 4,780.00		

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Rebranded SLN Description	Former SLN Description	Service Line Number	GF5500 Mgd Spares NBD Svc Pack	GG5500 Mgd Spares SBD Svc Pack	GH5500 Mgd Spares 4Hr(24x7) Svc Pack	GJ5500 Mgd Onsite w Spares NBD Svc Pack	GK5500 Mgd Onsite w Spares SBD Svc Pack	GN5500 Mgd Onsite w Spares 4Hr (24x7) Svc Pack	GU5500 Software Rel Subscrip - Basic	GW5500 Software Rel Subscrip - Basic
Optical Metro 3000 Components Category J	Optical Metro 3000 Components Category J	675	\$ 360.00	\$ 720.00	\$ 720.00	\$ 400.00	\$ 790.00	\$ 790.00		
Optical metro 3100 Shelf Processor	Optical metro 3100 Shelf Processor	665	\$ 510.00	\$ 580.00	\$ 580.00	\$ 2,510.00	\$ 2,580.00	\$ 2,580.00		
Optical Metro 3300/3400 Shelf Processor	Optical Metro 3300/3400 Shelf Processor	664	\$ 710.00	\$ 780.00	\$ 780.00	\$ 4,250.00	\$ 4,320.00	\$ 4,320.00		
Optical Metro 3500 Shelf Processor	Optical Metro 3500 Shelf Processor	663	\$ 1,200.00	\$ 1,230.00	\$ 1,230.00	\$ 5,140.00	\$ 5,170.00	\$ 5,170.00		
Optical Metro 5000 10GB/S Fixed Transponder	Optical Metro 5000 10GB/S Fixed Transponder	045	\$ 1,132.00	\$ 10,250.00	\$ 10,496.00	\$ 1,164.00	\$ 10,496.00	\$ 10,578.00		
Optical Metro 5000 2.5Gb/s OCLD	Optical Metro 5000 2.5Gb/s OCLD	044	\$ 180.00	\$ 574.00	\$ 590.00	\$ 197.00	\$ 590.00	\$ 615.00		
Optical Metro 5000 Components Category A	Optical Metro 5000 Components Category A	047	\$ 49.00	\$ 164.00	\$ 205.00	\$ 66.00	\$ 205.00	\$ 230.00		
Optical Metro 5000 Components Category B	Optical Metro 5000 Components Category B	048	\$ 98.00	\$ 984.00	\$ 1,107.00	\$ 115.00	\$ 1,107.00	\$ 1,148.00		
Optical Metro 5000 Components Category C	Optical Metro 5000 Components Category C	049	\$ 123.00	\$ 656.00	\$ 779.00	\$ 148.00	\$ 779.00	\$ 861.00		
Optical Metro 5000 Components Category D	Optical Metro 5000 Components Category D	050	\$ 180.00	\$ 1,640.00	\$ 1,845.00	\$ 197.00	\$ 1,845.00	\$ 1,886.00		
Optical Metro 5000 Components Category E	Optical Metro 5000 Components Category E	051	\$ 1,148.00	\$ 3,280.00	\$ 3,690.00	\$ 1,230.00	\$ 3,690.00	\$ 3,854.00		
Optical Metro 5000 Components Category F	Optical Metro 5000 Components Category F	052	\$ 287.00	\$ 3,116.00	\$ 3,280.00	\$ 320.00	\$ 3,280.00	\$ 3,526.00		
Optical Metro 5000 OFA C Band	Optical Metro 5000 OFA C Band	046	\$ 640.00	\$ 1,230.00	\$ 1,394.00	\$ 656.00	\$ 1,394.00	\$ 1,435.00		
Optical Metro 5000 Optical Channel Mgr (OCM) 2.5Gb/s	Optical Metro 5000 Optical Channel Mgr (OCM) 2.5Gb/s	043	\$ 98.00	\$ 328.00	\$ 410.00	\$ 139.00	\$ 410.00	\$ 451.00		
Optical Metro 5000 Shelf	Optical Metro 5000 Shelf	042	\$ 123.00	\$ 533.00	\$ 656.00	\$ 205.00	\$ 656.00	\$ 738.00		
Optical Metro 5000 Shelf Processor	Optical Metro 5000 Shelf Processor	041	\$ 123.00	\$ 246.00	\$ 328.00	\$ 1,640.00	\$ 1,845.00	\$ 1,927.00		
Optical 4-Port MUX	Optical 4-Port MUX	806	\$ 540.00	\$ 1,260.00	\$ 1,620.00	\$ 900.00	\$ 1,620.00	\$ 1,980.00		
Optical 8-Port MUX	Optical 8-Port MUX	807	\$ 750.00	\$ 1,750.00	\$ 2,250.00	\$ 1,250.00	\$ 2,250.00	\$ 2,750.00		
Optical Add/Drop MUX	Optical Add/Drop MUX	808	\$ 300.00	\$ 1,000.00	\$ 1,050.00	\$ 500.00	\$ 1,125.00	\$ 1,200.00		
OME 6500 Components Category A	OME 6500 Components Category A	912	\$ 80.00	\$ 470.00	\$ 470.00	\$ 90.00	\$ 520.00	\$ 520.00		
OME 6500 Components Category B	OME 6500 Components Category B	913	\$ 100.00	\$ 190.00	\$ 190.00	\$ 110.00	\$ 210.00	\$ 210.00		
OME 6500 Components Category C	OME 6500 Components Category C	914	\$ 100.00	\$ 620.00	\$ 620.00	\$ 110.00	\$ 680.00	\$ 680.00		
OME 6500 Components Category D	OME 6500 Components Category D	915	\$ 170.00	\$ 1,680.00	\$ 1,680.00	\$ 190.00	\$ 1,850.00	\$ 1,850.00		
OME 6500 Components Category E	OME 6500 Components Category E	916	\$ 210.00	\$ 2,100.00	\$ 2,100.00	\$ 230.00	\$ 2,310.00	\$ 2,310.00		
OME 6500 Components Category F	OME 6500 Components Category F	917	\$ 280.00	\$ 2,800.00	\$ 2,800.00	\$ 310.00	\$ 3,080.00	\$ 3,080.00		
OME 6500 Components Category G	OME 6500 Components Category G	918	\$ 490.00	\$ 4,900.00	\$ 4,900.00	\$ 540.00	\$ 5,390.00	\$ 5,390.00		
OME 6500 Shelf Processor	OME 6500 Shelf Processor	911	\$ 1,330.00	\$ 1,420.00	\$ 1,420.00	\$ 3,800.00	\$ 3,890.00	\$ 3,890.00		
Passport 1424T	Passport 1424T	366	\$ 180.00	\$ 485.00	\$ 540.00	\$ 375.00	\$ 715.00	\$ 800.00		
Passport 15000 AC Power One shelf B0256893	Passport 15000 AC Power One shelf B0256893	306	\$ 260.00	\$ 610.00	\$ 780.00	\$ 440.00	\$ 780.00	\$ 960.00		
Passport 15000 AC Power Two shelf B0256894	Passport 15000 AC Power Two shelf B0256894	307	\$ 390.00	\$ 910.00	\$ 1,170.00	\$ 650.00	\$ 1,170.00	\$ 1,430.00		
Passport 15000 Base Unit dual shelf, 4 Control Processors	Passport 15000 Base Unit dual shelf, 4 Control Processors	301	\$ 8,400.00	\$ 15,600.00	\$ 19,200.00	\$ 12,000.00	\$ 19,200.00	\$ 22,800.00		
Passport 15000 Base Unit single shelf, 2 Cntrl Processors	Passport 15000 Base Unit single shelf, 2 Cntrl Processors	300	\$ 4,200.00	\$ 7,800.00	\$ 9,600.00	\$ 6,000.00	\$ 9,600.00	\$ 11,400.00		
Passport 15000 Functional Processors, Category A	Passport 15000 Functional Processors, Category A	302	\$ 900.00	\$ 2,100.00	\$ 2,700.00	\$ 1,500.00	\$ 2,700.00	\$ 3,300.00		
Passport 15000 Functional Processors, Category B	Passport 15000 Functional Processors, Category B	303	\$ 1,650.00	\$ 3,850.00	\$ 4,950.00	\$ 2,750.00	\$ 4,950.00	\$ 6,050.00		
Passport 15000 Functional Processors, Category C	Passport 15000 Functional Processors, Category C	304	\$ 2,700.00	\$ 6,300.00	\$ 8,100.00	\$ 4,500.00	\$ 8,100.00	\$ 9,900.00		
Passport 15000 Functional Processors, Category D	Passport 15000 Functional Processors, Category D	305	\$ 3,600.00	\$ 8,400.00	\$ 10,800.00	\$ 6,000.00	\$ 10,800.00	\$ 13,200.00		
Passport 1612G	Passport 1612G	537	\$ 435.00	\$ 1,130.00	\$ 1,300.00	\$ 720.00	\$ 1,360.00	\$ 1,590.00		
Passport 1624G	Passport 1624G	538	\$ 660.00	\$ 1,745.00	\$ 1,970.00	\$ 1,095.00	\$ 1,975.00	\$ 2,405.00		
Passport 1648T	Passport 1648T	536	\$ 265.00	\$ 670.00	\$ 795.00	\$ 440.00	\$ 895.00	\$ 985.00		
Passport 4120	Passport 4120	171	\$ 100.00	\$ 240.00	\$ 310.00	\$ 170.00	\$ 310.00	\$ 380.00		
Passport 6420/7420 Base Unit	Passport 6420/7420 Base Unit	552	\$ 780.00	\$ 940.00	\$ 1,050.00	\$ 940.00	\$ 1,160.00	\$ 1,270.00		
Passport 6440/7440 Base Unit	Passport 6440/7440 Base Unit	553	\$ 1,090.00	\$ 1,300.00	\$ 1,440.00	\$ 1,300.00	\$ 1,570.00	\$ 1,710.00		

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Rebranded SLN Description	Former SLN Description	Service Line Number	GF5500 Mgd Spares NBD Svc Pack	GG5500 Mgd Spares SBD Svc Pack	GH5500 Mgd Spares 4Hr(24x7) Svc Pack	GJ5500 Mgd Onsite w Spares NBD Svc Pack	GK5500 Mgd Onsite w Spares 4Hr(24x7) Svc Pack	GN5500 Mgd Onsite w Spares 4Hr(24x7) Svc Pack	GU5500 Software Rel Subscrip - Basic	GW5500 Software Rel Subscrip - Basic
Passport 6480/7480/7460 Base Unit (dual shelf)	Passport 6480/7480/7460 Base Unit (dual shelf)	555	\$ 3,860.00	\$ 4,660.00	\$ 5,200.00	\$ 4,660.00	\$ 5,740.00	\$ 6,280.00		
Passport 6480/7480/7460 Base Unit (single shelf)	Passport 6480/7480/7460 Base Unit (single shelf)	554	\$ 1,930.00	\$ 2,330.00	\$ 2,600.00	\$ 2,330.00	\$ 2,870.00	\$ 3,140.00		
Passport 6K/7K Function Processors, Category A	Passport 6K/7K Function Processors, Category A	556	\$ 340.00	\$ 540.00	\$ 680.00	\$ 540.00	\$ 810.00	\$ 950.00		
Passport 6K/7K Function Processors, Category B	Passport 6K/7K Function Processors, Category B	557	\$ 750.00	\$ 1,200.00	\$ 1,500.00	\$ 1,200.00	\$ 1,800.00	\$ 2,100.00		
Passport 6K/7K Function Processors, Category C	Passport 6K/7K Function Processors, Category C	558	\$ 1,400.00	\$ 2,240.00	\$ 2,800.00	\$ 2,240.00	\$ 3,360.00	\$ 3,920.00		
Passport 6K/7K Function Processors, Category D	Passport 6K/7K Function Processors, Category D	559	\$ 2,000.00	\$ 3,200.00	\$ 4,000.00	\$ 3,200.00	\$ 4,800.00	\$ 5,600.00		
Remote Annex 2000	Remote Annex 2000	055	\$ 110.00							
Remote Annex 4000	Remote Annex 4000	056	\$ 140.00							
Remote Annex 6100/6300	Remote Annex 6100/6300	057	\$ 750.00							
SSL Accelerator iSD-x10 SSL 1000Base-SX	Alteon iSD-x10 SSL 1000Base-SX	347	\$ 833.00	\$ 2,590.00	\$ 2,940.00	\$ 1,224.00	\$ 3,170.00	\$ 3,280.00		
SSL Accelerator iSD-x10 SSL accelerator 10/100Base-T	Alteon iSD-x10 SSL accelerator 10/100Base-T	346	\$ 791.00	\$ 2,570.00	\$ 2,920.00	\$ 1,163.00	\$ 3,150.00	\$ 3,260.00		
Succession CSE 1000	Succession CSE 1000	529	\$ 450.00		\$ 850.00					
Alteon SFA-184, SFA 5600, SFA 6600	Alteon SFA-184, SFA 5600, SFA 6600	350	\$ 1,500.00	\$ 3,145.00	\$ 3,430.00	\$ 2,100.00	\$ 3,430.00	\$ 3,960.00		
ASF-5105 and 5106 Firewall	Alteon ASF-5105 and 5106 Firewall	479	\$ 130.00	\$ 820.00	\$ 945.00	\$ 470.00	\$ 1,060.00	\$ 1,155.00		
ASF-5109 Firewall and SFD 5009	Alteon ASF-5109 Firewall and SFD 5009	480	\$ 360.00	\$ 1,465.00	\$ 1,685.00	\$ 700.00	\$ 1,745.00	\$ 1,855.00		
ASF-5114 Firewall	Alteon ASF-5114 Firewall	548	\$ 480.00	\$ 3,400.00	\$ 3,735.00	\$ 800.00	\$ 4,000.00	\$ 4,090.00		
iSD3xx-SFD Switched Firewall Director	Alteon iSD3xx-SFD Switched Firewall Director	459	\$ 833.00	\$ 2,590.00	\$ 2,940.00	\$ 1,224.00	\$ 3,170.00	\$ 3,280.00		
SFA-185 Switched Firewall Accelerator	Alteon SFA-185 Switched Firewall Accelerator	478	\$ 1,320.00	\$ 4,760.00	\$ 5,040.00	\$ 2,200.00	\$ 5,040.00	\$ 5,150.00		
SFA-6400 Switched Firewall Accelerator	Alteon SFA-6400 Switched Firewall Accelerator	599	\$ 855.00	\$ 1,995.00	\$ 2,565.00	\$ 1,425.00	\$ 2,565.00	\$ 3,135.00		
SFA-AD4 Switched Firewall Accelerator	Alteon SFA-AD4 Switched Firewall Accelerator	477	\$ 1,050.00	\$ 2,255.00	\$ 2,480.00	\$ 1,470.00	\$ 2,480.00	\$ 2,770.00		
Threat Protection System 2050-TI (Threat Intelligence)		0 AB3	\$ 500.00	\$ 840.00	\$ 1,005.00	\$ 685.00	\$ 1,005.00	\$ 1,175.00		
Threat Protection System 2070-TI (Threat Intelligence)		0 AB4	\$ 670.00	\$ 1,120.00	\$ 1,340.00	\$ 895.00	\$ 1,340.00	\$ 1,565.00		
Threat Protection System 2050-IS (Intrusion Sensor)	Threat Protection System 2050-IS (Intrusion Sensor)	878	\$ 1,185.00	\$ 2,070.00	\$ 2,175.00	\$ 1,410.00	\$ 2,315.00	\$ 2,420.00		
Threat Protection System 2070-DC (Defense Center)	Threat Protection System 2070-DC (Defense Center)	880	\$ 1,415.00	\$ 2,890.00	\$ 2,985.00	\$ 1,690.00	\$ 3,135.00	\$ 3,230.00		
Threat Protection System 2070-IS (Intrusion Sensor)	Threat Protection System 2070-IS (Intrusion Sensor)	879	\$ 2,100.00	\$ 3,600.00	\$ 3,675.00	\$ 2,505.00	\$ 3,840.00	\$ 3,915.00		
VPN Gateway 3050	Alteon VPN 3050 Gateway	339	\$ 500.00	\$ 1,225.00	\$ 1,515.00	\$ 735.00	\$ 1,515.00	\$ 1,615.00		
VPN Gateway 3070	VPN Gateway 3070	881	\$ 1,150.00	\$ 1,840.00	\$ 2,530.00	\$ 1,610.00	\$ 2,530.00	\$ 2,890.00		
SSL VPN Module 1	SSL VPN 1000 Module	817	\$ 490.00	\$ 685.00	\$ 780.00	\$ 585.00	\$ 780.00	\$ 880.00		
VPN Router 100	Contivity 100	259	\$ 55.00	\$ 160.00	\$ 179.00	\$ 130.00	\$ 187.00	\$ 225.00		
VPN Router 1010/1050/1100 (5)	Contivity Switch 1010/1050/1100 (5)	364	\$ 60.00	\$ 168.00	\$ 186.00	\$ 291.00	\$ 308.00	\$ 333.00		
VPN Router 17xx (5)	Contivity Switch 1700/1740 (5)	299	\$ 210.00	\$ 490.00	\$ 630.00	\$ 588.00	\$ 630.00	\$ 770.00		
VPN Router 2700 (5)	Contivity Switch 2700 (5)	228	\$ 600.00	\$ 1,400.00	\$ 1,800.00	\$ 1,000.00	\$ 1,800.00	\$ 2,200.00		
VPN Router 2xx (5)	Contivity 2xx (5)	389	\$ 38.00							
VPN Router 5000 (5)	Contivity Switch 5000 (5)	106	\$ 1,350.00	\$ 3,150.00	\$ 4,050.00	\$ 2,250.00	\$ 4,050.00	\$ 4,950.00		
VPN Router 600 (5)	Contivity Switch 600 (5)	246	\$ 60.00	\$ 130.00	\$ 170.00	\$ 285.00	\$ 325.00	\$ 365.00		
Wireless LAN 2201, 2202 Mobile Adapter	Wireless LAN 2201, 2202 Mobile Adapter	324	\$ 5.00							
Wireless LAN 2220 Access Point (Dual Mode)	Wireless LAN 2220 Access Point (Dual Mode)	323	\$ 45.00	\$ 100.00	\$ 110.00	\$ 105.00	\$ 110.00	\$ 120.00		
Wireless LAN 2221 Access Point (B-mode Only)	Wireless LAN 2221 Access Point (B-mode Only)	594	\$ 30.00	\$ 60.00	\$ 90.00	\$ 85.00	\$ 90.00	\$ 95.00		
Wireless LAN 2232R Remote AccessPort (26)	Wireless LAN 2232R Remote AccessPort (26)	877	\$ 45.00							
Wireless LAN 223x Access Port	Wireless LAN 223x Access Port	647	\$ 45.00	\$ 100.00	\$ 110.00	\$ 105.00	\$ 110.00	\$ 120.00		
Wireless LAN 2245 IP Telephony Manager	Wireless LAN 2245 IP Telephony Manager	789	\$ 150.00		\$ 200.00	\$ 220.00		\$ 270.00		
Wireless LAN 2246 Application Gateway - 10,000 Users	Wireless LAN 2246 Application Gateway - 10,000 Users	795	\$ 1,071.00		\$ 1,377.00	\$ 1,530.00		\$ 3,060.00		
Wireless LAN 2246 Application Gateway - 1024 Users	Wireless LAN 2246 Application Gateway - 1024 Users	794	\$ 625.00		\$ 803.00	\$ 893.00		\$ 1,785.00		
Wireless LAN 2246 Application Gateway - 128 Users	Wireless LAN 2246 Application Gateway - 128 Users	791	\$ 125.00		\$ 161.00	\$ 179.00		\$ 357.00		
Wireless LAN 2246 Application Gateway - 256 Users	Wireless LAN 2246 Application Gateway - 256 Users	792	\$ 187.00		\$ 241.00	\$ 268.00		\$ 536.00		
Wireless LAN 2246 Application Gateway - 512 Users	Wireless LAN 2246 Application Gateway - 512 Users	793	\$ 335.00		\$ 430.00	\$ 478.00		\$ 956.00		
Wireless LAN 2246 Application Gateway - 64 Users	Wireless LAN 2246 Application Gateway - 64 Users	790	\$ 204.00		\$ 92.00	\$ 102.00				
Wireless LAN 2250 Security Switch	Wireless LAN 2250 Security Switch	546	\$ 240.00	\$ 820.00	\$ 860.00	\$ 400.00	\$ 1,010.00	\$ 1,100.00		
Wireless LAN 2270 Security Switch - for 12 access ports	Wireless LAN 2270 Security Switch - for 12 access ports	648	\$ 660.00	\$ 2,805.00	\$ 2,950.00	\$ 880.00	\$ 2,980.00	\$ 3,040.00		
Wireless LAN 2270 Security Switch - for 24 access ports	Wireless LAN 2270 Security Switch - for 24 access ports	649	\$ 900.00	\$ 3,660.00	\$ 3,845.00	\$ 1,200.00	\$ 3,835.00	\$ 3,895.00		
Wireless LAN 2270 Security Switch - for 36 access ports	Wireless LAN 2270 Security Switch - for 36 access ports	650	\$ 1,080.00	\$ 4,315.00	\$ 4,530.00	\$ 1,440.00	\$ 4,485.00	\$ 4,550.00		
WLAN Access Point 2330	WLAN Access Point 2330	A15	\$ 60.00	\$ 98.00	\$ 112.00	\$ 112.00	\$ 116.00	\$ 126.00		
WLAN Security Switch 2350	WLAN Security Switch 2350	A16	\$ 118.00	\$ 151.00	\$ 167.00	\$ 134.00	\$ 168.00	\$ 228.00		
WLAN Security Switch 2360, 2361	WLAN Security Switch 2360, 2361	A17	\$ 322.00	\$ 508.00	\$ 665.00	\$ 415.00	\$ 665.00	\$ 730.00		
WLAN Security Switch 2370, 2380	WLAN Security Switch 2370, 2380	A18	\$ 1,234.00	\$ 1,587.00	\$ 1,763.00	\$ 1,411.00	\$ 1,763.00	\$ 2,469.00		
Wireless Access Point 7220	Wireless Access Point 7220	841	\$ 105.00	\$ 245.00	\$ 315.00					
Wireless AP 7215	Wireless AP 7215	A19	\$ 36.00	\$ 84.00	\$ 108.00	\$ 60.00	\$ 108.00	\$ 132.00		
Wireless Bridge 7230	Wireless Bridge 7230	A20	\$ 258.00	\$ 294.00	\$ 335.00	\$ 227.00	\$ 294.00	\$ 368.00		
Wireless Gateway 7250	Wireless Gateway 7250	842	\$ 210.00	\$ 490.00	\$ 630.00	\$ 588.00	\$ 630.00	\$ 770.00		
Alteon IPSEC License - 1000 User	Alteon IPSEC License - 1000 User	871							\$ 1,105.00	
Alteon IPSEC License - 250 User	Alteon IPSEC License - 250 User	872							\$ 331.00	
Alteon IPSEC License - 500 User	Alteon IPSEC License - 500 User	870							\$ 552.00	

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Rebranded SLN Description	Former SLN Description	Service Line Number	GF5500 Mgd Spares NBD Svc Pack	GG5500 Mgd Spares SBD Svc Pack	GH5500 Mgd Spares 4Hr(24x7) Svc Pack	GJ5500 Mgd Onsite w Spares NBD Svc Pack	GK5500 Mgd Onsite w Spares SBD Svc Pack	GN5500 Mgd	GU5500	GW5500
								Onsite w Spares 4Hr (24x7) Svc Pack	Software Rel Subscrip - Basic	Software Rel Subscrip - Basic
Contact Center Express 1-49 Nodal Agents 5YR	Contact Center Express 1-49 Nodal Agents 5YR	960								\$ 15.00
Contact Center Express 50-99 Nodal Agents 2YR	Contact Center Express 50-99 Nodal Agents 2YR	955								\$ 17.00
Contact Center Express 50-99 Nodal Agents 3YR	Contact Center Express 50-99 Nodal Agents 3YR	958								\$ 15.00
Contact Center Express 50-99 Nodal Agents 5YR	Contact Center Express 50-99 Nodal Agents 5YR	961								\$ 12.00
Contact Center Express Nodal Base 2YR	Contact Center Express Nodal Base 2YR	951								\$ 353.00
Contact Center Express Nodal Base 3YR	Contact Center Express Nodal Base 3YR	952								\$ 314.00
Contact Center Express Nodal Base 5YR	Contact Center Express Nodal Base 5YR	953								\$ 236.00
Contact Center Manager 100-499 Nodal Agents 2YR	Contact Center Manager 100-499 Nodal Agents 2YR	938								\$ 26.00
Contact Center Manager 100-499 Nodal Agents 3YR	Contact Center Manager 100-499 Nodal Agents 3YR	942								\$ 23.00
Contact Center Manager 100-499 Nodal Agents 5YR	Contact Center Manager 100-499 Nodal Agents 5YR	946								\$ 18.00
Contact Center Manager 1-49 Nodal Agents 2YR	Contact Center Manager 1-49 Nodal Agents 2YR	936								\$ 35.00
Contact Center Manager 1-49 Nodal Agents 3YR	Contact Center Manager 1-49 Nodal Agents 3YR	940								\$ 31.00
Contact Center Manager 1-49 Nodal Agents 5YR	Contact Center Manager 1-49 Nodal Agents 5YR	944								\$ 24.00
Contact Center Manager 500+ Nodal Agents 2YR	Contact Center Manager 500+ Nodal Agents 2YR	939								\$ 23.00
Contact Center Manager 500+ Nodal Agents 3YR	Contact Center Manager 500+ Nodal Agents 3YR	943								\$ 21.00
Contact Center Manager 500+ Nodal Agents 5YR	Contact Center Manager 500+ Nodal Agents 5YR	947								\$ 16.00
Contact Center Manager 50-99 Nodal Agents 2YR	Contact Center Manager 50-99 Nodal Agents 2YR	937								\$ 32.00
Contact Center Manager 50-99 Nodal Agents 3YR	Contact Center Manager 50-99 Nodal Agents 3YR	941								\$ 29.00
Contact Center Manager 50-99 Nodal Agents 5YR	Contact Center Manager 50-99 Nodal Agents 5YR	945								\$ 22.00
Contact Center Manager NCC Server 2YR	Contact Center Manager NCC Server 2YR	933								\$ 962.00
Contact Center Manager NCC Server 3YR	Contact Center Manager NCC Server 3YR	934								\$ 856.00
Contact Center Manager NCC Server 5YR	Contact Center Manager NCC Server 5YR	935								\$ 642.00
Contact Center Manager Nodal Base 2YR	Contact Center Manager Nodal Base 2YR	930								\$ 533.00
Contact Center Manager Nodal Base 3YR	Contact Center Manager Nodal Base 3YR	931								\$ 474.00
Contact Center Manager Nodal Base 5YR	Contact Center Manager Nodal Base 5YR	932								\$ 356.00
Contact Center Manager Standby Server 2YR	Contact Center Manager Standby Server 2YR	948								\$ 344.00
Contact Center Manager Standby Server 3YR	Contact Center Manager Standby Server 3YR	949								\$ 306.00
Contact Center Manager Standby Server 5YR	Contact Center Manager Standby Server 5YR	950								\$ 230.00
Contact Center Multimedia 100+ Nodal Agents 2YR	Contact Center Multimedia 100+ Nodal Agents 2YR	968								\$ 22.00
Contact Center Multimedia 100+ Nodal Agents 3YR	Contact Center Multimedia 100+ Nodal Agents 3YR	971								\$ 19.00
Contact Center Multimedia 100+ Nodal Agents 5YR	Contact Center Multimedia 100+ Nodal Agents 5YR	974								\$ 15.00
Contact Center Multimedia 1-49 Nodal Agents 2YR	Contact Center Multimedia 1-49 Nodal Agents 2YR	966								\$ 26.00
Contact Center Multimedia 1-49 Nodal Agents 3YR	Contact Center Multimedia 1-49 Nodal Agents 3YR	969								\$ 23.00
Contact Center Multimedia 1-49 Nodal Agents 5YR	Contact Center Multimedia 1-49 Nodal Agents 5YR	972								\$ 17.00
Contact Center Multimedia 50-99 Nodal Agents 2YR	Contact Center Multimedia 50-99 Nodal Agents 2YR	967								\$ 24.00
Contact Center Multimedia 50-99 Nodal Agents 3YR	Contact Center Multimedia 50-99 Nodal Agents 3YR	970								\$ 22.00
Contact Center Multimedia 50-99 Nodal Agents 5YR	Contact Center Multimedia 50-99 Nodal Agents 5YR	973								\$ 16.00
Contact Center Multimedia Nodal Base 2YR	Contact Center Multimedia Nodal Base 2YR	963								\$ 413.00
Contact Center Multimedia Nodal Base 3YR	Contact Center Multimedia Nodal Base 3YR	964								\$ 367.00
Contact Center Multimedia Nodal Base 5YR	Contact Center Multimedia Nodal Base 5YR	965								\$ 275.00
Contivity - CES Easy Install Software	Contivity - CES Easy Install Software	875							\$	143.00
Contivity Configuration Manager, Up to 250 Devices	Contivity Configuration Manager, Up to 250 Devices	367							\$	1,850.00
Contivity Configuration Manager, 1-50 Devices	Contivity Configuration Manager, 1-50 Devices	775							\$	552.00
Contivity Configuration Manager, License Upgrade 250 to 2500	Contivity Configuration Manager, License Upgrade 250 to 2500	783							\$	2,485.00
Contivity Configuration Manager, License Upgrade 50 to 250 Devices	Contivity Configuration Manager, License Upgrade 50 to 250 Devices	776							\$	1,105.00
Contivity Configuration Manager, Up to 2500 Devices	Contivity Configuration Manager, Up to 2500 Devices	368							\$	4,325.00
IP Address Domain Manager (ADM) 1500 Limited Use Package	Optivity NetID 1500 Limited Use Package	115							\$	615.00
IP Address Domain Manager (ADM) 2500 Address License Addition	Optivity NetID 2500 Address License Addition	121							\$	442.00
IP Address Domain Manager (ADM) 25000 Address License Addition	Optivity NetID 25000 Address License Addition	122							\$	3,536.00
MCS 5100 Category A Software	MCS 5100 Category A Software	574							\$	40.00
MCS 5100 Category B Software	MCS 5100 Category B Software	575							\$	105.00
MCS 5100 Category C Software	MCS 5100 Category C Software	576							\$	225.00

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Rebranded SLN Description	Former SLN Description	Service Line Number	GF5500 Mgd Spares NBD Svc Pack	GG5500 Mgd Spares SBD Svc Pack	GH5500 Mgd Spares 4Hr(24x7) Svc Pack	GJ5500 Mgd Onsite w Spares NBD Svc Pack	GK5500 Mgd Onsite w Spares SBD Svc Pack	GN5500 Mgd Onsite w Spares 4Hr (24x7) Svc Pack	GU5500	GW5500
									Software Rel Subscrip - Basic	Software Rel Subscrip - Basic
MCS 5100 Category D Software	MCS 5100 Category D Software	577							\$ 560.00	
MCS 5100 Category E Software	MCS 5100 Category E Software	578							\$ 1,300.00	
MCS 5100 Category F Software	MCS 5100 Category F Software	849							\$ 3,450.00	
MCS 5100 Category G Software	MCS 5100 Category G Software	850							\$ 7,180.00	
MCS 5100 Category H Software	MCS 5100 Category H Software	851							\$ 12,700.00	
MCS 5100 Category I Software	MCS 5100 Category I Software	852							\$ 27,600.00	
MCS 5100 Category J Software	MCS 5100 Category J Software	853							\$ 33,150.00	
MCS 5100 Category K Software	MCS 5100 Category K Software	854							\$ 41,000.00	
MCS 5100 Category L Software	MCS 5100 Category L Software	855							\$ 55,250.00	
Optivity NetID 5000 Address License Addition	Optivity NetID 5000 Address License Addition	083							\$ 774.00	
Optivity NetID Base Package	Optivity NetID Base Package	082							\$ 1,547.00	
Optivity Campus NMS (formerly Optivity Campus)	Optivity Campus NMS (formerly Optivity Campus)	159							\$ 552.00	
Optivity Enterprise NMS (formerly Optivity NMS)	Optivity Enterprise NMS (formerly Optivity NMS)	156							\$ 1,546.00	
OPS 250 Additional Device Licenses	OPS 250 Additional Device Licenses	165							\$ 440.00	
OPS Base Package	OPS Base Package	258							\$ 1,325.00	
Optivity Switch Manager	Optivity Switch Manager	401							\$ 275.00	
Passport 6400 Express Manager NT	Passport 6400 Express Manager NT	231							\$ 275.00	
PRESIDE MDM BASE PACKAGE (Base service price applicable to all MDM management service contracts (8))	PRESIDE MDM BASE PACKAGE (Base service price applicable to all MDM management service contracts (8))	659							\$ 1,700.00	
PRESIDE MDM CATEGORY A (In addition to the base price, MDM service pricing is priced per node for management of Passport 4120 & (6000, 7000, 15000, 15000-VSS, 20000) series, DPN) (8)	PRESIDE MDM CATEGORY A (In addition to the base price, MDM service pricing is priced per node for management of Passport 4120 & (6000, 7000, 15000, 15000-VSS, 20000) series, DPN) (8)	660							\$ 85.00	
PRESIDE MDM CATEGORY B (In addition to the base price, MDM service pricing is priced per node for management of Passport 4400 & 8600, Shasta, Baystack 450 & 420, BPS 2000, BAYRS(PP2430,PP5430,ARN,ASN,BLN,BCN), Juniper M5, M10, M20, M40, M160)	PRESIDE MDM CATEGORY B (In addition to the base price, MDM service pricing is priced per node for management of Passport 4400 & 8600, Shasta, Baystack 450 & 420, BPS 2000, BAYRS(PP2430,PP5430,ARN,ASN,BLN,BCN), Juniper M5, M10, M20, M40, M160)	661							\$ 43.00	
Succession (CS1000 Rel 4.0) SRS Services for 1 year (Per License per year)	Succession (CS1000 Rel 4.0) SRS Services for 1 year (Per License per year)	811								\$ 13.00
Succession (CS1000 Rel 4.0) SRS Services for 2 year (Per License per year)	Succession (CS1000 Rel 4.0) SRS Services for 2 year (Per License per year)	812								\$ 11.00
Succession (CS1000 Rel 4.0) SRS Services for 3 year (Per License per year)	Succession (CS1000 Rel 4.0) SRS Services for 3 year (Per License per year)	813								\$ 8.00
Threat Protection System - RTI License -10		0	AA5							\$ 2.80
Threat Protection System - RTI License -160		0	AA9							\$ 0.85
Threat Protection System - RTI License 20		0	AA6							\$ 2.10
Threat Protection System - RTI License -320		0	AB1							\$ 0.70
Threat Protection System - RTI License 40		0	AA7							\$ 1.70
Threat Protection System - RTI License -5		0	AA4							\$ 3.50
Threat Protection System - RTI License -80		0	AA8							\$ 1.20
Threat Protection System - RTI License -Plus		0	AB2							\$ 0.60
WMS -A 50 AP'S		0	A22						\$ 275.00	
WMS -C 250+ (Unlimited) AP's		0	A24						\$ 1,600.00	
WMS Planning Tool		0	A21						\$ 550.00	
WMS-B 200 AP'S		0	A23						\$ 915.00	
WLAN Management Software 100 Access Ports	WLAN Management Software 100 Access Ports	765							\$ 1,239.00	
WLAN Management Software 250 Access Ports	WLAN Management Software 250 Access Ports	766							\$ 1,975.00	
WLAN Management Software 500 Access Ports	WLAN Management Software 500 Access Ports	767							\$ 3,330.00	
WLAN Management Software 1000 Access Ports	WLAN Management Software 1000 Access Ports	768							\$ 5,266.00	
WLAN Management Software Base Lic 36 Ports	WLAN Management Software Base Lic 36 Ports	764							\$ 774.00	

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GM5582	Managed Services POE Circuit 128k cir - Per circuit	n/a	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	
GM5583	Managed Services POE Circuit 256k cir - Per circuit	n/a	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240
GM5584	Managed Services POE Circuit 768k cir - Per circuit	n/a	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480

GM5300000 (Partner Passthrough)

GM5300	Managed Services Customer Startup (One Time per customer)	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000
GM5305	Managed Voice Services (Custom Quote)	Custom Quote	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GM5306 (N1)	RAM (Remote Access Manager)-BASIC (Per user Licence) Please see note #1	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$19.80	\$19.80	\$19.80	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GM5307 (N1)	RAM (Remote Access Manager)-PREMIUM (Per user Licence) Please see note #1	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$22.20	\$22.20	\$22.20	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GM5331	Managed Services Configuration Changes - Per incident	n/a	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221
GM5332	Managed Services "Soft MAC's" - Per MAC	n/a	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221	\$221
GM5333	Managed Services Optical Circuit Provisioning	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$182	\$182	n/a	n/a	n/a	n/a	n/a	n/a
GM5336	Managed Services Fiber Vendor Management	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	Custom Quote	Custom Quote	n/a	n/a	n/a	n/a	n/a	n/a
GM5340	Managed Voice "ACD Port Management - Basic" - Per Port	\$244	n/a	n/a	n/a	n/a	\$244	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GM5341	Managed Voice "ACD Port Management - Enhanced" - Per Port	\$328	n/a	n/a	n/a	n/a	\$328	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GM5342	Managed Voice "CDRC & Delivery" Per System	\$2,185	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GM5380	Managed Services POE Circuit 32k cir - Per circuit	n/a	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400
GM5381	Managed Services POE Circuit 64k cir - Per circuit	n/a	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800	\$16,800
GM5382	Managed Services POE Circuit 128k cir - Per circuit	n/a	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840	\$21,840
GM5383	Managed Services POE Circuit 256k cir - Per circuit	n/a	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240	\$30,240
GM5384	Managed Services POE Circuit 768k cir - Per circuit	n/a	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480	\$60,480

Order No. Service Description

COMPONENT SERVICES DESCRIPTIONS

These Services provide the flexibility to design a service solution to meet the customer's unique needs. These Services consist of Customer and System Startup, Fault Management, Configuration Changes, Moves Adds & Changes, ACD Port Management, System Configuration Backup, and Call Detail Record Collection & Delivery. Once the Customer Startup and/or Systems Startup services have been completed, the network is ready to manage.

SERVICES DESCRIPTIONS GM5500000 (Partner Managed) see above chart for pricing

GM5500	Managed Services Program Startup - Across all Products Nortel Networks will work with you to set up your facility to provide Managed Services from a channel perspective. The Start-up and Integration procedures will ensure that your network customers networks seamlessly integrates with the Nortel Networks NMC. These procedures include a survey of your network, design and implementation, and an integration test plan to verify that your network is ready to provide Managed Services. Customer must purchase the Managed Services Program startup only once (GM5500) No discounts apply to startup.
GM5530	Managed Services Fault Management (Across most products see matrix above.) This service provides Fault Management and surveillance 24 hours a day, 7 days a week, 365 days a year using remote network monitoring. When events and alarms are detected, Nortel Networks will handle the tracking, analysis, and resolution of any network faults escalated from the network monitoring component or by the end customer. We will also accept, review, prioritize, and escalate automated or manually entered events originating on your end customers' networks. Voice / Converged products it's per port pricing and traditional data products it's per element pricing. Note: This services cannot be purchased out side of the Partner Managed program.
GM5534	Managed Services System Configuration Backup - (Across most Products see matrix above.) The Remote Backup service provides archiving of the system configuration files to a Nortel Networks location which is off-site to the customer's premises. System configuration files are copied on a predetermined schedule (egg., weekly or monthly) as well as following each configuration change and are retained for a specified period (egg., retain current and last two backups).
GM5531	Managed Services Configuration Changes - (Across most Products see matrix above.) The ability to implement configuration changes quickly and successfully is a major part of any network management offering. This optional service changes equipment configurations and system functions online. It includes: - Configuration changes for operational parameters, - Reviewing, testing, and implementing configuration changes to your customer's network devices, - Quality of Services policy and configuration changes when necessary.
GM5532	Managed Services Soft MAC's - (Per Mac) Administering network information is as critical as managing the network itself. That's why Managed Services option includes the Moves, Adds, and Changes (MACs) service. "Soft" MACs are performed remotely – they do not require a site visit. Comprehensive tracking and implementation of remote customer-authorized moves, adds, and changes.
GM5533	Managed Services Optical Circuit Provisioning - (Per Circuit) This service sets a permanent traffic path between any two given points on an existing optical facility. It includes the activities associated with completing the software data-fill needed to place an optical circuit in-service.
GM5536	Managed Services Fiber Vendor Management (Optical Only) This service sets a permanent traffic path between any two given points on an existing optical facility. It includes the activities associated with completing the software data-fill needed to place an optical circuit in-service.
GM5540	Managed Voice ACD Port Management - Basic

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Automatic Call Distribution (ACD) enables specific incoming calls to be directed to selected agents based on specific criteria such as agent skills, customer number identification, and time-of-day parameters. This service offers two levels of ACD Port Management: Basic and Enhanced. This being the Basic Automatic Call Distribution Port Management includes the support of the ACD services provided by the PBX. If an end-customer has a call center, Automatic Call Distribution (ACD) Port Management provides activation or deactivation, and management reports on the center's ACD ports.

GM5541	Managed Voice ACD Port Management - Enhanced Automatic Call Distribution (ACD) enables specific incoming calls to be directed to selected agents based on specific criteria such as agent skills, customer number identification, and time-of-day parameters. This service offers two levels of ACD Port Management: Basic and Enhanced. This being the Enhanced ACD Port Management fulfills your requests on call center management products such as Meridian Max or the Symposium Call Center Server (SCCS). All requests are completed remotely.
GM5542	Managed Voice "Call Detail Record Collection & Delivery" The Call Detail (CDR) Collection and Delivery service enables improved billing management. This service provides call detail data from managed PBXs to assist your customers in their telephony cost allocation and billings. The Nortel Networks NMC will provide a CDR Report to a customer on an agreed-upon schedule. From there, the customer can import the CDR data into the company's billing or call accounting system to generate invoices and usage reports.
GM5580	Managed Services Point of Entry Circuit 32k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 0-75 Network Elements with a committed information rate of 32k.
GM5581	Managed Services Point of Entry Circuit 64k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 75-200 Network Elements with a committed information rate of 64k.
GM5582	Managed Services Point of Entry Circuit 128k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 200-500 Network Elements with a committed information rate of 128k.
GM5583	Managed Services Point of Entry Circuit 256k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 500-800 Network Elements with a committed information rate of 256k.
GM5584	Managed Services Point of Entry Circuit 768k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 800-1500 Network Elements with a committed information rate of 768k.

SERVICES DESCRIPTIONS GM5300000 (Partner Passthrough) see above chart for pricing

GM5300	Managed Services Customer Startup - Across all Products Nortel Networks will work with you to set up your facility to provide Managed Services. The Start-up and Integration procedures will ensure that your network seamlessly integrates with the Nortel Networks NMC. These procedures include a survey of your network, design and implementation, and an integration test plan to verify that your network is ready to provide Managed Services. Customer must purchase the Managed Services Customer Startup (GM5300) only once per customer / network for this Partner Pass-through service set. Does not apply to the Managed VPN Contivity Solution
GM5305	Managed Voice Services (Custom Quote)
GM5306	RAM - BASIC (1) RAM Basic includes Customer Setup and Integration, Customer Care Management, RAM access client and Phone Book, RAM Help Desk Reporting, RAM VPN Client integration, Integrated RAM service Level Management Client, access to Nortel Networks access backend interface, Microsoft GINA functionality, Software Updates and Technical Support.
GM5307	RAM PREMIUM (1) RAM Premium includes all of what's in RAM Basic plus Broadband Advisor and Service Level Reporting.
GM5331	Managed Services Configuration Changes - (Across most Products see matrix above.) The ability to implement configuration changes quickly and successfully is a major part of any network management offering. This optional service changes equipment configurations and system functions online. It includes: - Configuration changes for operational parameters, - Reviewing, testing, and implementing configuration changes to your customer's network devices, - Quality of Services policy and configuration changes when necessary.
GM5332	Managed Services Soft MAC's - (Per Mac) Administering network information is as critical as managing the network itself. That's why Managed Services option includes the Moves, Adds, and Changes (MACs) service. "Soft" MACs are performed remotely – they do not require a site visit. Comprehensive tracking and implementation of remote customer-authorized moves, adds, and changes.
GM5333	Managed Services Optical Circuit Provisioning - (Per Circuit) This service sets a permanent traffic path between any two given points on an existing optical facility. It includes the activities associated with completing the software data-fill needed to place an optical circuit in-service.
GM5336	Managed Services Fiber Vendor Management (Optical Only) This service sets a permanent traffic path between any two given points on an existing optical facility. It includes the activities associated with completing the software data-fill needed to place an optical circuit in-service.
GM5340	Managed Voice ACD Port Management - Basic Automatic Call Distribution (ACD) enables specific incoming calls to be directed to selected agents based on specific criteria such as agent skills, customer number identification, and time-of-day parameters. This service offers two levels of ACD Port Management: Basic and Enhanced. This being the Basic Automatic Call Distribution Port Management includes the support of the ACD services provided by the PBX. If an end-customer has a call center, Automatic Call Distribution (ACD) Port Management provides activation or deactivation, and management reports on the center's ACD ports.
GM5341	Managed Voice ACD Port Management - Enhanced Automatic Call Distribution (ACD) enables specific incoming calls to be directed to selected agents based on specific criteria such as agent skills, customer number identification, and time-of-day parameters. This service offers two levels of ACD Port Management: Basic and Enhanced. This being the Enhanced ACD Port Management fulfills your requests on call center management products such as Meridian Max or the Symposium Call Center Server (SCCS). All requests are completed remotely.
GM5342	Managed Voice "Call Detail Record Collection & Delivery" The Call Detail (CDR) Collection and Delivery service enables improved billing management. This service provides call detail data from managed PBXs to assist your customers in their telephony cost allocation and billings. The Nortel Networks NMC will provide a CDR Report to a customer on an agreed-upon schedule. From there, the customer can import the CDR data into the company's billing or call accounting system to generate invoices and usage reports.
GM5380	Managed Services Point of Entry Circuit 32k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 0-75 Network Elements with a committed information rate of 32k.
GM5381	Managed Services Point of Entry Circuit 64k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 75-200 Network Elements with a committed information rate of 64k.
GM5382	Managed Services Point of Entry Circuit 128k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 200-500 Network Elements with a committed information rate of 128k.
GM5383	Managed Services Point of Entry Circuit 256k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 500-800 Network Elements with a committed information rate of 256k.
GM5384	Managed Services Point of Entry Circuit 768k cir - (Across most Products see matrix above.) This is a Frame based circuit for a network being managed between 800-1500 Network Elements with a committed information rate of 768k.

Managed VPN Router Solution (formerly Managed VPN Contivity Solution)																			
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END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
Excludes Training and Custom Quotes

How-to-Price the Managed VPN Router Solution

First find the product you are pricing in the product family column. Continue horizontally across the page until you find the service level you want for that product. Each VPN Router unit supported within the Managed VPN Router Solution, must be purchased with a) an Implementation Service Package, and b) a Managed Network Service (either Next Business Day or 4 Hour response) and c) a Maintenance Service (either Next Business Day or 4 Hour response). The fixed fee at the intersection of the product and service is your NNSS price for that offering for that product. The Service Number needed for ordering is also shown next to the price for each service. **For further information or for assistance with quotes, please refer to the Regional Service Contacts tab of the price book. Customer Start up fee (GM5300 & GM5500) do not apply to this Managed VPN Router Solution.**

		Managed VPN Router Solution											
Mandatory Services (2):		Implementation		Managed Network Services (annual price)				Maintenance Services (annual price)					
		Implementation Service Package		7x24xNBD Managed Service		4 Hour (7x24) Managed Service		Next Business Day Service (Spares only)		Next Business Day Service (Onsite with Spares)		4 Hour (7x24) Service (Onsite with Spares)	
Product		Service Number	Price	Service Number	Price	Service Number	Price	Service Number	Price	Service Number	Price	Service Number	Price
VPN Router 2xx (3)		GM1001389	\$500	GM5308389	\$890	GM5309389	\$1,275	GFS300389	\$48	n/a	n/a	n/a	n/a
VPN Router 1010/1050/1100 (3)		GM1001364	\$500	GM5308364	\$1,050	GM5309364	\$1,425	n/a	n/a	GJ5300364	\$415	GN5300364	\$475
VPN Router 17xx (3)		GM1001299	\$500	GM5308299	\$1,050	GM5309299	\$1,425	n/a	n/a	GJ5300299	\$840	GN5300299	\$1,260
VPN Router 2700 (3)		GM1001228	\$500	n/a	n/a	GM5309228	\$2,250	n/a	n/a	n/a	n/a	GN5300228	\$3,600
VPN Router 5000 (3)		GM1001106	Custom Quote	n/a	n/a	GM5309106	Custom Quote	n/a	n/a	n/a	n/a	GN5300106	\$8,100
VPN Gateway 3050		GM1001339	Custom Quote	n/a	n/a	GM5309339	Custom Quote	n/a	n/a	n/a	n/a	GN5300339	\$2,350

Optional Services:		Price
GM1002000	Managed VPN Router Solution - Soft Moves, Adds, Changes and Deletes - (Per MACD) Moves, Adds, Changes and deletes (MACDs) are used to implement relocations, additions, reconfigurations and deletions. This service provides comprehensive tracking and implementation of remote customer-authorized moves, adds, MACDs are an optional service of the Managed VPN Router Solution and are performed remotely – they do not require a site visit.	\$221
GM1003000	Managed VPN Router Solution - Onsite Support Services Onsite Support Services are available as an option to the customer who has purchased the Managed VPN Router Solution Services Package. Pricing for Onsite support Services is on a custom quote basis. The types of services available include Site Surveys, Onsite Installation Services and Hard Move Add Change and Delete services that require an onsite visit. For further information or for assistance with quotes, please refer to the Regional Service Contacts tab of the price book.	Custom Quote
GM1004000	Managed VPN Router Solution - Site Prequalification Service The pre-qualification results that are provided as part of the Implementation Service Package are valid for 30 days. Should the customer's decision process exceed the 30 day timeframe a second pre-qualification will be required. If required, an additional pre-qualification fee (GMXXXXX) will be added to the Implementation Service Package fee.	\$125

Optional Managed Firewall Services for Managed VPN Router Solution:

GM1005000	Managed VPN Router Solution - Managed Firewall Standard Setup Initial set up and configuration of Firewall Components. Price is one time fee per unit. For further information or for assistance with quotes, please refer to the Regional Service Contacts tab of the price book.	Custom Quote
GM1006000	Managed VPN Router Solution - Managed Firewall Custom Setup Initial set up and configuration of Firewall Components. Custom Setup allows up to a maximum of 30 rules. Price is one time fee per unit. For further information or for assistance with quotes, please refer to the Regional Service Contacts tab of the price book.	Custom Quote
GM1007000	Managed VPN Router Solution - Managed Firewall Operations Service includes configuration backups on regular intervals and restoration in the event of failure. Price is annual contracted fee per unit. For further information or for assistance with quotes, please refer to the Regional Service Contacts tab of the price book.	Custom Quote

RAM	Minimum 1000 user licence per contract. This service can only be purchased in 100 user licence increments. Minimum 2 year contract first year and 1 year minimum afterwards. Please call SPLM - Allan Cameron or PLM - Jonathon Lewis for volume discounts above 2500 users.
Managed VPN Contivity Solution Contivity Switch 2xx, 600, 1xx0, 1600, 17x0, 2x00, 4x00, 5000, & Server Farm	Each Contivity unit supported under the Managed VPN Contivity Solution must be purchased with a) an Implementation Service Package, and b) a Managed Network Service (either Next Business Day or 4 Hour response) and c) a Maintenance Service (either Next Business Day or 4 Hour response). Contivity Extranet Switch Products 1xx0, 1600, 1700, 2x00, 4x00 and 5000 do not include support for Netscape's LDAP server. Please note that due to current U.S. encryption laws, the service offerings for the 128 bit Contivity Switch 2xx, 600, 1xx0, 1600, 1700, 2x00, 4x00 and 5000 platforms may be limited in certain regions outside the U.S. and Canada. It is recommended that you contact the service representative in your particular region if you have questions.

END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
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NORTEL NETWORKS SUPPORT SERVICES - PORTAL SOLUTIONS PRODUCTS

NOTE:

Sale of these Services are restricted to Direct End Users and Authorized Nortel Networks Partners only

This pricing relates to Periphonics products and limited Symposium products including the following:

- Interactive Voice Response (IVR) and Computer-Telephony Integration (CTI) systems;
- Advanced speech processing platforms and technology (speech recognition, verification, text-to-speech, etc.)
- Related Software Applications and Project Management
- Symposium Web Center Portal (SWCP), and TAPI/Symposium Agent (service offering for major distributors only)

WHAT'S NEW:

This Price Book revision includes the following additional programs or program changes:

- Fees for all IVR customer care plans have been sharply reduced for MPS series Systems; this change does not affect VPS system support contracts
- Three new IVR "Managed Support" programs are available (Svc Models GT5320000, GT5321000 and GT5322000)
- The IVR Collateral Maintenance Program is now available on a 24x7 basis (Svc model 2309000)
- The former "MPS100 Distributor Care Plan" is renamed / resurrected under a new "MPS100 Remote Support Program" (BT2307000 and BT2308000)
- Installation fee for MPS-100 is now common to both MPS-100 & MPS-500 systems (Service model BT2300010)
- Obsolete Services have been deleted (System monitoring / System backup services)

NORTEL NETWORKS SUPPORT SERVICES

	Software Services	Managed On-site with Spares Services Pack			Managed Support Services		
SUPPORT SERVICES	Software Release Subscription - Basic	Customer Care Service	Enhanced Customer Care	Premium Customer Care	Managed Support Program	Enhanced Managed Support	Premium Managed
Service Model no.	GT5300000	GT5301000	GT5302000	GT5303000	GT5320000	GT5321000	GT5322000
Technical Response Center Phone Support:		M-F, 9am-5pm (local time NA)	7am-7pm, M-F (local time NA)	24x7	M-F, 9am-5pm (local time)	7am-7pm, M-F (local time NA)	24x7
- Hardware	No	Yes	Yes	Yes	Yes	Yes	Yes
- Operational Software	No	Yes	Yes	Yes	Yes	Yes	Yes
- Application Software	No	Yes	Yes	Yes	Yes	Yes	Yes
Software Releases, Updates, Fixes	Yes	No	No	No	No	No	No
Annual Preventive Maintenance Visit	No	Yes	Yes	Yes	Yes	Yes	Yes
Response Time (Part and Labor)							
- Remote (phone)	n/a	30 minutes - 4 business days depending upon severity level	30 minutes - 4 business days depending upon severity level	30 minutes - 4 business days depending upon severity level	30 minutes - 4 business days depending upon severity level	30 minutes - 4 business days depending upon severity level	30 minutes - 4 business days depending upon severity level
- Onsite	n/a	Geographic specific	Geographic specific	Geographic specific	Geographic specific	Geographic specific	Geographic specific
Service Coverage Period (Parts and Labor)	n/a	M-F, 9am-5pm (local time)	M-F, 7am-7pm (local time)	24 x 7	M-F, 9am-5pm (local time)	M-F, 7am-7pm (local time)	24 x 7
Contract Minimum	n/a	None	None	None	None	None	None
Price (% of Solution Net Price)	NC ¹	10.0%	11.0%	12.0%	10%+\$2500 per MPS system	11% +2500 per MPS system	12% + \$2500 per MPS system

¹ NC: No charge if ordered with a Managed Onsite with Spares Services offering; cannot be purchased separately (i.e.: independently from a Managed Onsite with Spares Service)

Order No.	Product Description	List Price
Customer Care for Symposium Web Center Portal GT5307000	Annual remote software support for major distributors of SWCP. Service may be "sold through" to end users for pre-qualified SWCP site	
Customer Care: TAPI/Sympos. Agent GT5308000	Annual remote software support for major distributors of TAPI/SA. Service may be "sold through" to end users for pre-qualified TAPI/SA sites.	

END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
Excludes Training and Custom Quotes

Collateral Maintenance (IVR)

BT2304000	Specialized 2nd level support plan Highly customized program for very large IVR environments. Customer must purchase spare parts & undergo training certification, then take over 1st level support and all hardware support. Nortel Networks provides remote second level support only.	Custom Quote
BT2309000	Collateral Maintenance (24x7) Highly customized program for very large IVR environments. Customer must purchase spare parts & undergo training certification, then take over 1	Custom Quote

System Monitoring Service (IVR)

BT2305000	Add-on Plan (remote system monitoring) Highly customized annual program under which a customer's IVR systems/applications are remotely tested (at least hourly) by a third party test facility that replicates a caller experience, and then reports potential IVR/application failures to Nortel Networks. Requires an underlying support plan.	Custom Quote
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System Back-up Service (IVR)

BT2306000	Add-on Plan (system back-up field visits) Service offering under which Nortel Networks field engineers will visit customer IVR site either monthly or quarterly to back-up system files on	Custom Quote
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Hourly Rate (outside contracted hrs)

CE2328030	Hourly rate for customers with support contracts	\$240/hour
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Hourly Rate (non-contracted)

CE2328031	Hourly rate for customers without support contracts (4 hour minimum)	\$400/hour
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MPS100 Remote Support Program, Digital

BT2307000	2nd Level Support for Certified Distributors Service offering that consists of remote second-level support only for trained "Certified Representatives"; no hardware services of any kind included.	\$2500/system
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MPS100 Remote Support Program, Analog

BT2308000	2nd Level Support for Certified Distributors Service offering that consists of remote second-level support only for trained "Certified Representatives"; no hardware services of any kind included.	\$2000/system
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MPS100/MPS-500 Installation

BT2800010	MPS100 System Installation Fee Installation fee for MPS100 or MPS-500 systems for properly prepared sites	\$5000/system
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Warranty Notes:

- Standard warranty terms for Portal Solutions products and services are 90 days from delivery.
- Certain end-user customers have longer customized warranty periods. (Contact Portal Solutions contracts team for info, ESN: 297-2267).
- Warranty service consists of no-charge delivery of corrective intervention services that are necessary to remedy material non-conformances of Portal Solutions to their applicable specifications during normal

Implementation Service Notes:

- System and application installation fees will be custom quoted. Contact IVR sales administration team, ESN: 297-2304
- Other Implementation Services (application development, project mgmt) require a customized quotation on a project-specific basis.

END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
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Voice Services Billing Structure		Optional Services Contracted Services				
End Users		Onsite Support	End User Onsite Premium	End User Onsite Standard	End User Depot	End User Phone Support
Service Price Category			BT2321000	BT2322000	BT2323000	BT2324000
Line Item Order No. (ex for discussion only)						
Optional Services						
Onsite Support Services						
Voice Engineer, 1st Shift Base Rate	CE2328040	Custom Quote				
Senior Voice Engineer, 1st Shift Base Rate	CE2328041	Custom Quote				
Resident Engineer	CB2328009	Custom Quote				
Installations	CB2328010	Custom Quote				
Major MACs	CB2328011	Custom Quote				
Contracted Maintenance Services						
Peripheral Equipment						
Modems	432	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Terminals	433	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Printers	434	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
M1 - PBX Systems (including Symposium, Call Pilot, Meridian Mail)						
M1 Core System - 1 - 150 Ports	435	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
M1 Core System - 151 - 500 Ports	436	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
M1 Core System - > 500 Ports	437	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Symposium	438	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Call Pilot - 200I	439	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Call Pilot - 702T	440	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Call Pilot - 1001RP	441	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Meridian Mail - Base	442	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Meridian Mail - Ports	443	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Norstar - Key Systems (including voicemail & call center)						
Norstar System Ports	444	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Norstar Voice Mail Model 2	445	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Norstar Voice Mail Model 4	446	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Norstar Voice Mail Model 6	447	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Norstar Voice Mail Model 8	448	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Norstar StarTalk Flash 2	449	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Norstar StarTalk Flash 4	450	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Norstar Flash Light	451	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Companion						
Companion 1x1, 2x1, 3x1 packages	452	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Companion 4x2 package	453	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Companion Base Station (2 ports)	454	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Companion System Port	455	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Companion Radio Line Card	456	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
CCMIS	457	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote
Succession CSE 1000	458	Custom Quote	Custom Quote	Custom Quote	Custom Quote	Custom Quote

Note: Optional Services Hourly Rates: 2nd Shift - add 50% uplift to applicable base rate; 3rd Shift - add 100% uplift to applicable base rate



#REF!

Multimedia Solutions Services Pricing

For information on any of these services contact Willis Chun at esn 444-2484 or 972-684-2484

VCON Services Section

Services - Installation and Maintenance

Nortel CPC	Product	Description	List Price US \$
Desktop Product Services			
A0777377	SRV-DSK Install	Desktop Installation	\$1,200
A0777380	SRV-ES25 B1	Escort 25 One Year Basic Service; Phone Support and Next Day Parts	\$250
A0869711	SRV-CR150 B1	Cruiser 150 One Year Basic Service; Phone Support and Next Day Parts	\$250
A0869712	SRV-CR384 B1	Cruiser 384 One Year Basic Service; Phone Support and Next Day Parts	\$750
A0869713	SRV-CR384 P1	Cruiser 384 One Year Premium Service; Install and On Site Next Day	\$1,500
A0869714	SRV-CR384 M1	Cruiser 384 One Year Premium Service minus Installation; On Site Next Day	\$1,000
A0831167	SRV-DSK M1	Desktop One Year Premium Service minus Installation. Includes On Site Next Day	\$450
Falcon IP LAN Product Services			
A0828475	SRV-FALL B1	Basic Service for 1 year	\$1,000
MediaConnect 6000 Product Services			
A0830558	SRV-MC6 Install	MediaConnect 6000 / MediaConnect 8000 Installation	\$1,495
A0830560	SRV-MC6 B1	MediaConnect 6000 One Year Basic Service; Phone Support and Next Day Parts	\$1,350
A0830562	SRV-MC6 M1	MediaConnect 6000 One Year Premium Service minus Installation. Includes On Site Next Day (NOTE: only incl. 1 year software subscription, not 3 full years SS)	\$1,700
A0830564	SRV-MC6 B3	MediaConnect 6000 Three Year Basic Service; Phone Support and Next Day Parts	\$2,700
A0830569	SRV-MC6 M3	MediaConnect 6000 Three Year Premium Service minus Installation. Includes On Site Next Day (NOTE: only incl. 1 year software subscription)	\$3,400

END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
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Services - Installation and Maintenance

Nortel CPC	Product	Description	List Price US \$
MediaConnect 8000 Product Services			
A0830558	SRV-MC8 Install	MediaConnect 8000 / MediaConnect 6000 Installation	\$1,495
A0831925	SRV-MC8 B1	MediaConnect 8000 One Year Basic Service; Phone Support and Next Day Parts	\$1,500
A0831927	SRV-MC8 M1	MediaConnect 8000 One Year Premium Service minus Installation. Includes On Site Next Day	\$2,000
A0831930	SRV-MC8 B3	MediaConnect 8000 Three Year Basic Service; Phone Support and Next Day Parts	\$3,000
A0831933	SRV-MC8 M3	MediaConnect 8000 Three Year Premium Service minus Installation. Includes On Site Next Day (NOTE: only incl. 1 year software subscription)	\$4,000
Rates for VCON Per Event Services			
A0831943	SRV-TECHSUP	Technical Telephone Support, per hour	\$175
A0831944	SRV-ONSITE	Additional Installation On-Site Support, per hour (see Installation p. 47)	\$175
A0831945	HW-RECERT	Hardware Recertification, per system	\$500
Personal Videoconferencing Appliance Services			
A0834080	SRV-VGO-B1	ViGO Standard One Year Basic Service, no Install	\$195
A0834083	SRV-VGOP-B1	ViGO Pro One Year Basic Service, no Install	\$350
A0869710	SRV-VGOE-B1	ViGO Executive One Year Basic Service, no Install	\$675
Other Service Options			
A0855577	SRV-MIXER-1	Audio-Technica SmartMixer One Year Basic Service: Phone Support and Next Day Parts	\$235
A0855578	SRV-MIC-1	Audio-Technica Microphones One Year basic Service: Phone Support and Next Day Parts	\$75
A0855579	SRV-ELMO-1	Service for ELMO Document Cameras	\$800
MXM Support Options			
A0862403	SRV-MXM	90 Day Phone Support	\$1,500
A0862405	SRV-MXM-1	One Year Phone Support	\$3,000

Minerva Networks Services Section

Standard Service Plan - One Year

Standard Service Plan includes: phone support 7am - 6pm PST, M-F, response time 4 hours max, repair turnaround 10 business days, free software maintenance releases (-.-x) during year

Nortel CPC	Product	Description	List Price US \$
A0861458	VNP-S100	1 year Standard Service Plan for the VNP-100	\$487
A0861459	VNP-S150	1 year Standard Service Plan for the VNP-150	\$767
A0861460	VNP-S200	1 year Standard Service Plan for the VNP-200	\$1,117
A0861461	VNP-S151	1 year Standard Service Plan for the VNP-151	\$907
A0861462	VNP-S201	1 year Standard Service Plan for the VNP-201	\$1,397
A0861463	VCP-S201	1 year Standard Service Plan for the VCP-201	\$907
A0861464	VNP-SD200	1 year Standard Service Plan for the VNP-D200	\$557
A0861466	MGW-S100	1 year Standard Service Plan for the MGW-100	\$875
A0861467	MGW-S200	1 year Standard Service Plan for the MGW-200	\$1,715

Premium Service Plan One Year

Premium Service Plan includes: phone support 24x7x365, response time 2 hours max, repair turnaround 2 business days (North America) and 4 business days (International), free software maintenance releases (-.-z) and free minor software upgrades (-.y.z) during plan, dedicated tech support engineer point of contact, on-site support within 48 hours (North America) and 72 hours (International) as determined necessary by Minerva.

Nortel CPC	Product	Description	List Price US \$
A0828692	VNP-P100	1 year Premium Service Plan for the VNP-100	\$1,043
A0828695	VNP-P150	1 year Premium Service Plan for the VNP-150	\$1,643
A0828697	VNP-P200	1 year Premium Service Plan for the VNP-200	\$2,393
A0828698	VNP-P151	1 year Premium Service Plan for the VNP-151	\$1,943
A0828699	VNP-P201	1 year Premium Service Plan for the VNP-201	\$2,993
A0838360	VCP-P201	1 year Premium Service Plan for the VCP-201	\$1,943
A0828700	VNP-PD200	1 year Premium Service Plan for the VNP-D200	\$1,193
A0842895	VNP-P40	1 year Premium Service Plan for the VNP-40	\$450
A0842896	MGW-P100	1 year Premium Service Plan for the MGW-100	\$1,875
A0861468	MGW-P200	1 year Premium Service Plan for the MGW-200	\$3,675

Polycom/Accord Services Section

V-Conference SP - Installation

A0818760	SUP1206	On Site Installation (1.5 Day)	\$5,000
A0804591	SUP0715	On Site Installation (3 Day) incl. 2 days training	\$9,000

V-Conference SP - Support

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	Basic Support	30 day factory return on hardware, All software releases + FTP account, Phone support 9am to 7pm EST Mon.-Fri. for remote problem analysis & resolution, Web/Help desk account, phone call back within 4 hours	
	Premier Support	Next business day replacement hardware, All software releases + FTP account, Remote software update installation assistance & remote problem analysis & resolution, Web/Help desk account, phone call back within 2 hours	
	Premier Plus Support	Everything in Premier Support plus on-site next day support to installing software releases & updates and performing MCU configurations	
A0804593	SUP1207	Basic Support, First Year	3% of list
A0804594	SUP1208	Basic Support, Additional Years	5% of list
A0804328	SUP1209	Premier Support, First Year	6% of list
A0804329	SUP1210	Premier Support, Additional Years	8% of list
A0804336	SUP1211	Premier Plus Support, First Year	10% of list
A0868511	SUP1212	Premier Plus Support, Additional Years	12% of list
A0857039	SUP1320	Remote Installation Assistance	\$1,500

V-Conference SP - Training

A0858193	SUP0716	3 Day Admin (Sys Mgt., H/W, SW Inst)	\$450/day
A0857040	SUP0718	On Site Training	\$2,000
A0857041	SUP1336	On Site Support	\$3500/day

Kasenna Services Section

SUPPORT/WARRANTY NOTES:

The warranty that comes standard with each bundle is as follows: [12 Month Hardware and 90 Day Software Warranty](#)

Kasenna Media Server Support & Warranty Options

OmniBase Media Server - Support & Warranty Options

Nortel CPC	Description	List Price US \$
	NOTE: 12 Month Hardware & 90 Day Software Warranty	Included
A0512217	Kasenna OmniBase 12 Month Software Support	\$500
A0512219	Kasenna OmniBase Extended Hardware Warranty - 3 Year	\$500

SpeedBase Media Server - SMALL - Support & Warranty Options

Nortel CPC	Description	List Price US \$
	NOTE: 12 Month Hardware & 90 Day Software Warranty	Included
A0512220	Kasenna SpeedBase Small 12 Month Software Support	\$4,500
A0512221	Kasenna SpeedBase Small Extended Hardware Warranty - 3 Year	\$2,000
A0512222	Kasenna SpeedBase Small 12 Month On-site Hardware Support/12 Month Software Support (phone)	\$8,000

SpeedBase Media Server - MEDIUM - Support & Warranty Options

Nortel CPC	Description	List Price US \$
	NOTE: 12 Month Hardware & 90 Day Software Warranty	Included
A0512223	Kasenna SpeedBase Medium 12 Month Software Support	\$4,500
A0512224	Kasenna SpeedBase Medium Extended Hardware Warranty - 3 Year	\$2,500
A0512225	Kasenna SpeedBase Medium 12 Month On-site Hardware Support/12 Month Software Support (phone)	\$9,000

END USERS RECEIVE A 13% DISCOUNT OFF LIST PRICES ON SERVICES
Excludes Training and Custom Quotes

SpeedBase Media Server - LARGE - Support & Warranty Options

Nortel CPC	Description	List Price US \$
	NOTE: 12 Month Hardware & 90 Day Software Warranty	Included
A0512226	Kasenna SpeedBase Large 12 Month Software Support	\$4,500
A0512227	Kasenna SpeedBase Large Extended Hardware Warranty - 3 Year	\$3,000
A0512228	Kasenna SpeedBase Large 12 Month On-site Hardware Support/12 Month Software Support (phone)	\$10,500

GigaBase Media Server - SMALL - Support & Warranty Options

Nortel CPC	Description	List Price US \$
	NOTE: 12 Month Hardware & 90 Day Software Warranty	Included
A0512229	Kasenna GigaBase Small 12 Month Software Support	\$7,500
A0512230	Kasenna GigaBase Small Extended Hardware Warranty - 3 Year	\$3,000
A05122231	Kasenna GigaBase Small 12 Month On-site Hardware Support/12 Month Software Support (phone)	\$11,500

GigaBase Media Server - MEDIUM - Support & Warranty Options

Nortel CPC	Description	List Price US \$
	NOTE: 12 Month Hardware & 90 Day Software Warranty	Included
A0512232	Kasenna GigaBase Medium 12 Month Software Support	\$7,500
A0512233	Kasenna GigaBase Medium Extended Hardware Warranty - 3 Year	\$4,500
A0512234	Kasenna GigaBase Medium 12 Month On-site Hardware Support/12 Month Software Support (phone)	\$14,000

GigaBase Media Server - LARGE - Support & Warranty Options

Nortel CPC	Description	List Price US \$
	NOTE: 12 Month Hardware & 90 Day Software Warranty	Included
A0512235	Kasenna GigaBase Large 12 Month Software Support	\$7,500
A0512236	Kasenna GigaBase Large Extended Hardware Warranty - 3 Year	\$6,000
A0512237	Kasenna GigaBase Large 12 Month On-site Hardware Support/12 Month Software Support (phone)	\$18,000