



TANDBERG

TANDBERG and Nortel Provide SIP-Based Solution for Multipoint Video Collaboration

TANDBERG and Nortel are providing organizations with an integrated solution for presence awareness, Instant Messaging (IM), web conferencing and video telephony. Utilizing TANDBERG's end-to-end video solution in conjunction with Nortel's Multimedia Communication Server 5100 (MCS 5100) enables organizations to collaborate more effectively through more frequent face-to-face communication anytime, anywhere.

your daily business processes improves productivity, builds trust and increases the speed and accuracy of decisions. Whether the connection is between two people in the same building or between teams working thousands of miles or continents apart, video has been proven to create more effective communication processes.

TANDBERG and Nortel deliver a solution that meets your specific goals and can be seamlessly integrated with your current technology. The TANDBERG Solution links directly with Nortel's MCS 5100, eliminating the need for users to load additional software or learn a new interface to operate Nortel's suite of multimedia collaboration tools, including web conferencing, file exchange, IM, and ad-hoc videoconferencing.

There is a TANDBERG video system for every workspace – from boardrooms and home offices to operating rooms and manufacturing floors. The media experience defines the TANDBERG MXP platform. Vibrant audio and video, one-click presentation sharing, encryption and advanced multipoint capabilities are just a few of the features that make for a rich multimedia experience.

The inclusion of TANDBERG's infrastructure ensures that PC video users can connect to room, group and personal videoconferencing systems both inside and outside of the network, and users do not lose the rich media capabilities of H.323 and H.320 communication or essential enterprise security features.



Leveraging the strengths of its Developer Partners and their Compatible Products, the Developer Program has become a key contributor in the success of Nortel by broadening its reach and responsiveness in meeting the needs of its channels and customers. Each Nortel Compatible Product has met established requirements for integration, functionality and stability, further reducing total cost of ownership.

To be most productive, people must be able to quickly and easily collaborate in real time, from anywhere. The TANDBERG-Nortel Solution is designed to provide organizations with the ability to share media-rich information and communicate face-to-face in any type of environment. Visually connecting people both within an organization and throughout the supply chain, right at the desktop, creates a powerful solution for organizations to more effectively share information and solve problems more quickly through increased face-to-face collaboration.

TANDBERG's enterprise integration with Nortel's MCS 5100 enables users to seamlessly add visual communication to the desktop and launch video calls at the click of a button. Visually enabling

TANDBERG PRODUCTS *

for additional product information and detailed pricing, please visit www.tandberg.net

SAMPLE INFRASTRUCTURE PRODUCTS

- TANDBERG MPS** - Base Model

TANDBERG MPS 200
(Maintenance Contract Required) \$47,000

TANDBERG MPS 800
(Maintenance Contract Required) \$62,000

* Sample U.S. Pricing only

SAMPLE VIDEO SYSTEMS (ENDPOINTS)

- TANDBERG 6000 MXP Profile** - Base Models

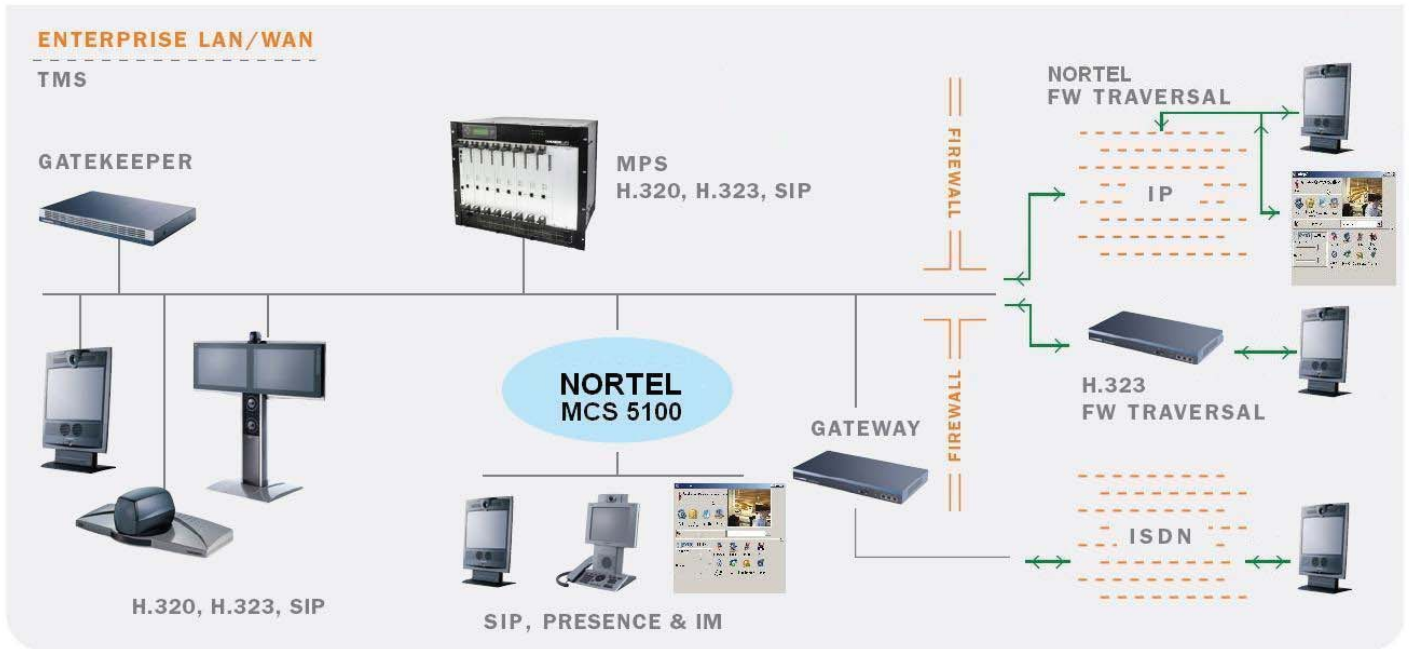
768 kbps ISDN/Ext.Netw., 3 Mbps IP - Single 50" WXGA Plasma
(Maintenance Contract Required) \$35,900

- TANDBERG 2000 MXP** - Base Model

2 Mbps IP only (Maintenance Contract Required) \$12,900

- TANDBERG 1000 MXP** - Base Model

768kbps IP only (Maintenance Contract Required) \$4,990



Company Information

Company Name:
TANDBERG

URL: www.tandberg.net

Technical support email:
helpdesk@tandbergusa.com

Technical support phone:
866-826-3237

Sales contact:
Ron Dekker

Sales contact phone:
703-709-4253

Sales contact email:
ron.dekker@tandbergusa.com

For all inquiries on this product,
please provide the following
reference code: TAANor1

Compatibility Information:

TANDBERG MXP Video Conferencing Systems Family, 150 MXP and Media Processing System (MPS) were verified as compatible in a controlled laboratory environment. For complete compatibility details, including specific Nortel platforms and releases, please refer to the Certificates of Compatibility at:
www.nortel.com/prd/dpp/product/prodpages/z6211.html (MXP Video Conferencing Systems Family)
www.nortel.com/prd/dpp/product/prodpages/z6249.html (150 MXP)
www.nortel.com/prd/dpp/product/prodpages/z6242.html (MPS)



www.nortel.com/compatible

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