



August 27, 2007

FOR MORE INFORMATION:

Dan Wright
Public Relations Manager
Fluke Networks
(425) 446-5633
dan.wright@flukenetworks.com

Fluke Networks Becomes Nortel Developer Partner

Fluke Networks' NetFlow Tracker V3 Data Flow Management Software Attains Nortel Compatible Product Designation

EVERETT, Washington — Fluke Networks today announced that it has achieved the status of Developer Partner in the [Nortel Developer Program](#). Through this program, Fluke Networks and Nortel will now work more closely in identifying, delivering and promoting enhanced solutions for mutual enterprise network customers.

Fluke Networks' [NetFlow Tracker V3](#) was tested in a Nortel lab facility and is verified as compatible with Nortel's Ethernet Routing Switch 8600 Release 4.1.3 and Ethernet Routing Switch 5500 Release 5.0.5. By focusing on products that bear the Nortel Compatible Product brandmark, such as NetFlow Tracker, customers may realize a reduction in total cost of ownership, as these products have been verified to use established, supported Nortel interfaces and integration specifications.

Fluke Networks' NetFlow Tracker enables users to gather flow data from Nortel Ethernet Routing Switches without probes, improving visibility into every traffic flow on the network. This enables deep troubleshooting, security and capacity planning and more efficient use of network links.

The Ethernet Routing Switch 8600 combines Terabit performance with Nortel's unique reliability technologies to create the basis of a Resilient Terabit cluster solution and to

-- more --

provide enterprises with a truly unified communications network. The Nortel Ethernet Routing Switch 5500 models are next-generation stackable 10/100/1000 Mbps Ethernet Layer 3 routing switches designed to provide high-density Gigabit desktop connectivity to mid-size and large enterprise customers' wiring closets. This helps customers design and build a resilient, secure and intelligent network.

The Nortel Developer Program is a co-marketing and compatibility testing program which acts as a liaison with leading independent software and hardware vendors to encourage and empower the development of innovative solutions that complement and enhance Nortel communication platforms, including traditional telephony, IP telephony, contact centers, and converged networks. The Nortel Developer Program has established a website specifically designed to promote Nortel Developer Partners and their Compatible Products. Simply enter www.nortel.com/developer into your web browser address field.

Today's announcement is one of several regarding Fluke Networks' Enterprise Performance Management solutions. In June AT&T honored Fluke Networks as an outstanding supplier. Earlier this year Fluke Networks acquired Crannog Software, followed by the announcement of new versions of the NetFlow Tracker and Visual UpTime Select management tools.

About Fluke Networks

Fluke Networks provides innovative solutions for the installation and certification, testing, monitoring and analysis of copper, fiber and wireless networks used by enterprises and telecommunications carriers. The company's comprehensive line of Network SuperVision™ Solutions provide network installers, owners, and maintainers with superior vision, combining speed, accuracy and ease of use to optimize network performance. Headquartered in Everett, Washington, the company distributes its products in more than 50 countries. More information can be found by visiting Fluke Networks' Web site at www.flukenetworks.com or by calling (800) 283-5853.

###